2023 Partner Training

To maintain compliance with Hitachi Vantara Federal's partner program, partners are required to hold active sales and technical certifications for a minimum of 2 Sales Representatives and 2 Pre-Sales Engineers. For the Pre-Sales technical certifications, 1 engineer must also take the Lumada qualification test (HQT 2923). Each qualification exam is free and certifications last two years.

Take the Training

- Go to Training Site: partnerportal.hitachivantara.com
- Log-in with SSO credentials
  - If new, please click "Register". Please enter your company name as: "Fed Corp [Your Company Name]"
- Scroll down and click on "Training" (the mortarboard and tassel icon)
- Scroll down and click on "Partner Training" and select one of the following based on your role
- Select "Start Self-Paced Training" for each training

SALES	PRE-SALES	Lumada - Minimum 1 Engineer
COURSE Selling Hitachi Vantara Solutions for Sales Professionals SCC2560	**COURSE** Edge-to-Core-to-Cloud Infrastructure Competency	Intelligent Data Operations Competency
TEST Qualification Test: HQT 1023	**TEST** Qualification Test: HQT 2123	Qualification Test: HQT 2923

Take the Test

Once you have completed the training, you are ready to take the test. You will have two attempts to pass the test at no cost. Please use the following steps:

- Contact John Holland (john.holland@hitachivantarafederal.com) to receive your coupon code
- Go to the Partner Testing Site
- If requested, log in using your Single Sign-On (SSO) credentials or "Register"
- Click on "Register for an exam"
- Using the + sign, open the "Unproctored Tests" catalog
- Select "Register Now" next to the appropriate test (outlined above)
- Enter your coupon code into the indicated field. Click "Apply" then "Checkout"
- The Scheduling Confirmation screen appears, click "Done" to return to your home page
- Once registered, you can take your test at any time. To launch it, click "My Assessments" and use the "Launch" button in the "Registered Exams" section