



## Vertiv IT Management Flyer

Don't leave money on the table. Add Vertiv IT Management solutions to your deals.

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To learn how to take the next step toward acquiring Vertiv's solutions, please check out the following resources and information:



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To set up a meeting:  
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703-871-8600

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# Don't leave money on the table. Add Vertiv IT Management solutions to your deals.

## Stack your customer's rack with a complete Vertiv solution.

If you're selling power solutions, you could be adding up to **\$50,000** or more per site in IT Management solutions to your existing deals.

## Not familiar with Vertiv's IT Management portfolio or how to sell it?

No problem, we can help close the deal for you with our Technical Sales Experts: [AsktheExpert@vertiv.com](mailto:AsktheExpert@vertiv.com)

Increase your  
deals by  
**\$50,000**  
per site

### Rack Management Solution Vertiv™ Avocent® DSView™ Management Solution

- Complete site or rack management solution
- Consolidated view to control, monitor, manage, & troubleshoot systems without going onsite
- Manage thousands of devices through a single secure platform

### Vertiv™ Avocent® KVM Digital (over IP) & Analog Mergepoint Unity™ & Autoview™

- Simplify local & remote access to your customer's IT infrastructure
- Consolidate server management
- Minimize downtime

### Serial Console Vertiv™ Avocent ACS 800/8000

- Out-of-band secure serial console access
- Automate provisioning & daily activities
- Remotely troubleshoot network devices & other vital equipment

### LCD Console Tray Vertiv™ Avocent® Local Rack Access (LRA)

- Space-saving solution in the data center
- Reduce downtime & increase security
- Easy installation & use



**Contact us.** We are happy to help you win more business!

#### Sales

Name:

Phone:

Email:

#### Technical Help

Name:

Phone:

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