





Ransomware Protection:

Reducing the Impact on Your Organization



Guardicore

Welcome from Akamai



Brian S. Dennis

Principal Technologist-Public Sector
Akamai Technologies

Working to make the Public Sector a Cyber-secure environment

Who are you listening to?



Michael Mikelas

Manager, Solutions Engineering
Akamai Guardicore Segmentation

- Have held various Admin, Engineer, Architect and Leadership roles across the Education, Manufacturing, Healthcare, and Chemical industries. Most recently consulted for a prominent Security Solutions Integrator before joining Guardicore.

Something Big and Different is Happening

Order of magnitude increase in the reach and impact of security incidents



By the end of 2021, Ransomware
attacked organizations every 11
seconds

Novel, large-scale attacks that are nearly impossible to anticipate



SolarWinds, Kaseya, Log4J and now PNWKIT reveal global vulnerability to sophisticated,

emerging attacks

An Effective Response to Ransomware Attacks Starts with the Fundamentals



**June 2021 Open Letter to
the Private Sector**

1. Backup your data, system images, and configurations, regularly test them, and keep the backups offline
2. Update and patch systems promptly
3. Test your incident response plan
4. Check your security team's work
5. Segment your networks

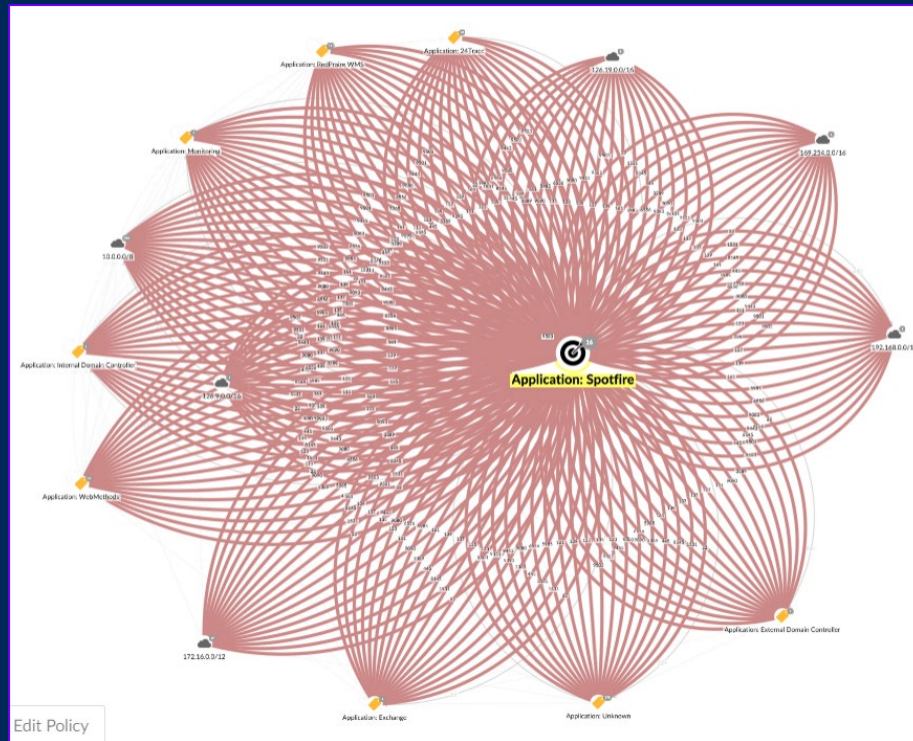
But which of these things is often considered the most daunting leap for organizations?

A Closer Look:

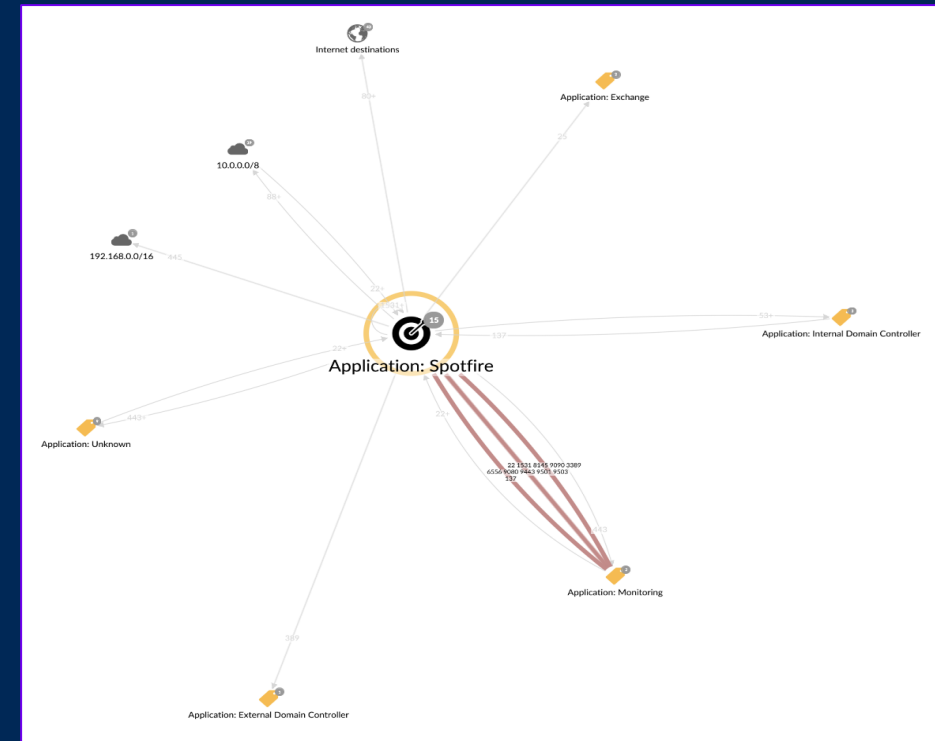
Ransomware Mitigation with Software-Based Segmentation

Segmentation - a critical control for Ransomware

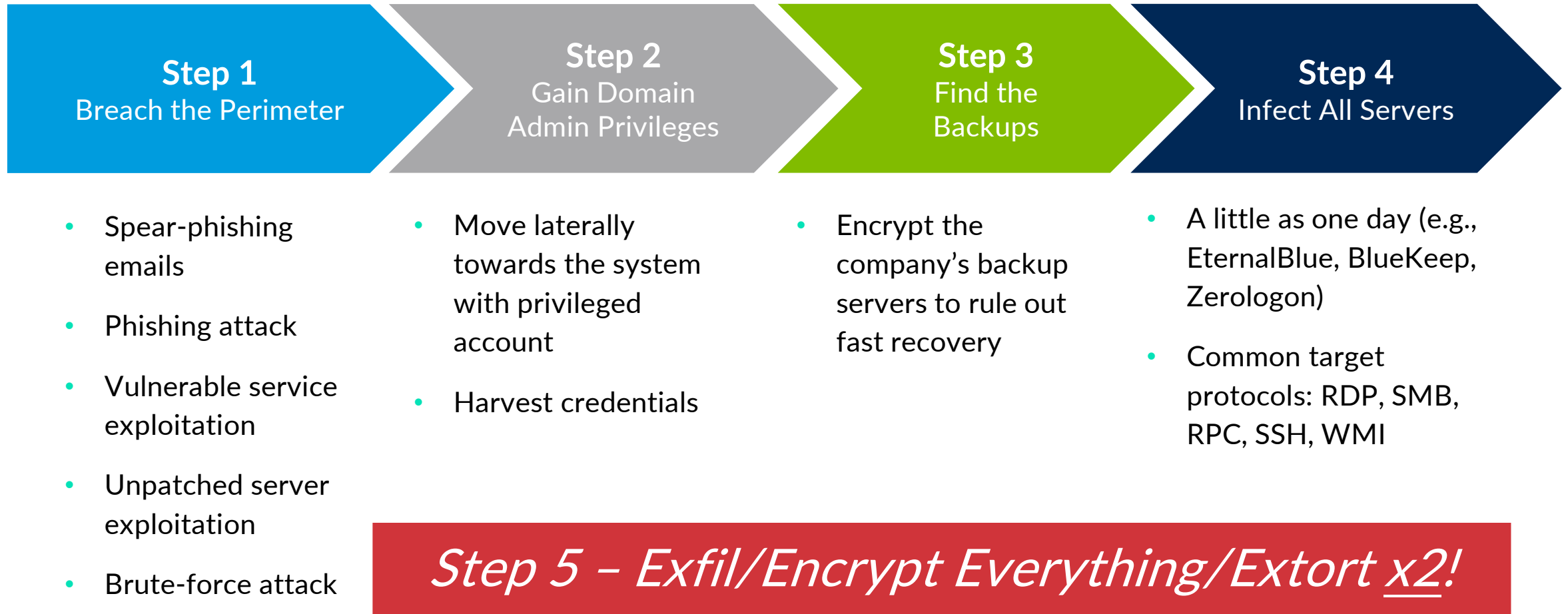
Without segmentation



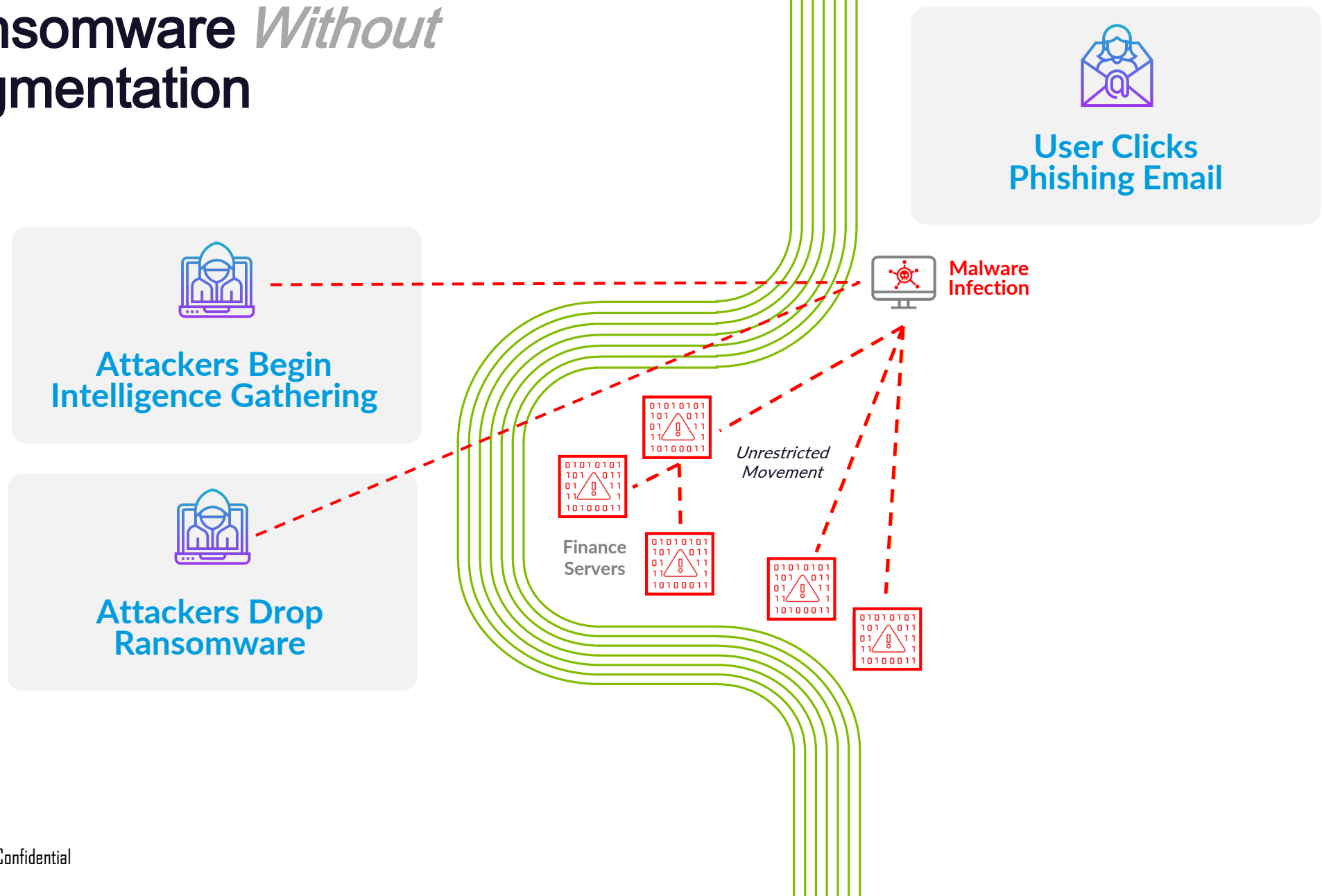
With segmentation



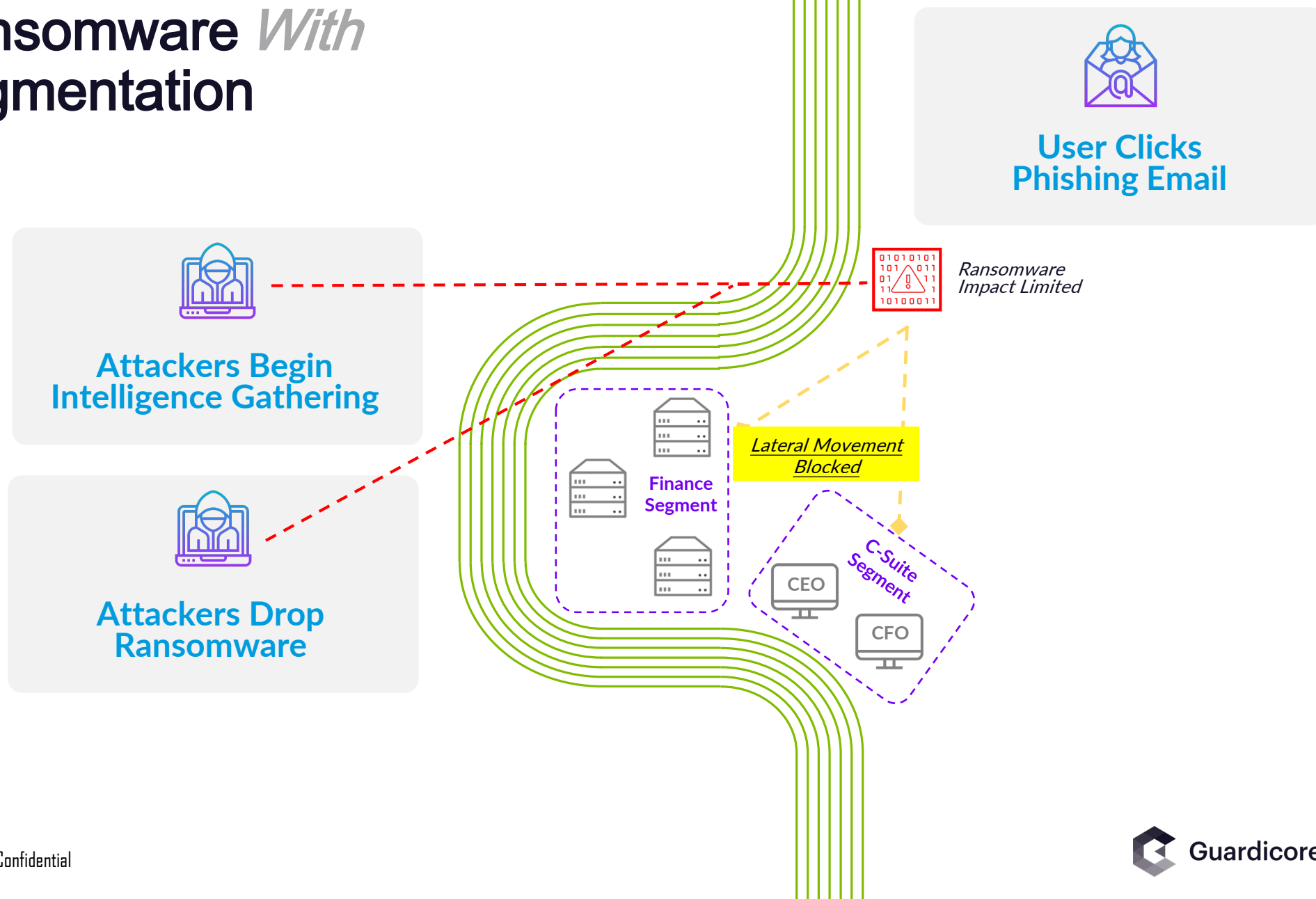
How a Typical Ransomware Attack Unfolds



Ransomware *Without* Segmentation



Ransomware *With* Segmentation



So Why Don't Many Organizations Excel at Segmentation?

NO VISIBILITY
into what is actually happening

DevOps driving
continuous change

Work from home:
Known and unknown endpoints connecting
from many locations

COMPLEX COORDINATION between Security and
Infrastructure teams

Frequent change
windows and downtime
are untenable

Competing priorities
lead to friction and delays

The definition of a "network" is
A MOVING TARGET

Most organizations
are now hybrid cloud

Microservices and containers
communicate differently



Adrian Sanabria
@sawaba

Follow

Unpopular opinion: network segmentation
projects are where CISOs go to die



Bottom Line:
Even though the value is clear, segmentation feels
hard and risky.

Akamai Guardicore Segmentation Changes the Game



Discover

See everything, everywhere in high definition



Divide

Create software-defined Zero Trust (micro)perimeters



Conquer

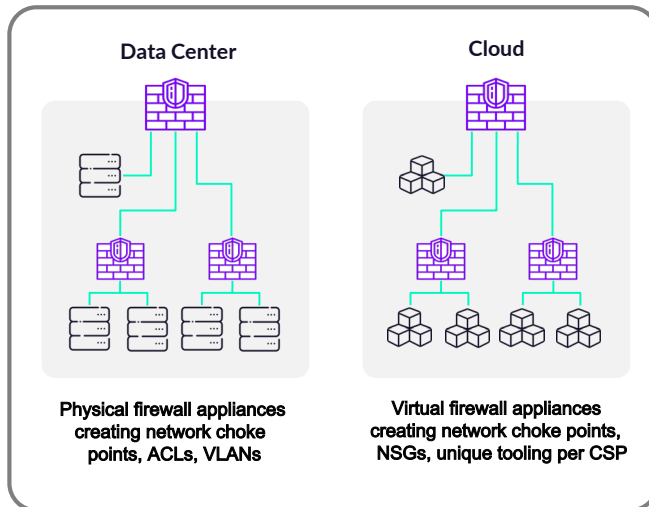
Detect threats and respond with speed and precision

Breaches will happen, but they don't have to be catastrophic.



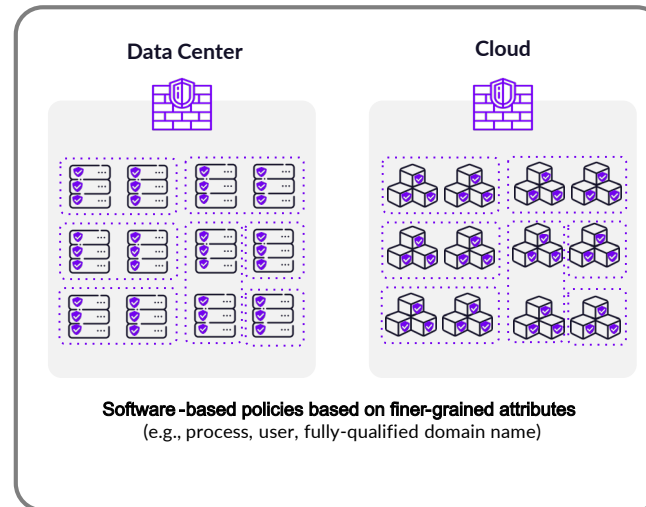
It's Time to Rethink Segmentation

The Old Way



- Tied to environment and network
- Different approaches for different environments / technologies
- Slow and difficult to change
- Network-centric policies

The New Way



- Software-only approach
- One set of security policies that work everywhere
- Easy to visualize and change
- Workload-centric policies

Faster
Reduce Risk
Lower Costs

Minimize hardware refresh cycles and overhead

Software-Based Segmentation Versus Infrastructure-Based Segmentation



Faster

- 45 applications
- 6 weeks vs. 1.5 years
- Zero downtime



Reduce Risk

Up to 99%
attack surface
reduction



Lower Cost

85% TCO savings over
infrastructure based
segmentation



Operations

- Fast and non-disruptive to deploy
- Simple, AI-based policy creation
- Fast and intuitive ongoing updates
- Scales easily as needs evolve



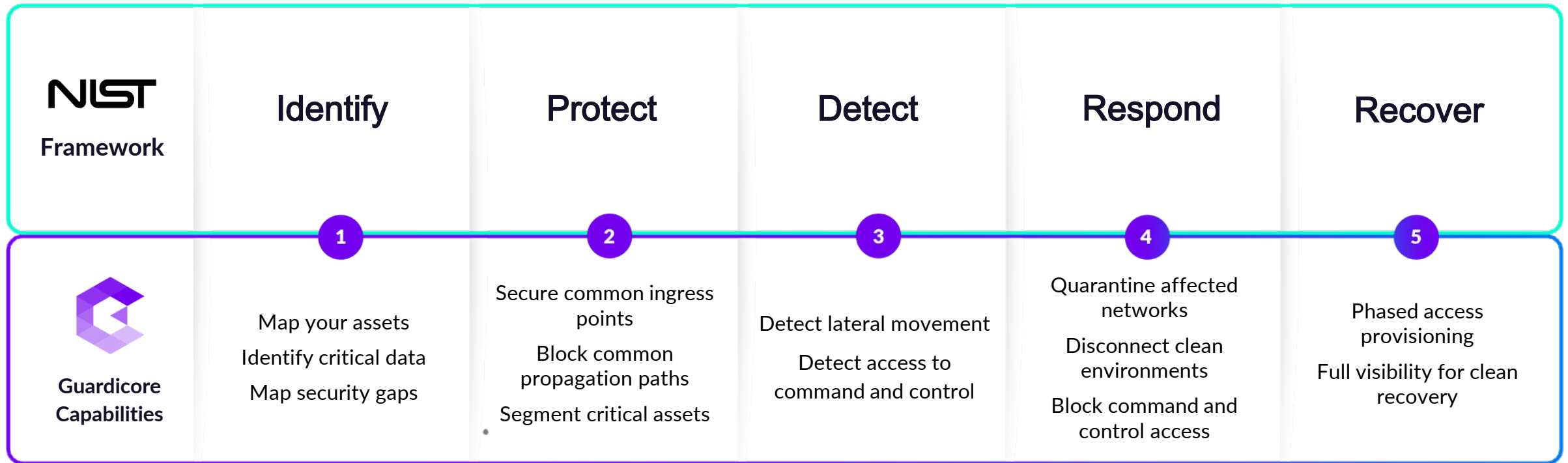
Security

- Consistency across platforms and environments
- Protects every segment between every workload
- Based on context instead of network choke points
- Extends security to users and endpoints
- Immediately begin Threat Hunting as agents are being deployed

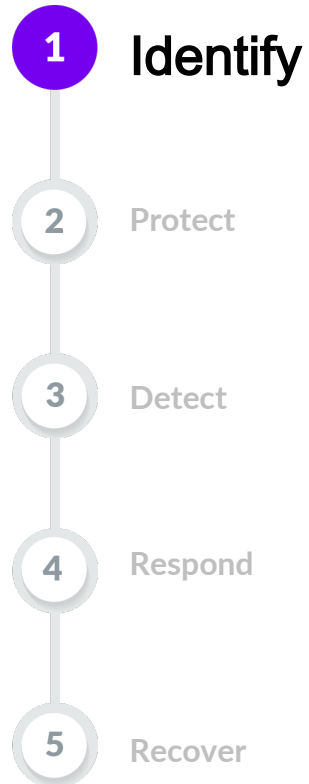
Demo



Reducing Ransomware Risk with Guardicore

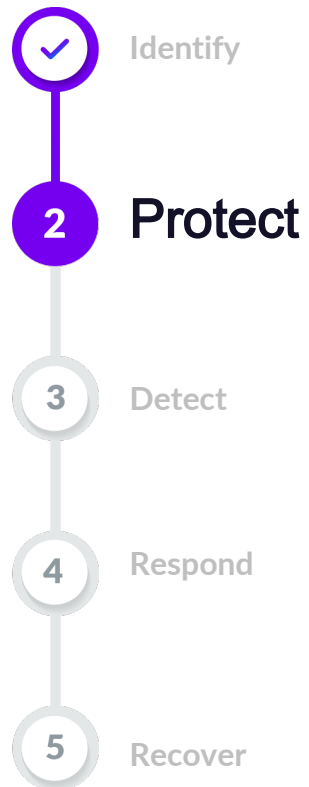


How Software -Based Segmentation Helps



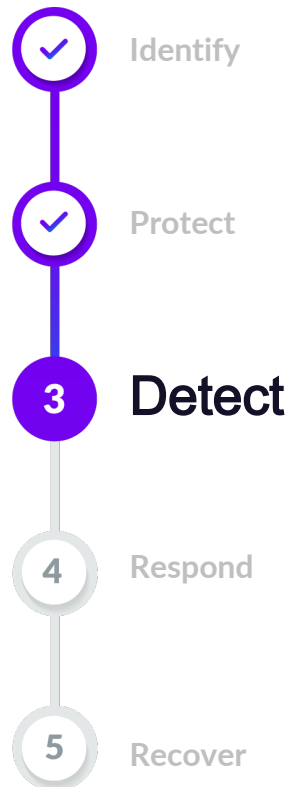
1. Provide full visibility into the IT landscape
2. Quickly map critical assets, critical data, backups and their risk posture
3. Create response playbooks and rules to be activated during an outbreak:
 - Disconnect backups
 - Disconnect sites
 - Etc...

How Software -Based Segmentation Helps



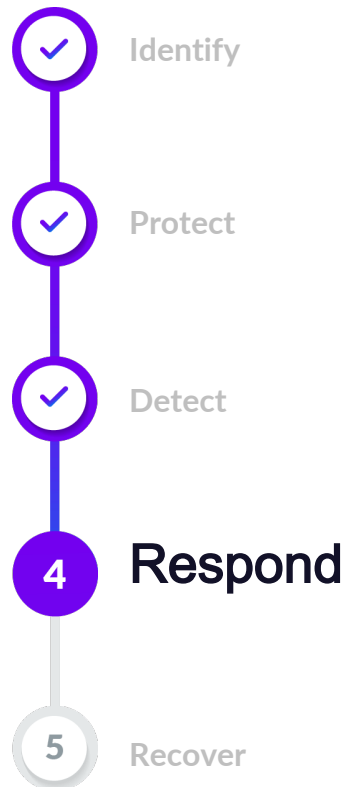
1. Introduce rules to block common ransomware propagation techniques
2. Ring-fence critical applications, backups, file servers, databases
3. Introduce Zero Trust access from users to applications
4. Restrict traffic from users to users
5. Limit blast radius with micro-segmentation

How Software -Based Segmentation Helps



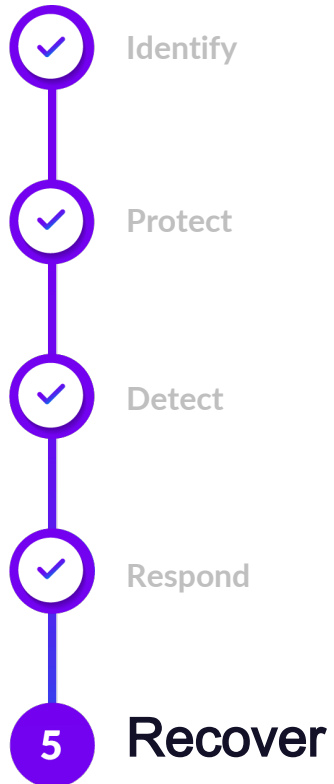
1. Alert on access violation to critical applications and backups
2. Alert on access to malicious domains or detection of known malicious processes
3. Alert on detection of network scans
4. Alert on deception incident indicating lateral movement

How Software -Based Segmentation Helps



1. Use Guardicore Reveal and Guardicore Insight to identify the scope of the breach
2. Introduce quick isolation rules to disconnect affected parts of the network
3. Enforce rules to block access to backups
4. Block access to critical applications and sites
5. Disconnect from internet
6. Introduce mitigation rules based on ransomware IOCs

How Software -Based Segmentation Helps



1. Phased secure recovery with increasing connectivity
 - Phase 0: allow connectivity only inside the app
 - Phase 1: allow access to common services
 - Phase 2: allow access to other applications
2. Verification and validation with Reveal and Insight

Success Story:

Stopping 'DarkSide' Ransomware with Software-Based Segmentation

Customer Background

- Leading communications infrastructure operator
- Highly mobile workforce with 6,000+ Windows laptops

Security Priorities

- Ransomware
- "Shadow IT" activity
- East-west traffic visibility

Problem:

- WFH employees with public IP addresses and open services to the Internet
- Indication of brute force attack originating from Russia and China
- Ultimately attributed to DarkSide (gang linked to Colonial Pipeline incident)

Solution:

- Customer enforced one rule to immediately block RDP
- DarkSide ransomware group was left with no possible points of entry



Result:
Avoided likely \$1 million+ loss

Thank you for participating!

Any Questions?



Michael Mikelas

Manager, Solutions Engineering
Akamai Guardicore Segmentation



Brian S. Dennis

Principal Technologist-Public Sector
Akamai Technologies