

Contract Vitals:

Contract Holder:	Carahsoft Technology Corp.
Contract Number:	N66001-22-A-0082
Period of Performance:	9-15-22...9-4-32
GSA Contract:	47QSWA18D008F View GSA Contract Details >
Awarded Products:	Mirrors Carahsoft's OEM Offering on GSA Contract (47QSWA18D008F)
BPA Pricing:	ESI Catalog Discount from GSA = 5%
Ordering Guide:	https://static.carahsoft.com/concrete/files/5316/8597/3817/Fidelis_Cybersec

Note: All final pricing is negotiated "per Opportunity"

LICENSING CATEGORY	PORTFOLIO CATEGORY	PRODUCT LINE
Annual Subscription License	Network Security, Cybersecurity, Enterprise, Enterprise Security	Fidelis Network (NDR,DLP) Fidelis Deception, Fidelis Endpoint (EDR)
Enterprise Support	Network Operations and Management	IT Support and Services
Enterprise Services/Training	Network Operations and Management	IT Support and Services
Enterprise Hardware	Network Security, Cybersecurity, Enterprise, Enterprise Security	Collector, Sensor, CommandPost

Contractor / Vendor Information

CONTRACTS MANAGER

POC: Rob Trimmer | *Contracts Manager*
Phone: 703-673-3577
Email: rob.trimber@carahsoft.com

Address + Remit To: Carahsoft Technology Corp.
 11493 Sunset Hills Rd., Suite 100
 Reston, VA 20190
 (703) 871-8500

SALES CONTACTS (REQUEST A QUOTE)

POC: Fidelis Sales Team
Phone: 888-662-2724
Email: fidelis@carahsoft.com

SALES CONTACTS (ALTERNATE)

POC: Stuart Bost
Phone: 703-889-9740
Email: stuart.bost@carahsoft.com

CAGE: 1P3C5 **DUNS:** 08-8365767 **TIN:** 52-2189693 **Business Size:** Other Than Small

ESI Program Office Points of Contact

CONTRACTING OFFICE	SOFTWARE PRODUCT MANAGER (SPM)
<p>PROCURING CONTRACTING OFFICER (CPO)</p> <p>POC: Matthew Ward</p> <p>Phone: 619-553-4532</p> <p>Email: matthew.j.ward65.civ@us.navy.mil</p> <p>ALTERNATE POINT OF CONTACT</p> <p>POC: Jorge Ocegueda</p> <p>Phone: 858-898-7096</p> <p>Email: jorge.l.ocegueda.civ@us.navy.mil</p>	<p>SOFTWARE PRODUCT MANAGER (SPM)</p> <p>POC: Jasmin Dela Cruz</p> <p>Phone: 619-415-2739</p> <p>Email: jasmin.r.delacruz.civ@us.navy.mil</p> <p>ALTERNATE POINT OF CONTACT</p> <p>POC:</p> <p>Phone:</p> <p>Email:</p>

AUTHORIZED DEALER	DEALER POC	PHONE	EMAIL	CAGE CODE	BUSINESS SIZE
Colossal LLC	Mitch Levine	240-418-3321	m.levine@colossal-llc.com	5P3K0	SDVOSB
Clearshark	Roger Niles	301-775-2904	roger@clearshark.com	1VH0	SB
Guidepoint Security	Eugene Casaus	240-888-4142	eugene.casaus@guidepointsecurity.com	6PFE2, 7ZC	OTSB
Norseman	Keven Thomas	410-858-0658	kthomas@norseman.com	OWNZ6	SB
Thundercat	Vince Holtmann	210-296-4576	vholtmann@thundercat.com	50WM7	SDVOSB

Additional Information

ESI Value-Add:

1. The EA is open for ordering by the “DoD Departments and Agencies” on a world-wide basis. “Departments and Agencies” are defined by the 48 Code of Federal Regulations, Section 202.101. In addition, “DoD or Agencies” includes the Intelligence Community (IC) and the U.S. Coast Guard. For the purposes of this EA, a DoD component is defined as follows: The Office of the Secretary of Defense (OSD), the Military Departments, the Chairman of the Joint Chiefs of Staff, the Unified Combatant Commands, the Inspector General of the Department of Defense (DoD IG), the Defense Agencies, the DoD Field Activities, the U. S. Coast Guard, Intelligence Communities (IC) and Foreign Military Sales (FMS) with a Letter of Authorization. If this EA is co-branded with GSA and is an OMB Designated Best in Class vehicle, it is open to all United States Federal Agencies.
2. DFARS 208.74 requires authorized software buyers and requiring officials to review the DoD ESI website for DoD inventory or availability of an existing DoD ESI agreement before pursuing another acquisition method.
3. GSA-approved items may be added to a EA call/delivery order for quoting purposes and shall be clearly labeled on the Quote as “GSA”. GSA items may be quoted without restriction, so long as they fall under the EA scope.
4. Open Market items (i.e. not in the EA catalog) may be added to a EA call/delivery order for quoting purposes and shall be clearly labeled on the Quote as “Open Market”. The percentage of Open Market items sold to EA-approved items must follow the micro purchase threshold.

ESI General Ordering Process:

1. Customer looks for available offerings on ESI first before any other procurement vehicles;
2. Then, the customer adheres to their agency policies on whether they have to solicit competition for the opportunity amongst ESI contractors, or if they can justify a sole source
 - Note: if Carahsoft is the only contractor with the offerings on the BPA, they would purchase from us and it is justifiable.
3. Carahsoft will provide pricing and/or statement of work in response to the customer’s requirement
4. Customer will evaluate proposal(s) and award after writing an ordering document with the respective agency KO.

DoD Components Authorized for ESI:

- Office of the Secretary of Defense (OSD)
- Military Components
- Chairman of the Joint Chiefs of Staff
- Unified Combatant Commands
- Inspector General of the Department of Defense (DoD IG)
- Defense Agencies
- DoD Field Activities
- U.S. Coast Guard
- Intelligence Communities
- Foreign Military Sales (FMS) with a Letter of Authorization