

Carahsoft ISV Software Partner Fast Track Program

Integrated Best Practices

Public Sector Contract Access	Access to AWS Volume Based Discounting and Credit Programs	AWS Back Office Support and Billing Management	Technical Account Support
Marketplace Readiness	Business Development and Marketing	Partner Enablement and Training	Market Research Tools
Enterprise Account Management	Proposal Support	Access to Expert Industry Consultants	Compliance and FedRAMP ATO Readiness

Marketing Capabilities

Tradeshow Coordination	Webcasts	Onsite Events	Call Campaigns
Lead Generation	Emails	Newsletters	Content Creation
Social Media	Graphic Design	Press Release	Microsite Creation

Simplified Billing with Carahsoft



Account Creation

Carahsoft will create all new accounts or assist with any account transfers when needed. Partners/Customers have the ability to create linked accounts at any time.



Billing Consolidation

Carahsoft is able to consolidate billing between multiple accounts.



Billing Cycles

AWS Bills on a monthly basis and all charges to accounts are typically finalized by the 15th of the following month. Carahsoft will provide a detailed billing report/invoice for all utilization straight from AWS Cost and Usage Reports (CUR).



Payment

Carahsoft accepts credit cards or purchase orders for payment. Partners must have a credit application on file in order to pay with a Purchase Order.