

Contract Vitals:

Contract Holder:	Carahsoft Technology Corp.
Contract Number:	N66001-19-A-0120
Period of Performance:	10/27/20 - 07/14/2029
GSA Contract:	47QSWA18D008F View GSA Contract Details →
Awarded Products:	Mirrors Carahsoft's OEM Offering on GSA Contract (47QSWA18D008F)
BPA Pricing:	ESI Catalog Discount from GSA = 2.4%
Ordering Guide:	https://www.esi.mil/Agreement?agreementID=141&resellerID=3

Note: All final pricing is negotiated "per Opportunity"

LICENSING CATEGORY	PORTFOLIO CATEGORY	PRODUCT LINE
Software License	IT Operations Management and IT Service Management	Operations Bridge, Asset Manager, Service Manager, SiteScope, Data Protect
Term Software License	Log Management and SIEM	ArcSight, NetIQ
Software Maintenance	Incremental Development Test Automation	ALM, LoadRunner, UFT, Mobile Center, Service, Borland, COBOL, Serena, Rumba
Informational Technology Professional Services	Application Security	Fortify, WebInspect, AppDefender
SaaS Cloud and Cloud-Related IT Professional Services	Network Operations Management and Discovery	NNMi, NOM, Network Automation, Universal Discovery, uCMDB
Training Courses	Information Management and Governance	Content Manager, ControlPoint, Structured Data Manager, IDOL, Novell

Contractor / Vendor Information

CONTRACTS MANAGER

POC: Rob Trimber | *Contracts Manager*
Phone: (703) 673-3577
Email: rob.trimber@carahsoft.com

Address + Remit To: Carahsoft Technology Corp. 11493
 Sunset Hills Rd., Suite 100 Reston, VA
 20190
 (703) 871-8500

SALES CONTACTS (REQUEST A QUOTE)

POC: Rob Pickle
Phone: 703-230-7412
Email: rob.pickle@carahsoft.com

SALES CONTACTS (ALTERNATE)

POC: Jesse Robbins
Phone: 703-871-8667
Email: jesse.robbins@carahsoft.com

CAGE: 1P3C5

DUNS: 08-836-5767

TIN: 52-2189693

Business Size: Other than Small

ESI Program Office Points of Contact

CONTRACTING OFFICE

PROCURING CONTRACTING OFFICER (CPO)

POC: Spencer Sessions
Phone: 619-553-4523
Email: spencer.m.sessions.civ@us.navy.mil

ALTERNATE POINT OF CONTACT

POC: Becky Helm
Phone: 619-776-7223
Email: rebecca.l.helm2.civ@us.navy.mil

SOFTWARE PRODUCT MANAGER (SPM)

SOFTWARE PRODUCT MANAGER (SPM)

POC: Jessica Huey
Phone: (619) 244-5054
Email: jessica.d.huey.civ@us.navy.mil

ALTERNATE POINT OF CONTACT

POC: Nina Diep
Phone: 619-553-1023
Email: nina.n.diep.civ@us.navy.mil

AUTHORIZED DEALER	DEALER POC	PHONE	EMAIL	CAGE CODE	BUSINESS SIZE
Blue Tech	Dylan Slay	800-456-1410	dslay@bluetech.com	0CL10	Small
Enterprise Integration	Deborah Hoffler	801-541-6153	deborah@eiutah.com	48Z59	Small
ITG Online	Tom Flynn	571-217-0747	tom.flynn@itgonline.com	1EJ55	Small
OSI Federal	Hans Sugutan	703-542-8250	nbustle@osifederal.com	0EKL1	Small
Merito	John Goodson	619-886-4498	jgovbids@merito.com	0EKL1	Small
CounterTrade Products	Wes Israel	303-424-9710	wes@countertrade.com	3GQF6	Small
Sterling Computers	Ryan Moore	605-242-1263	ryan.moore@sterling.com	06AP0	Small
Distributed Technology Group	Jason Wallace	703-598-4263	jason@dtg.com	5V8H6	Small

Additional Information

ESI Value-Add:

- The EA is open for ordering by the "DoD Departments and Agencies" on a world-wide basis. "Departments and Agencies" are defined by the 48 Code of Federal Regulations, Section 202.101. In addition, "DoD or Agencies" includes the Intelligence Community (IC) and the U.S. Coast Guard. For the purposes of this EA, a DoD component is defined as follows: The Office of the Secretary of Defense (OSD), the Military Departments, the Chairman of the Joint Chiefs of Staff, the Unified Combatant Commands, the Inspector General of the Department of Defense (DoD IG), the Defense Agencies, the DoD Field Activities, the U. S. Coast Guard, Intelligence Communities (IC) and Foreign Military Sales (FMS) with a Letter of Authorization. If this EA is co-branded with GSA and is an OMB Designated Best in Class vehicle, it is open to all United States Federal Agencies.
- DFARS 208.74 requires authorized software buyers and requiring officials to review the DoD ESI website for DoD inventory or availability of an existing DoD ESI agreement before pursuing another acquisition method.
- GSA-approved items may be added to a EA call/delivery order for quoting purposes and shall be clearly labeled on the Quote as "GSA". GSA items may be quoted without restriction, so long as they fall under the EA scope.
- Open Market items (i.e. not in the EA catalog) may be added to a EA call/delivery order for quoting purposes and shall be clearly labeled on the Quote as "Open Market". The percentage of Open Market items sold to EA-approved items must follow the micro purchase threshold.

ESI General Ordering Process:

- Customer looks for available offerings on ESI first before any other procurement vehicles;
- Then, the customer adheres to their agency policies on whether they have to solicit competition for the opportunity amongst ESI contractors, or if they can justify a sole source
 - Note: if Carahsoft is the only contractor with the offerings on the BPA, they would purchase from us and it is justifiable.
- Carahsoft will provide pricing and/or statement of work in response to the customer's requirement
- Customer will evaluate proposal(s) and award after writing an ordering document with the respective agency KO.

DoD Components Authorized for ESI:

- Office of the Secretary of Defense (OSD)
- Military Components
- Chairman of the Joint Chiefs of Staff
- Unified Combatant Commands
- Inspector General of the Department of Defense (DoD IG)
- Defense Agencies
- DoD Field Activities
- U.S. Coast Guard
- Intelligence Communities
- Foreign Military Sales (FMS) with a Letter of Authorization