

# How to Submit a Partner Registered Opportunity (PRO) - RESELLER Version

A Guide to The Fuel Station

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# How to Submit a PRO – as a Reseller

- From the Fuel Station home page:
  - ✓ Go to the “**Opportunity Management**” menu and select “**Opportunity Registration**”
  - ✓ Or click the “**Opportunity Registration**” button

The screenshot displays the FireEye Fuel Station website interface. At the top, there is a navigation bar with links for "Logout", "Scorecard", "Home", "Profile FireEye", and "Contact Us". The main navigation menu includes "FireEye Resources", "Events & Marketing", "Education & Certification", and "Opportunity Management". The "Opportunity Management" menu is expanded, showing options for "Opportunity Registration", "Opportunity Dashboard", "Manage License Requests", and "Non-Standard Pricing Process". Below these, there are links for "Dynamic Resource Library" and "FireEye Certification Program". A red box highlights the "Opportunity Registration" option in the menu. On the main page, there is a large banner with the text "Fuel Up Your FireEye Knowledge!" and a red button labeled "Go To Resource Library". At the bottom of the page, there is a section titled "REGISTER YOUR OPPORTUNITY: New and Improved Process" with a red button labeled "Opportunity Registration".

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- Fill out the “Contact Information” and “Deal Information” sections
- Fields with an asterisk(\*) are mandatory
- Note: The FireEye Distributor field values will populate based on the country selected in the “Contact Information” section. If you feel there is an error – please contact [partner-support@fireeye.com](mailto:partner-support@fireeye.com)
- Once completed, click the “**Submit**” button

### Register New Opportunity

To register a new opportunity, fill out the form below. Fields with an asterisk (\*) are required.

#### Contact Information

Please enter the contact's information for this opportunity.

**Salutation**  **\* First Name**  **\* Last Name**

**Title**  **\* Company**

**\* Employee Size**  **\* Industry**

**\* Address 1**

**\* Country**  **\* State / Province**

**\* City**  **\* Postal Code**

**\* Phone**  **Mobile Phone**

**\* Email**  **\* Website**

### Deal Information

Please enter the information below for this opportunity.

**\* Partner Expected Deal Size**   **\* Partner Expected Close Date**

**\* Partner Expected Solution (please select all that apply)**

- Endpoint Security
- Helix
- Email Threat Prevention (ETP)
- NX (WEB)
- FireEye Security Orchestrator
- FireEye As A Service (FAAS)
- Mandiant Services

**\* Source**

**Partner Deal Description**

**\* FireEye Distributor**

**\* Partner Sales Rep**  **\* Partner Sales Rep Email**

**\* Partner SE Name**  **\* Partner SE Email**

**\* Lead Sourced by FireEye Funded Mktg?**  **\* Marketing Activity Type**  **Marketing Activity Detail**

**Submit**

# How to Submit a PRO – as a Reseller

- After the PRO has been successfully submitted, you should receive two emails from [partners@partners.fireeye.com](mailto:partners@partners.fireeye.com):
  - ✓ A confirmation that the PRO was submitted
  - ✓ An approval or rejection email within 48 hours of submission
- Also, you can check on your PRO status by going to the “**Opportunity Management**” menu and selecting “**Opportunity Dashboard**”

