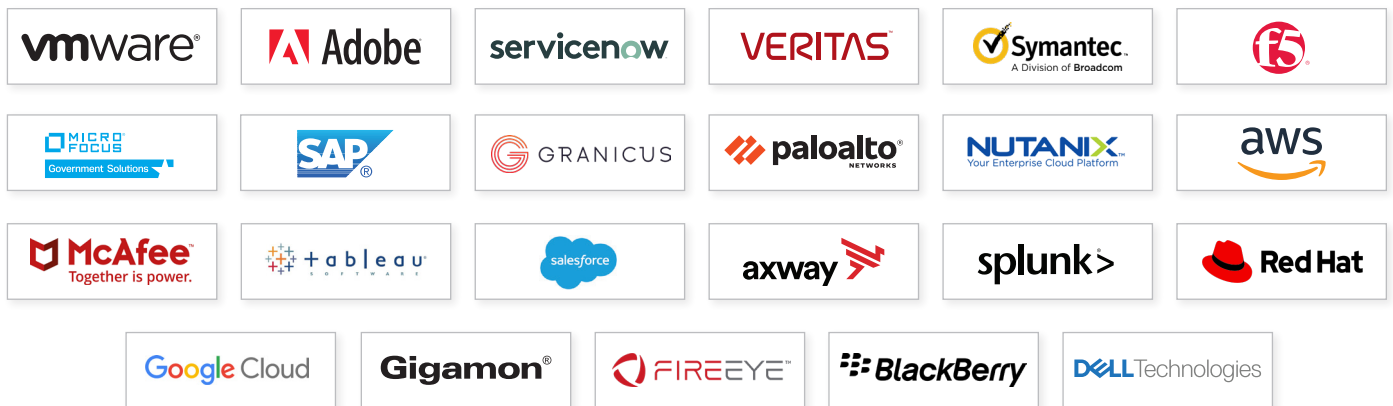


Carahsoft Technology Corp. is The Trusted Government IT Solutions Provider<sup>®</sup>. Founded in 2004 and based in Reston, Virginia, the company works with a robust and growing ecosystem of reseller partners, system integrators, and manufacturers to proactively market, sell, and distribute emerging and leading IT solutions to government markets in the U.S. and Canada, as well as education, healthcare, critical infrastructure, not-for-profit and commercial markets.



## STRATEGIC PARTNERSHIPS

We have established strategic, long-term relationships with the industry’s leading manufacturers including VMware, Adobe, Symantec, Veritas, Red Hat, Micro Focus Government Solutions, SAP, F5 Networks, Splunk, ServiceNow, and Google Cloud among others; and we support an IT solutions portfolio of more than 200 additional manufacturers, enabling us to address virtually all IT-related requirements for our customers and partner ecosystem.



## TOP-PERFORMING GOVERNMENT CONTRACT HOLDER

Carahsoft has secured numerous contracts, including agency-specific agreements; government-wide acquisition vehicles; and state, local, education and cooperative purchasing contracts that enable Carahsoft and our partners to serve public sector customers throughout the United States and Canada. We are a top-performing contractor for the GSA Schedule 70 [No. GS-35F-0119Y] and SEWP V contracts [Group A Small: NNG15SC03B and Group D Other Than Small: NNG15SC27B]; and hold several Department of Defense Enterprise Software Initiative agreements, in addition to many others.

## PARTNER ENABLEMENT

Our partner ecosystem encompasses more than 3,000+ government contractors, resellers, and integrators who we support and enable with an entire suite of value-added opportunities that run the gamut from training/certification and pre-sales support to lead generation and business development.

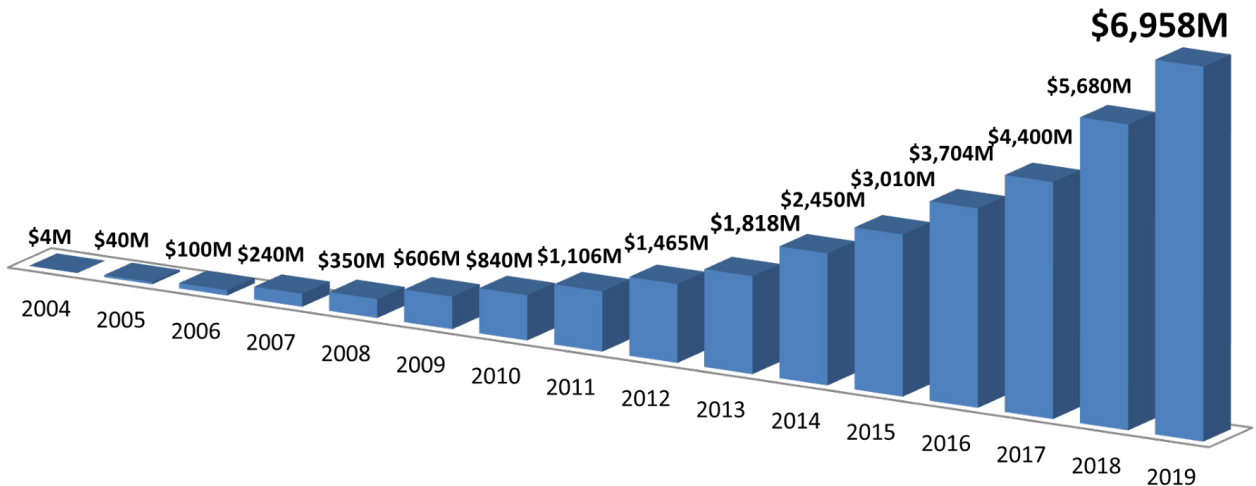
## PROVEN EXECUTION

By providing an unparalleled volume of proactive, government-focused sales and marketing, including 2,500+ educational events and campaigns annually, we drive demand for our partners. As a result, we now serve as the largest government partner for the majority of our vendors, who have also entrusted other major aspects of their businesses to Carahsoft including partner enablement, commercial sales, renewals and upsell, and help desk services.

We have deep expertise in government contracting and procurement, and have been awarded and maintain a wide variety of government-wide and agency-specific purchasing contract vehicles and purchasing agreements for agencies at the state, local, and federal levels.

## GROWTH & STABILITY

A stable, conservative, and profitable company, Carahsoft has demonstrated impressive growth year after year, with \$6.95 billion in bookings in 2019, and more than \$32 billion in aggregate over our 16 years in business. Our team of dedicated, highly trained marketing, sales, contracting, and business operations experts now exceeds 1,400.



## AWARDS AND RECOGNITION

In recognition of our accomplishments, Carahsoft has received hundreds of awards for service excellence, business performance, and leadership from our customers, partners, and industry. Carahsoft has received Distributor/Partner of the Year awards from numerous partners including Veritas, Symantec, VMware, Adobe, Palo Alto Networks, Red Hat, FireEye, DocuSign, Tableau, Splunk, Okta, and Gigamon, as well as industry recognition including:

