

No. 47QSWA18D008F

FedRAMP Business 350G, Named Host	FedRAMP Business 350G, Named Host 10 License Minimum				
Named Host Use Case - 1 Year Commitment	SIN	Part Number	Tier	MSRP	GSA Price
Customer does not require license count flexibility, and would only like to commit to a fixed number of licenses. Will add licenses as needed and is not subject to yearend number of users audit. Tier Attributes: Lower volume tier max than Enterprise. Tier Hop MRR Guarantee: ASP prorated so MRR is equal to previous level if new volume multiplied by new tier price is less than current MRR	132-52	ZFG1-BIZ-BASE-NH1Y	10 - 49	\$300.00	\$296.22
	132-52	ZFG2-BIZ-BASE-NH1Y	50 - 99	\$285.00	\$281.41
	132-52	ZFG3-BIZ-BASE-NH1Y	100 - 249	\$271.00	\$267.59
	132-52	ZFG4-BIZ-BASE-NH1Y	250 - 499	\$257.00	\$253.76
	132-52	ZFG5-BIZ-BASE-NH1Y	500 - 999	\$244.00	\$240.93
	132-52	ZFG6-BIZ-BASE-NH1Y	1000 - 1499	\$232.00	\$229.08
	132-52	ZFG7-BIZ-BASE-NH1Y	1500 - 2499	\$220.00	\$217.23
Term: 1 Year Minimum Term, 10 License Minimum Optional: CRC, Zoom Rooms, Zoom Audio Domestic, Zoom Audio Committed Spend, Large Meetings	132-52	ZFG8-BIZ-BASE-NH1Y	2500 - 4999	\$209.00	\$206.37
	132-52	ZFG9-BIZ-BASE-NH1Y	5000+	\$199.00	\$196.49

FedRAMP Enterprise G, Meeting 500 (includes a Webinar 100) Named Host	FedRAMP Enterprise G, Named Host 50 License Minimum				
Named Host Use Case - 1 Year Minimum Term	SIN	Part Number	Tier	MSRP	GSA Price
Customer does not require license count flexibility, and would only like to commit to a fixed number of licenses. Will add licenses as needed and is not subject to yearend number of users audit. Tier Attributes: Lower volume tier max (50,000) than AHor ELA. Higher tier discount at 2.5k to encourage license deployment. Tier Hop MRR Guarantee: ASP prorated so MRR is equal to previous level if new volume multiplied by new tier price is less than current MRR	132-52	ZFG1-EP01-ENT5-BD1Y	50 - 99	\$312.00	\$308.07
	132-52	ZFG2-EP01-ENT5-BD1Y	100 - 499	\$268.00	\$264.62
	132-52	ZFG3-EP01-ENT5-BD1Y	500 - 999	\$231.00	\$228.09
	132-52	ZFG4-EP01-ENT5-BD1Y	1000 - 2499	\$198.00	\$195.51
	132-52	ZFG5-EP01-ENT5-BD1Y	2500 - 4999	\$171.00	\$168.85
	132-52	ZFG6-EP01-ENT5-BD1Y	5000 - 7499	\$147.00	\$145.15
	132-52	ZFG7-EP01-ENT5-BD1Y	7500 - 9999	\$126.00	\$124.41
	132-52	ZFG8-EP01-ENT5-BD1Y	10000 - 24999	\$109.00	\$107.63
Term: 1 Year Minimum Term, 50 License Minimum Optional: Zoom Rooms, Webinars, and Audio Conferencing	132-52	ZFG9-EP01-ENT5-BD1Y	25000 - 49999	\$93.00	\$91.83
	132-52	ZFG10-EP01-ENT5-BD1Y	50000+	\$80.00	\$78.99

Add On's

FedRAMP Zoom Rooms or CRC	FedRAMP Business and Enterprise Add On's - CRC and Zoom Rooms				
	SIN	Part Number	Tier	MSRP	GSA Price
	132-52	ZFG1-ROOM-BASE-RM1Y	1 - 9	\$706.00	\$697.11
	132-52	ZFG2-ROOM-BASE-RM1Y	10 - 24	\$607.00	\$599.36
	132-52	ZFG3-ROOM-BASE-RM1Y	25 - 49	\$522.00	\$515.43
	132-52	ZFG4-ROOM-BASE-RM1Y	50 - 99	\$449.00	\$443.35
	132-52	ZFG5-ROOM-BASE-RM1Y	100 - 249	\$386.00	\$381.14
	132-52	ZFG6-ROOM-BASE-RM1Y	250 - 499	\$332.00	\$327.82
	132-52	ZFG7-ROOM-BASE-RM1Y	500 - 999	\$285.00	\$281.41
	132-52	ZFG8-ROOM-BASE-RM1Y	1000 - 2499	\$246.00	\$242.90
132-52	ZFG9-ROOM-BASE-RM1Y	2500+	\$211.00	\$208.34	
FedRAMP CRC Named Host					
SIN	Part Number	Tier	MSRP	GSA Price	
132-52	ZFG1-CRC-1-PT1Y	1 - 9	\$706.00	\$697.11	
132-52	ZFG2-CRC-1-PT1Y	10 - 24	\$607.00	\$599.36	
132-52	ZFG3-CRC-1-PT1Y	25 - 49	\$522.00	\$515.43	
132-52	ZFG4-CRC-1-PT1Y	50 - 99	\$449.00	\$443.35	
132-52	ZFG5-CRC-1-PT1Y	100 - 249	\$386.00	\$381.14	
132-52	ZFG6-CRC-1-PT1Y	250 - 499	\$332.00	\$327.82	
132-52	ZFG7-CRC-1-PT1Y	500 - 999	\$285.00	\$281.41	
132-52	ZFG8-CRC-1-PT1Y	1000 - 2499	\$246.00	\$242.90	
132-52	ZFG9-CRC-1-PT1Y	2500+	\$211.00	\$208.34	

FedRAMP Zoom Audio	Zoom Audio - Domestic US and Canada Named Host				
	SIN	Part Number	Tier	MSRP	GSA Price
	132-32	ZFG1-AUD-UNIT-NH1Y	1 - 99	\$72.00	\$71.09
	132-32	ZFG2-AUD-UNIT-NH1Y	100 - 499	\$57.60	\$56.87
	132-32	ZFG3-AUD-UNIT-NH1Y	500 - 999	\$55.92	\$55.22
	132-32	ZFG4-AUD-UNIT-NH1Y	1000 - 2499	\$54.72	\$54.03
	132-32	ZFG5-AUD-UNIT-NH1Y	2500 - 4999	\$53.64	\$52.96
	132-32	ZFG6-AUD-UNIT-NH1Y	5000 - 9999	\$52.56	\$51.90
	132-32	ZFG7-AUD-UNIT-NH1Y	10000 - 19999	\$51.48	\$50.83
132-32	ZFG8-AUD-UNIT-NH1Y	20000 - 49999	\$51.00	\$50.36	
132-32	ZFG9-AUD-UNIT-NH1Y	50000+	\$50.52	\$49.88	

FedRAMP Webinar	FedRAMP Webinar Named Host License 1 Year				
	SIN	Part Number	Capacity	MSRP	GSA Price
	132-32	ZFG1-WEB-100-FL1Y	100	\$576.00	\$568.75
	132-32	ZFG1-WEB-500-FL1Y	500	\$2,016.00	\$1,990.61
	132-32	ZFG1-WEB-1000-FL1Y	1000	\$4,896.00	\$4,834.34
	132-32	ZFG1-WEB-3000-FL1Y	3000	\$14,256.00	\$14,076.45
	132-32	ZFG1-WEB-5000-FL1Y	5000	\$35,856.00	\$35,404.41
132-32	ZFG1-WEB-10K-FL1Y	10000	\$93,456.00	\$92,278.00	

FedRAMP Large Meeting 1,000	FedRAMP Named Host - Large Meeting 1000				
	SIN	Part Number	Tier	MSRP	GSA Price
	132-52	ZFG1-LMR-1K-NH1Y	1 - 49	\$1,296.00	\$1,279.68
	132-52	ZFG2-LMR-1K-NH1Y	50 - 99	\$1,188.00	\$1,173.04
	132-52	ZFG3-LMR-1K-NH1Y	100 - 249	\$948.00	\$936.06
	132-52	ZFG4-LMR-1K-NH1Y	250 - 499	\$768.00	\$758.33
	132-52	ZFG5-LMR-1K-NH1Y	500 - 999	\$612.00	\$604.29
	132-52	ZFG6-LMR-1K-NH1Y	1000 - 1499	\$492.00	\$485.80
	132-52	ZFG7-LMR-1K-NH1Y	1500 - 2499	\$396.00	\$391.01
	132-52	ZFG8-LMR-1K-NH1Y	2500 - 4999	\$348.00	\$343.62
	132-52	ZFG9-LMR-1K-NH1Y	5000 - 9999	\$312.00	\$308.07
	132-52	ZFG10-LMR-1K-NH1Y	10000 - 19999	\$288.00	\$284.37
132-52	ZFG11-LMR-1K-NH1Y	20000+	\$264.00	\$260.68	

FedRAMP SIP Connected Audio	FedRAMP SIP Connected Audio - Domestic Named Host				
	SIN	Part Number	Tier	MSRP	GSA Price
	132-52	ZFG1-SIP-UNIT-NH1Y	1 - 99	\$28.80	\$28.44
	132-52	ZFG2-SIP-UNIT-NH1Y	100 - 499	\$26.76	\$26.42
	132-52	ZFG3-SIP-UNIT-NH1Y	500 - 999	\$24.96	\$24.65
	132-52	ZFG4-SIP-UNIT-NH1Y	1000 - 2499	\$23.16	\$22.87
	132-52	ZFG5-SIP-UNIT-NH1Y	2500 - 4999	\$21.60	\$21.33
	132-52	ZFG6-SIP-UNIT-NH1Y	5000 - 9999	\$20.04	\$19.79
	132-52	ZFG7-SIP-UNIT-NH1Y	10000 - 19999	\$18.60	\$18.37
	132-52	ZFG8-SIP-UNIT-NH1Y	20000 - 49999	\$21.60	\$21.33
132-52	ZFG9-SIP-UNIT-NH1Y	50000+	\$16.08	\$15.88	

Add On's

Zoom Concurrent Meetings	FedRAMP Zoom Phone Concurrent Meetings Add On's - Basic				
	SIN	Part Number	Tier	MSRP	GSA Price
	132-52	ZFG1-CMADD-BAS-1Y	1 - 9	\$124.80	\$123.23
	132-52	ZFG2-CMADD-BAS-1Y	10 - 49	\$118.56	\$117.07
	132-52	ZFG3-CMADD-BAS-1Y	50 - 99	\$112.32	\$110.91
	132-52	ZFG4-CMADD-BAS-1Y	100+	\$106.08	\$104.74
	FedRAMP Zoom Phone Concurrent Meetings Add On's - Plus				
	SIN	Part Number	Tier	MSRP	GSA Price
	132-52	ZFG1-CMADD-PLUS-1Y	1 - 9	\$436.80	\$431.30
	132-52	ZFG2-CMADD-PLUS-1Y	10 - 49	\$414.96	\$409.73
	132-52	ZFG3-CMADD-PLUS-1Y	50 - 99	\$393.12	\$388.17
	132-52	ZFG4-CMADD-PLUS-1Y	100+	\$371.28	\$366.60

FedRAMP Zoom Phone Unlimited Domestic	FedRAMP Zoom Phone Pro – Unlimited Domestic PBX & DID				
	SIN	Part Number	Tier	MSRP	GSA Price
	132-52	ZfG1-ZPUN-Pro-1Y	1 - 9	\$240.00	\$236.98
	132-52	ZfG2-ZPUN-Pro-1Y	10 – 99	\$222.00	\$219.20
	132-52	ZfG3-ZPUN-Pro-1Y	100 - 499	\$211.00	\$208.34
	132-52	ZfG4-ZPUN-Pro-1Y	500 - 999	\$201.00	\$198.47
	132-52	ZfG5-ZPUN-Pro-1Y	1000 - 2499	\$191.00	\$188.59
	132-52	ZfG6-ZPUN-Pro-1Y	2500 - 4999	\$181.00	\$178.72
	132-52	ZfG7-ZPUN-Pro-1Y	5000 - 7499	\$172.00	\$169.83
	132-52	ZfG8-ZPUN-Pro-1Y	7500 - 9999	\$163.00	\$160.95
132-52	ZfG9-ZPUN-Pro-1Y	10000 - 24999	\$155.00	\$153.05	
132-52	ZfG10-ZPUN-Pro-1Y	25000+	\$147.00	\$145.15	

FedRAMP Zoom Phone Pro PBX	FedRAMP Zoom Phone Pro PBX (BYOC)				
	SIN	Part Number	Tier	MSRP	GSA Price
	132-52	ZFG1-ZPPBX-PRO-1Y	1 - 9	\$132.00	\$130.34
	132-52	ZFG2-ZPPBX-PRO-1Y	10 – 99	\$126.00	\$124.41
	132-52	ZFG3-ZPPBX-PRO-1Y	100 - 499	\$120.00	\$118.49
	132-52	ZFG4-ZPPBX-PRO-1Y	500 - 999	\$114.00	\$112.56
	132-52	ZFG5-ZPPBX-PRO-1Y	1000 - 2499	\$108.00	\$106.64
	132-52	ZFG6-ZPPBX-PRO-1Y	2500 - 4999	\$102.00	\$100.72
	132-52	ZFG7-ZPPBX-PRO-1Y	5000 - 7499	\$96.00	\$94.79
	132-52	ZFG8-ZPPBX-PRO-1Y	7500 - 9999	\$92.00	\$90.84
132-52	ZFG9-ZPPBX-PRO-1Y	10000 - 24999	\$84.00	\$82.94	
132-52	ZFG10-ZPPBX-PRO-1Y	25000+	\$78.00	\$77.02	

Zoom Phone Power Pack	FedRAMP Zoom Phone Power Pack 1 Year (BYOC)				
	SIN	Part Number	Tier	MSRP	GSA Price
	132-52	ZFG1-ZP-POWERP-1Y	1 - 9	\$390.00	\$385.09
	132-52	ZFG2-ZP-POWERP-1Y	10 – 99	\$370.50	\$365.83
	132-52	ZFG3-ZP-POWERP-1Y	100 - 499	\$352.30	\$347.86
	132-52	ZFG4-ZP-POWERP-1Y	500 - 999	\$334.10	\$329.89
	132-52	ZFG5-ZP-POWERP-1Y	1000 - 2499	\$317.20	\$313.21
	132-52	ZFG6-ZP-POWERP-1Y	2500 - 4999	\$301.60	\$297.80
	132-52	ZFG7-ZP-POWERP-1Y	5000 - 7499	\$286.00	\$282.40
	132-52	ZFG8-ZP-POWERP-1Y	7500 - 9999	\$271.70	\$268.28
132-52	ZFG9-ZP-POWERP-1Y	10000 - 24999	\$258.70	\$255.44	
132-52	ZFG10-ZP-POWERP-1Y	25000+	\$245.70	\$242.61	

Zoom Phone Common Area	FedRAMP Zoom Phone Common Area 1 Year (BYOC)				
	SIN	Part Number	Tier	MSRP	GSA Price
	132-52	ZFG1-ZP-COMM-1Y	1 - 9	\$62.40	\$61.61
	132-52	ZFG2-ZP-COMM-1Y	10 – 99	\$59.28	\$58.53
	132-52	ZFG3-ZP-COMM-1Y	100 - 499	\$56.32	\$55.61
	132-52	ZFG4-ZP-COMM-1Y	500 - 999	\$53.50	\$52.83
	132-52	ZFG5-ZP-COMM-1Y	1000 - 2499	\$50.83	\$50.19
	132-52	ZFG6-ZP-COMM-1Y	2500 - 4999	\$48.28	\$47.67
	132-52	ZFG7-ZP-COMM-1Y	5000 - 7499	\$45.86	\$45.28
	132-52	ZFG8-ZP-COMM-1Y	7500 - 9999	\$43.58	\$43.03
132-52	ZFG9-ZP-COMM-1Y	10000 - 24999	\$41.39	\$40.87	
132-52	ZFG10-ZP-COMM-1Y	25000+	\$39.93	\$38.83	

For More Information	
Zoom Carahsoft Team	Ordering Information
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