

# FAQ – GSA Slack Promotion Offer to US Federal Customers Guides

To receive pricing and/or to schedule an overview reach out to:  
[salesforce@carahsoft.com](mailto:salesforce@carahsoft.com) or (877) SFDC-007

In support of the **OneGov initiative**, Salesforce's **Slack Enterprise Grid** and **Slack AI for Enterprise** offer the Federal Government a secure, FedRAMP-authorized work operating system that significantly reduces costs, unifies agencies, enhances productivity, and accelerates AI adoption.

The strategic agreement between Salesforce and GSA lowers the cost of Slack, a collaboration platform that brings together people, apps, data processes, and AI agents. The platform provides a collaboration solution for large, complex organizations that offers enterprise-grade security, scalability, and centralized administrative control.

## Slack Products offered as part of the Promotion: Efficiency value gains and benefits

Slack Enterprise Grid	Slack AI for Enterprise Grid	Slack + AI Grid
<ul style="list-style-type: none"><li>Streamlined workflow and Automation</li><li>Secure collaboration across agencies</li><li>Cost-effective, compliant digital growth</li><li>Centralized and Secure Communication Hub for Improved Operational Awareness</li><li>Enhanced security (FedRAMP Moderate)</li></ul>	<ul style="list-style-type: none"><li>Summarize data, find answers faster</li><li>Automate workflows, boost efficiency</li><li>Securely access organizational knowledge</li><li>Enhanced security (FedRAMP Moderate)</li></ul>	<ul style="list-style-type: none"><li>Bundled offering of both products</li><li>Enhanced security (FedRAMP Moderate)</li></ul>

### Where to Purchase:

*The bundle is available exclusively on the GSA Schedule.*

Slack Bundle: [121-SEGSAI-611](#)

Slack Enterprise Grid: [200007692-Fed](#)

### Additional Resources

[Slack Demo](#)

[Slack AI](#)

## Frequently Asked Questions:

### Who is eligible for the promotion?

- New and existing Slack customers
- Executive Cabinet-level departments, Executive agencies, and Federally Funded Research & Development Centers

### How can I purchase?

- Purchase must be made on GSA Schedule contract
- Promo skus available on contract: 47QSWA18D008F  
(Teaming Agreements and Dealer Agreements also eligible)

### I already have a GSA based BPA or IDIQ at my agency for Salesforce. Can I leverage that for my purchase?

- Yes, GSA based BPA contracts can be utilized to obtain the promo

### I am an existing Slack customer. Can I take advantage of the promotion?

- Yes, existing customers may leverage promotional discounts
- Current unused contract value will be credited to the promotional purchase

### How is Slack Priced during the promotion?

- Promo applies only to Slack Enterprise Grid and Slack AI for Enterprise
- No minimum quantity applies to the Promotional Pricing available through 11/30/2025
- Subscriptions may be renewed in 1-year increments for 3 option years at 5% year-over-year increase
- Pricing is per user/year and for a minimum of 12 months

Product	SKU	Promotional Pricing*	Option Year 1 **	Option Year 2 **	Option Year 3 **
Slack Enterprise Grid	200007692-Fed	\$42.00	\$44.10	\$46.30	\$48.62
Slack AI for Enterprise	200003819-Fed	\$84.00	\$88.20	\$92.61	\$97.24
Bundle Grid + AI	121-SEGSAI-611	\$126.00	\$132.30	\$138.92	\$145.86

\*Pricing valid through November 30, 2025

\*\*Option Year Pricing valid only if customer opted into base year promotional pricing.

### Can I add more Slack licenses at the promotional rate after the promotion ends?

Yes, customers that participate during the promotional period will be eligible to purchase additional licenses for their Grid at the promotional rate (or applicable Option Year Price)

### I need help setting up my Slack Grid. Who can help me?

Please reach out to [Salesforce@carahsoft.com](mailto:Salesforce@carahsoft.com) for an *introduction to Slack* meeting

Initial set up is customizable, but features may include:  
grid design, workflow builder, migration, AI enablement, governance template, and training.