DoD ESI CETA Reference Guide

Contract Vitals:

Contract Holder: Carahsoft Technology Corp.
Contract Number:
Period of Performance:
GSA Contract: 47QSWA18D008F | View GSA Contract Details >
Awarded Products: Mirrors Carahsoft's OEM Offering on GSA Contract (47QSWA18D008F)
BPA Pricing: ESI Catalog Discount from GSA =
Ordering Guide:

Note: All final pricing is negotiated "per Opportunity"

LICENSING CATEGORY	PORTFOLIO CATEGORY	PRODUCT LINE

Contractor / Vendor Information

CONTRACTS MANAGER

👤 **POC:** Rob Trimber | *Contracts Manager*
📞 **Phone:** 703-673-3577
✉ **Email:** rob.trimber@carahsoft.com

Address + Remit To: Carahsoft Technology Corp.
11493 Sunset Hills Rd., Suite 100
Reston, VA 20190
(703) 871-8500

SALES CONTACTS (REQUEST A QUOTE)

👤 **POC:**
📞 **Phone:**
✉ **Email:**

SALES CONTACTS (ALTERNATE)

👤 **POC:**
📞 **Phone:**
✉ **Email:**

CAGE: **DUNS:**   **TIN:**   **Business Size:**

ESI Program Office Points of Contact

CONTRACTING OFFICE	SOFTWARE PRODUCT MANAGER (SPM)
PROCURING CONTRACTING OFFICER (CPO)	**SOFTWARE PRODUCT MANAGER (SPM)**
👤 **POC:**	👤 **POC:**
📞 **Phone:**	📞 **Phone:**
✉ **Email:**	✉ **Email:**
ALTERNATE POINT OF CONTACT	**ALTERNATE POINT OF CONTACT**
👤 **POC:**	👤 **POC:**
📞 **Phone:**	📞 **Phone:**
✉ **Email:**	✉ **Email:**

Additional Information

ESI Value-Add:

1. The EA is open for ordering by the "DoD Departments and Agencies" on a world-wide basis. "Departments and Agencies" are defined by the 48 Code of Federal Regulations, Section 202.101. In addition, "DoD or Agencies" includes the Intelligence Community (IC) and the U.S. Coast Guard. For the purposes of this EA, a DoD component is defined as follows: The Office of the Secretary of Defense (OSD), the Military Departments, the Chairman of the Joint Chiefs of Staff, the Unified Combatant Commands, the Inspector General of the Department of Defense (DoD IG), the Defense Agencies, the DoD Field Activities, the U. S. Coast Guard, Intelligence Communities (IC) and Foreign Military Sales (FMS) with a Letter of Authorization. If this EA is co-branded with GSA and is an OMB Designated Best in Class vehicle, it is open to all United States Federal Agencies.

2. DFARS 208.74 requires authorized software buyers and requiring officials to review the DoD ESI website for DoD inventory or availability of an existing DoD ESI agreement before pursuing another acquisition method.

3. GSA-approved items may be added to a EA call/delivery order for quoting purposes and shall be clearly labeled on the Quote as "GSA". GSA items may be quoted without restriction, so long as they fall under the EA scope.

4. Open Market items (i.e. not in the EA catalog) may be added to a EA call/delivery order for quoting purposes and shall be clearly labeled on the Quote as "Open Market". The percentage of Open Market items sold to EA-approved items must follow the micro purchase threshold.

ESI General Ordering Process:

1. Customer looks for available offerings on ESI first before any other procurement vehicles;

2. Then, the customer adheres to their agency policies on whether they have to solicit competition for the opportunity amongst ESI contractors, or if they can justify a sole source

   • Note: if Carahsoft is the only contractor with the offerings on the BPA, they would purchase from us and it is justifiable.

3. Carahsoft will provide pricing and/or statement of work in response to the customer's requirement

4. Customer will evaluate proposal(s) and award after writing an ordering document with the respective agency KO.

DoD Components Authorized for ESI:

- Office of the Secretary of Defense (OSD)
- Military Components
- Chairman of the Joint Chiefs of Staff
- Unified Combatant Commands
- Inspector General of the Department of Defnese (DoD IG)
- Defense Agencies
- DoD Field Activities
- U.S. Coast Guard
- Intelligence Communities
- Foreign Military Sales (FMS) with a Letter of Authorization