



PROTECT. CONNECT. ACTIVATE.

Digital Solutions Brief

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Carahsoft is the **Trusted Government IT Solutions Provider**[®] supporting a broad portfolio of industry-leading technologies through GSA Multiple Award Schedule (MAS), NASPO ValuePoint, NJSBA and a wide range of other contract vehicles.

As the **Master Government Aggregator**[®], Carahsoft connects government agencies, industry partners, and technology providers to deliver innovative, mission-focused solutions.

In partnership with Iron Mountain, we provide technology solutions that drive modernization, strengthen operations, and ensure compliance with evolving government standards.



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Take an intelligent first step to a more efficient future

Beyond the zettabytes of digital data that are generated annually worldwide, paper-based information can house incredibly valuable but overlooked insights: **Government agencies generate more data than ever - but more than 80% of it remains in unstructured databases or trapped on paper.** Not only a missed opportunity for intelligence, this dark data can also be costly to store, cause inefficiencies, increase risk, and create future compliance issues.

You can take steps to uncover the hidden potential within your organization's vast data by integrating access, storage, protection, governance, and automation into your information systems and solutions. By implementing a **unified asset strategy**, your organization grows resilient in navigating data challenges and achieving lasting growth. Beyond the mountains of paper and digital files, an immense amount of valuable data remains unknown and untapped within organizations. Digitization can change this, helping you integrate access, storage, and automation into your information systems to streamline processes. By implementing a unified asset strategy, your organization can grow more efficient, improve productivity, and achieve lasting growth.

- › Outdated paper-based information is a missed opportunity, not just for untapped insights, but also for productivity and efficiency. By embracing digitization, teams have faster access to critical information and automated workflows. This strategic move helps you eliminate inefficiencies, reduce risk, and focus on the work that matters most.

About Iron Mountain

For more than 70 years, the world's largest organizations have trusted Iron Mountain to protect their vital records and information. We have partnered with 46 US state governments, numerous federal agencies, and more than 225,000 organizations worldwide to revolutionize their information management. Uniquely positioned to unlock the intelligence that has long been trapped in paper documents or data silos, Iron Mountain provides a true return on investment from your digital transformation efforts.

Iron Mountain Digital:

Software, Services, and Solutions Powering Government Modernization

Iron Mountain software combines with our services, technology innovations, and deep industry expertise to provide unified information asset management across your organization. Data enrichment and workflow automation enable faster access to information and improved business processes supported by AI driven search, extraction, classification, and summarization.

We build industry-specific solutions on our software platforms and provide a wide range of services that help you turn information into intelligence.

Mission Outcomes:

- Access** your information and the insights within using AI-powered centralization and extraction
- Store** and protect data with confidence and defensibility
- Govern** your information confidently
- Automate** workflows with the power of AI and enterprise application connectors

Software:

- › InSight® Digital Experience Platform (DXP)
- › InSight Content Management (ICM)
- › InSight Intelligent Document Processing (IDP)
- › Available with FedRAMP Moderate Authorization

Services:

- › Information governance advisory services
- › Managed services
- › Data restoration and migration services
- › Professional services
- › Digitization services

How IMGS Helps Agencies Modernize:

- Eliminate Dark Data & Break Down Data Silos for Complete Information Visibility**
- Automate Redaction and Metadata Creation for Improved Efficiency**
- Standardize, Structure, and Sort Data to build an AI-Ready Data Foundation**
- Modernize the Mailroom to Transform Physical Mail into Actionable Digital Assets**
- Digitize, Extract, Classify, and Verify Information with Speed and Accuracy with Intelligent Document Processing (IDP)**
- Create Your Own Customized, Automated Workflows to Increase Productivity**

Our software and services are designed to provide unified information asset management across your organization. With our solutions, you can:

- Unlock Your Information for Better Citizen Services:**
 - › Data enrichment and workflow automation enable faster access to information and improved business processes.
 - › AI-driven search, extraction, classification, and summarization help you find the insights you need.
- Govern Your Data with Confidence and Compliance:**
 - › Our Information **Governance Advisory Services** and **InSight Content Management** platform help you manage and govern information confidently.
- Secure & Store Data for the Public Good:**
 - › We offer services to store and protect your data with confidence and sustainability.
 - › Our data centers are ISO 50001 and ISO 14001 certified, and our goal is net zero greenhouse gas emissions by 2040.

Built on Trusted Partnerships to Protect, Connect, and Activate Federal Missions



IMGS solutions are built on InSight® and strengthened through collaborations with AWS, Google Cloud, and Microsoft Azure to deliver secure, compliant, and scalable outcomes for government agencies.

Iron Mountain by the numbers*

- 70+** years of proven experience
- 225,000+** customers
- More than **90%** of Fortune 1000 companies are Iron Mountain customers
- Operating in **60+** countries on **6** continents
- 30+** data centers with 1.2 GW capacity
- \$5.5B** US fiscal revenue
- 27k+** employees
- 1,450+** facilities
- 98M sq ft.** of storage space
- 98%** customer retention rate

Mission Impact by the Numbers

- 40%** faster access to data
- 25%** reduction in time spent on audits
- 195%** ROI per Forrester
- 50%** reduction in labor cost*
- 2X** increase in output efficiency*
- 97%** accuracy in AI-powered IDP
- Ranked #1** for Customer Satisfaction in January 2025 Management Top 250 by WSJ

* As at December 31, 2023

IMGS: Serving the Public Sector

IMGS, a trusted partner of government agencies for over 70 years, leverages specialized expertise to provide secure and compliant solutions specifically tailored to the public sector. We help agencies achieve:

- › **Enhanced Citizen Services:** Improve service delivery and citizen experience through efficient information access.
- › **Modernization and Operational Resilience:** Modernize information management processes and infrastructure to ensure long-term efficiency and disaster preparedness.
- › **Electronic Record Compliance:** Meet compliance requirements with secure, policy-driven information management solutions.
- › **Increased Agency Efficiency:** Maximize operational efficiency by streamlining information management practices.

To learn more, visit:

www.ironmountain.com/services/document-scanning-and-digital-storage