

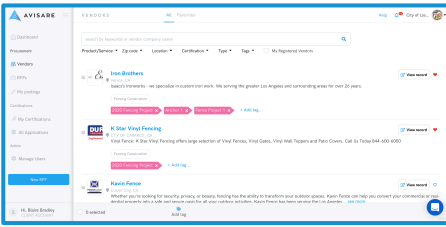


# DESCRIPTION OF SaaS MODULES

Avisare's cloud-based SaaS platform streamlines the procurement process and enables companies and local governments to make a positive impact by purchasing from local, small, minority and women-owned businesses.

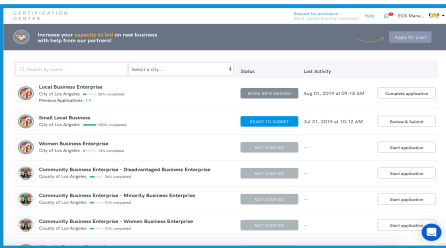
Pricing is usage-based with tiers for entities depending on their annual budgets.

## Vendor Registration & Management



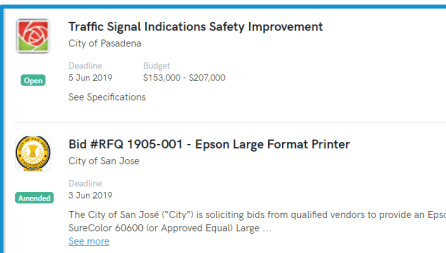
- Co-branded registration page
- Real-time, self-service, free registration for vendors
- Searchable network of all vendor profiles within a region
- Searchable directory of vendors for other vendors & primes to see
- Automatic activity tracking of all vendor profile views
- Classification of vendors by tags
- Profile sharing in and off system & comprehensive search capabilities
- Vendor record management
- Add notes & documents to private vendor record for internal tracking

## Certification Application Builder & Workflow Management



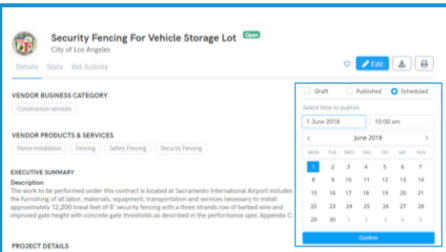
- Application Builder with a self-service design to create and edit applications on your own
- Collect, store, transmit, retrieve & manipulate certification applications
- Vendor self-serve status updates
- Stored version history
- Workflow builder to configure workflow of processing applications
- Easily create different stages of the workflow process for each application separately or for all
- Certification template library
- Data auto-population to expedite vendors applying for certifications
- Real-time reporting dashboard tracking average time to assign, review and process for each team member
- Automatically share verified vendor information across agencies

## RFP Creation, Submission, & Reporting



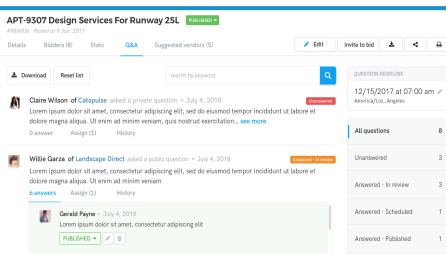
- Create, publish and manage all bid submission types with one interface
- Post public or invite-only solicitations within the system
- Easily build RFP templates and store standard language – no coding necessary
- Create draft solicitations with input from multiple users
- Attach and upload multiple document file formats
- View draft version control history
- Edit and amend posted RFPs
- Build a template/language library and set admin permissions for required or optional use
- Recommend vendors for invite-only
- Automatic system alerts for vendors with proprietary matching algorithm
- Real-time reporting dashboard tracking outreach funnel; view certified vendors at each stage of the funnel
- Automatic tracking of bid activity and documents viewed by each prospective bidder.
- Pre-bid meeting with reminders

## Project Forecasting



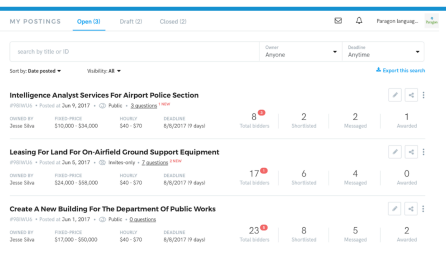
- Calendar view of upcoming planned projects in 3-36 months
- Include as little or as much information as you want in forecasts
- Easily convert forecasts into RFPs with the click of a button
- Region-wide forecast view
- Automatically track the history of forecasts in one view
- Allows vendors to follow forecasts to stay updated on progress
- See all interested vendors
- Update sections of the forecast for internal use or to post publicly.
- Automatic matching of relevant vendors with forecast opportunities
- Metrics on relevant vendors needed for forecasts vs. vendor network

## Q&A Workflow Management



- Online question and response management tool for each solicitation
- Vendors can ask questions anonymously or publicly
- Questions are time, date, and ID stamped and visible to all
- Admins can designate whether responses to questions are visible to everyone (public view) in real-time or post question deadline.
- Admins can set a specific Q&A period for accepting questions.
- Block or remove questions
- Responses can be set for public view or private view
- The repository of questions and answers can be searched via keyword or by vendor who submitted the question

## Electronic Bid Management



- Electronic submission of bids and proposals via a secure connection
- Designate type of bid (sealed, standard, design-build, etc.)
- Easily build and save Bid templates by uploading excel files to internal library – no coding necessary
- Set bid review workflow management process
- Drag and drop Bid builder directly into RFP posting
- Bidders can digitally accept and sign electronic documents
- Bidders can upload documents, images and add notes to responses
- Include standard bid submission cut-off times in seconds
- Contact short-listed vendors only
- Hide bid pricing to review bid submission contents only
- Award to multiple vendors, split an award or award to primary and secondary vendors.
- Automatically notify all bidders of award or other post-bid activity.
- Searchable repository of historical bids within the system up to 5 years

