

## Program Goal

To improve our SLED Partners ability to land new customers leveraging Red Hat’s portfolio special pre-authorized discounts will be offered to accelerate Partner’s sales, services revenue, and improve adoption with our end customers in SLED.

## Exclusive Program Benefits

- Pre-approved discount levels for new opportunities via Deal Registration Approval
  - Existing renewals are not eligible for this program

## Eligibility Requirements

Deal Registration Opportunity Value	Pre-Approved Discount
\$5 - \$50K	15%
\$51K - \$150K	20%
\$151K - \$250K	25%
\$251K - \$350K	30%
\$351K+	35%

**Territory Eligibility:** All of SLED

**Program Availability:** This program will end on 31 December, 2026, however Red Hat reserves the right to terminate the program at any time without notification.

**Pricing:** Deal Registration pricing incentive remains valid for a period of 180 days

**Questions?** If you are a partner interested in hearing more about this program, please contact your SLED Partner Sales Executive or Distribution Partner

*\*After 180 days consideration for Deal Registration extension pricing will be handled by the account team on a case-by-case basis.*