

Contract Vitals:

Contract Holder:	Carahsoft Technology Corp.
Contract Number:	N66001-23-A-0049
Period of Performance:	10/27/20 - 07/14/2029
GSA Contract:	47QSWA18D008F View GSA Contract Details →
Awarded Products:	Mirrors Carahsoft's OEM Offering on GSA Contract (47QSWA18D008F)
BPA Pricing:	ESI Catalog Discount from GSA = 3.4%
Ordering Guide:	https://www.esi.mil/Agreement?agreementID=239&resellerID=3

Note: All final pricing is negotiated "per Opportunity"

LICENSING CATEGORY	PORTFOLIO CATEGORY	PRODUCT LINE
Cloud Licensing, SaaS	Experience Management	Brand Experience, Website Feedback
Professional Services	Website and Design Experience Management	Employee Experience (EX), Employee Technology Experience
		CoreXM
		Customer Experience (CX)
		DesignXM

Contractor / Vendor Information

CONTRACTS MANAGER

POC: Rob Trimber | *Contracts Manager*
Phone: 703-673-3577
Email: rob.trimber@carahsoft.com

Address + Remit To: Carahsoft Technology Corp. 11493
 Sunset Hills Rd., Suite 100 Reston, VA
 20190
 (703) 871-8500

SALES CONTACTS (REQUEST A QUOTE)

POC: Jesse Schindel
Phone: (571) 662-3353
Email: Jesse.Schindel@carahsoft.com

SALES CONTACTS (ALTERNATE)

POC: Bill McDonald
Phone: (703) 230-7504
Email: Bill.McDonald@carahsoft.com

CAGE: 1P3C5

DUNS: 08-836-5767

TIN: 52-2189693

Business Size: Other than Small

ESI Program Office Points of Contact

CONTRACTING OFFICE	SOFTWARE PRODUCT MANAGER (SPM)
PROCURING CONTRACTING OFFICER (CPO)  POC: Becky Helm  Phone: 619-776-7223  Email: rebecca.l.helm2@us.navy.mil ALTERNATE POINT OF CONTACT  POC: Jorge Ocegueda  Phone: 6195537504  Email: jorge.l.ocegueda.civ@us.navy.mil	SOFTWARE PRODUCT MANAGER (SPM)  POC: Jasmin Dela Cruz  Phone: 619-415-2739  Email: jasmin.r.delacruz.civ@us.navy.mil ALTERNATE POINT OF CONTACT  POC: Robin Churchill-Vogt  Phone: (207)620-4283  Email: robin.l.churchillvogt.ctr@us.navy.mil

AUTHORIZED DEALER	DEALER POC	PHONE	EMAIL	CAGE CODE	BUSINESS SIZE
Thundercat Technology, LLC	David Schlosser	(703) 674-0247	dschlosser@thundercattech.com	50WM7	Small
Red River	Kush Kumar	(603)448-8880	kush.kumar@redriver.com	04MB1	Large
Blue Tech Inc.	Susan Stone	(619) 497-6060	sstone@bluetech.com	0CL10	Small
RedHawk IT Solutions LLC	James Hawkins	(703) 490-9192	james.hawkins@redhawkit.com	7EWU1	Small
4xBolt	Kevin Quinn	440-759-0454	kevin.quinn@4xbolt.com	9CTW0	Small

Additional Information

ESI Value-Add:

- The EA is open for ordering by the "DoD Departments and Agencies" on a world-wide basis. "Departments and Agencies" are defined by the 48 Code of Federal Regulations, Section 202.101. In addition, "DoD or Agencies" includes the Intelligence Community (IC) and the U.S. Coast Guard. For the purposes of this EA, a DoD component is defined as follows: The Office of the Secretary of Defense (OSD), the Military Departments, the Chairman of the Joint Chiefs of Staff, the Unified Combatant Commands, the Inspector General of the Department of Defense (DoD IG), the Defense Agencies, the DoD Field Activities, the U. S. Coast Guard, Intelligence Communities (IC) and Foreign Military Sales (FMS) with a Letter of Authorization. If this EA is co-branded with GSA and is an OMB Designated Best in Class vehicle, it is open to all United States Federal Agencies.
- DFARS 208.74 requires authorized software buyers and requiring officials to review the DoD ESI website for DoD inventory or availability of an existing DoD ESI agreement before pursuing another acquisition method.
- GSA-approved items may be added to a EA call/delivery order for quoting purposes and shall be clearly labeled on the Quote as "GSA". GSA items may be quoted without restriction, so long as they fall under the EA scope.
- Open Market items (i.e. not in the EA catalog) may be added to a EA call/delivery order for quoting purposes and shall be clearly labeled on the Quote as "Open Market". The percentage of Open Market items sold to EA-approved items must follow the micro purchase threshold.

ESI General Ordering Process:

- Customer looks for available offerings on ESI first before any other procurement vehicles;
- Then, the customer adheres to their agency policies on whether they have to solicit competition for the opportunity amongst ESI contractors, or if they can justify a sole source
 - Note: if Carahsoft is the only contractor with the offerings on the BPA, they would purchase from us and it is justifiable.
- Carahsoft will provide pricing and/or statement of work in response to the customer's requirement
- Customer will evaluate proposal(s) and award after writing an ordering document with the respective agency KO.

DoD Components Authorized for ESI:

- Office of the Secretary of Defense (OSD)
- Military Components
- Chairman of the Joint Chiefs of Staff
- Unified Combatant Commands
- Inspector General of the Department of Defense (DoD IG)
- Defense Agencies
- DoD Field Activities
- U.S. Coast Guard
- Intelligence Communities
- Foreign Military Sales (FMS) with a Letter of Authorization