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WEBINAR

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Deploy Ultra-secure Remote Desktops with Teradici PCOIP® Solutions

April 2, 2020 | 2 PM EST, 11 AM PST (60min)

PRESENTED BY:

Arjen van der Meulen Director Product Management Teradici

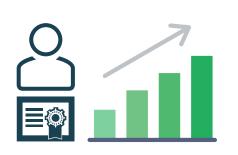
Gil Adams Solutions Architect, Federal Teradici

- Introduction
- Why government agencies trust Teradici PCoIP technology
- Enable ultra-secure remote access to applications and data
- Secure the desktop client
- Customer Use Cases
- Work-From-Home Update
- Q&A

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Teradici is the **leader** in technology solutions for **high performance** remote workloads in **multicloud architectures**





Developer of the **revolutionary PCoIP®** multi-codec remote display protocol, **enhanced in 2019 with PCoIP Ultra™ features.** Today, there are more than **13 million PCoIP users** across the world. We have been awarded 74 patents for our technological innovations.

We are the **leaders of secure virtual workloads**. Customers include Fortune 500 enterprises and institutions.

FORTUNE



We work with major technology partners to provide our offerings to end users everywhere.





Protocol

Endpoints

Software Solutions

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?

What is



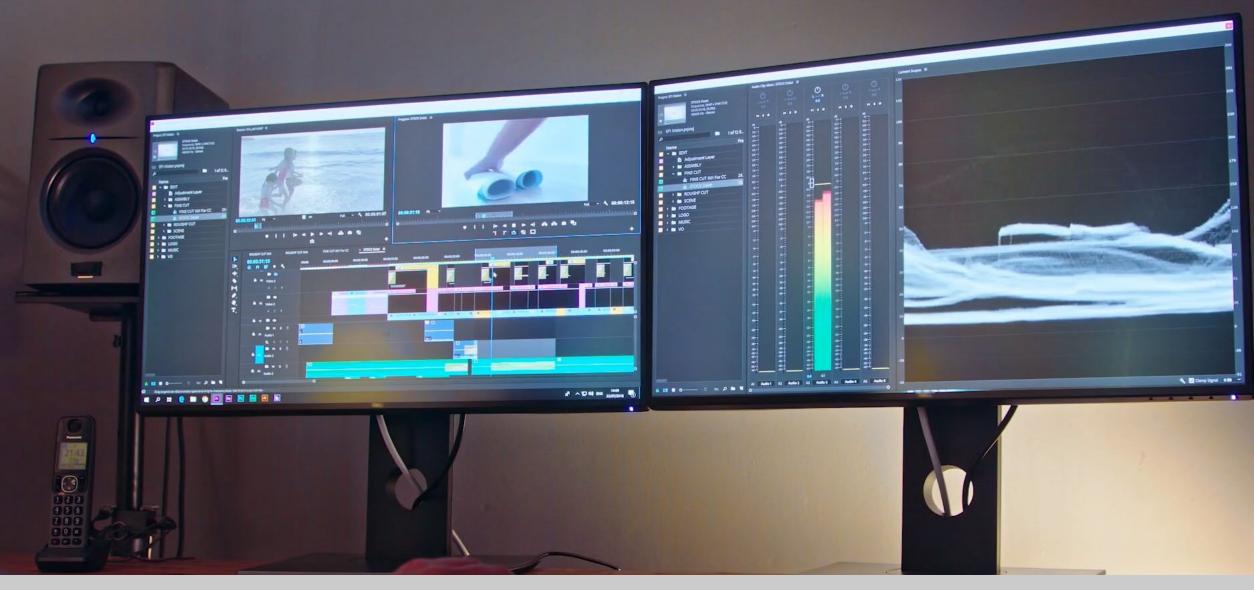
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PCOIP®

PCoIP is a display protocol that securely delivers applications or entire workspaces from the cloud or your data center to any endpoint.





Compresses, encrypts and rapidly transports pixels to deliver secure and lossless visualization

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AES 256 encryption

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Multi-codec solution that dynamically adapts, encodes and delivers the most accurate and distortion-free experience regardless of network conditions.









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Multicloud



Security and IP Protection



Mobile Workforce



Desktop as-a-Service (DaaS)



Multicloud is becoming inherent to cloud adoption Valuable IP needs to be controlled and **securely accessed** from any location Scalable **mobile** workforce relies on rich multimedia real-time **collaboration**

Enterprises use Desktop-asa-Service to leverage latest compute and GPU resources

Today's Business Challenges

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Valuable IP needs to be controlled and securely accessed

Onsite hardware is expensive to scale and manage

Modern and mobile workforces are demanding offsite access

BUSINESS CHALLENGES

Dispersed teams need instant access to shared files

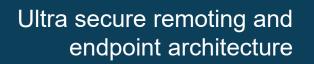
Requirement for on-demand access to the latest compute and GPU resources

3D models and other graphics-intensive content are ballooning; data sets take too long to transfer to local workstations

Why Teradici?

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High performance user experience



Use any device!

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Ease of deployment & management via a simple and reliable solution

Widest platform flexibility & complete multicloud support

On-premises data centers, hybrid, clouds

What is Cloud Access Software?

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CLOUD ACCESS SOFTWARE Teradici Cloud Access Software is a high-performance remote desktop solution that enables enterprises to easily deliver Windows and Linux desktops and applications from any multicloud architecture to any device.

Built on industry-leading PCoIP® technology, it provides the highest user experience and ultimate security, while offering complete freedom and flexibility on any combination of public or private cloud.

What is PCoIP Ultra?

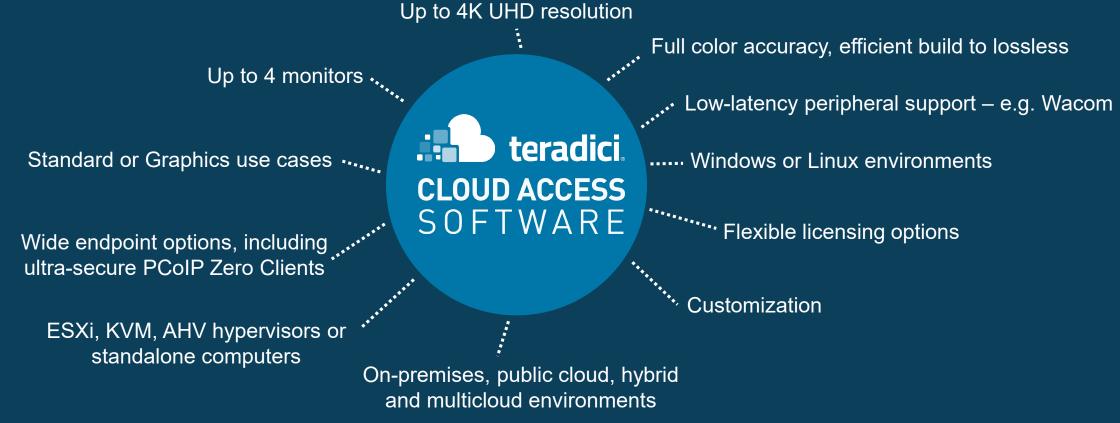
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PCoIP Ultra enhancements deliver high frame rate 4K/UHD graphics workloads without compromise.

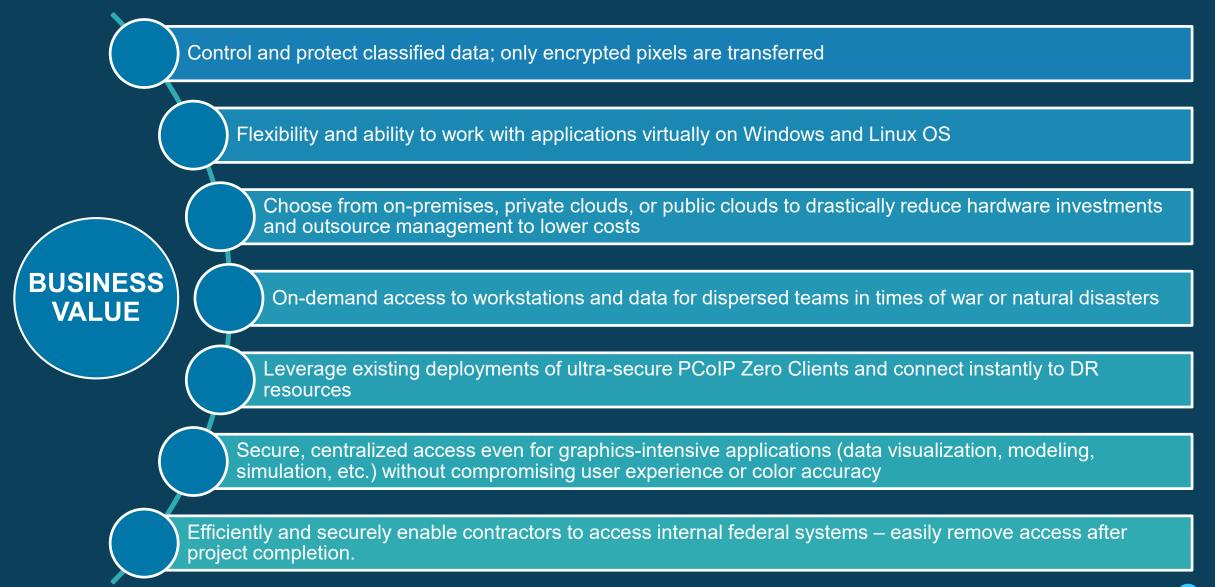
Now included in Cloud Access Software, PCoIP Ultra protocol enhancements propels our industry-recognized performance into the future of remote computing, with faster, more interactive experience for users of remote workstations working with highresolution content.

Cloud Access Software Supports:

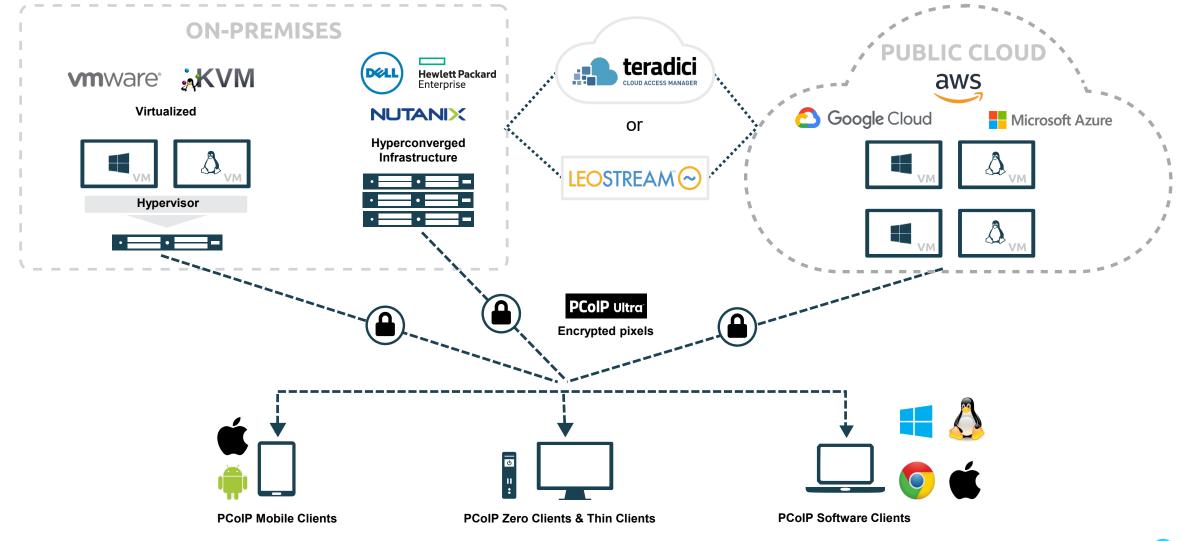




Cloud Access Software Delivers High Business Value to Government

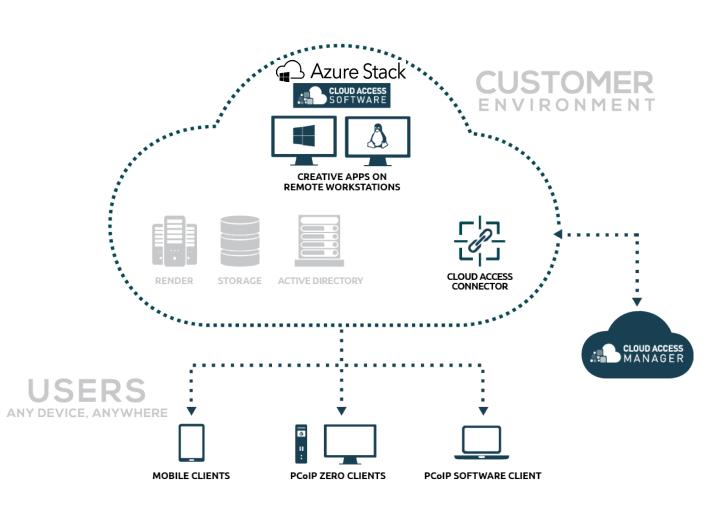






USERS

Teradici Cloud Access Remote Workloads and Workstations on Azure Stack Hub



A private/public cloud service that simplifies deployment of creative applications:

 Improve administrative efficiency and minimize manual tasks by automatically provisioning Linux or Windows remote workstations with/without GPUs

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- Scale with your business Align OPEX with business demands by effortlessly scaling resources up or down
- Manage cloud consumption and optimize costs by automatically turning off out-of-use machines
- Broker secure connections and alleviate any need for users to remember machine names or IP addresses

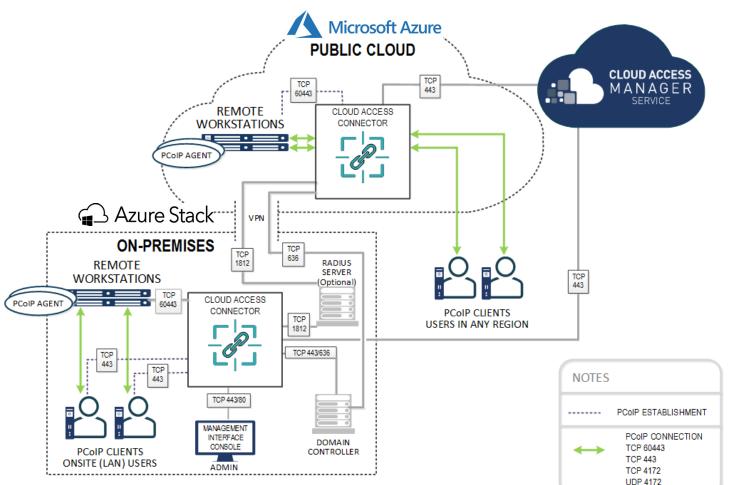
Cloud Access Manager: Teradici SaaS operating on Azure

Cloud Access Connector (CAS): Customer Environment CAS Functions

- Cloudshell or Powershell deployment
- Greenfield or Corporate Domain attached with only a few customer defined parameters
- Multi-region support

Hybrid Remote Workload Solution featuring Teradici Cloud Access, Azure and Azure Stack Hub

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Architecture overview

Azure Stack enables you to deploy Azure services following the same operations methodology in Azure. Similarly, Teradici Cloud Access enables you to run remote workstations in Azure and Azure Stack, and to move workstations and users seamlessly across both platforms. This Teradici Cloud Access hybrid solution blueprint highlights the connectivity and communications between the Azure Stack on-premises components and Azure public cloud.

Implementation guidance for Azure to Azure Stack

- <u>Virtual Network and Azure Stack networking</u>
- VPN Gateway Documentation
- <u>Virtual Machines Overview</u> and <u>Azure Stack virtual</u> <u>machines</u>
- <u>Azure Stack User Documentation</u>

Implementation guidance for Teradici Cloud Access

- Installing Teradici Cloud Access Manager
- Installing the Cloud Access Connector
- Deploying remote workstations for Linux and Windows



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PCoIP Zero Clients

What Challenges Does the Administrator Face?

- Conform to corporate security mandates
- Maintain control over sensitive user data
- Endpoint management
 - Security updates
 - Anti-virus
 - OS patches
- Ensure uncompromised user experience

Maximize your desktop virtualization strategy with PCoIP Zero Clients

What is a PCoIP Zero Client?

- ✓ Stateless endpoint delivering a superior experience
- \checkmark Easiest endpoint to manage with:
 - No application operating system
 - No moving parts
 - No user data stored on the device
- ✓ Simple and quick management with PCoIP Management Console
- Provides a full Desktop/Workstation experience with an amazingly simple PCoIP-powered Zero Client
- \checkmark Cloud and VDI investment is maximized



- No local storage
- Only hardware decode for encrypted PCoIP data (pixels)
- Suite B security level, TLS 1.2 support
- In-session AES-256-GCM encryption



Persistent application data secured in the cloud or onpremises No application data is ever delivered to PCoIP Zero Client



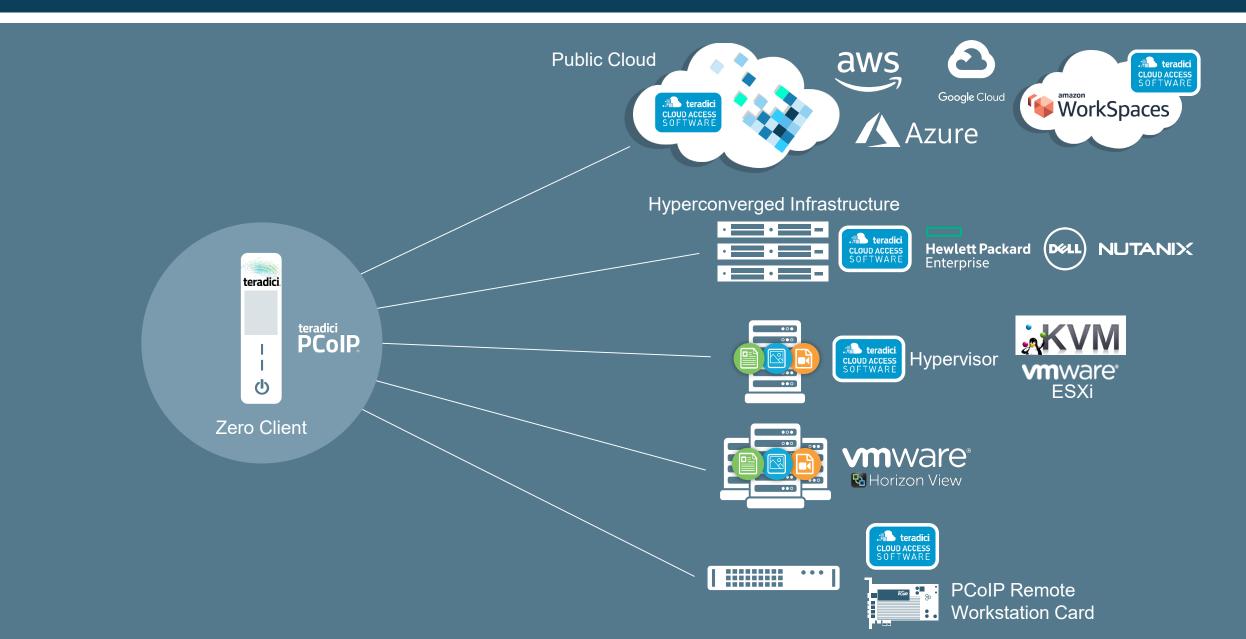
- Best VDI client on the market for security-critical deployments
- No Windows/Linux OS and no hard drive

SECURITY FEATURE	SECURITY BENEFIT
No OS to maintain	No viruses or spyware, no application maintenance
No persistent user data	No local storage to lock up at night
No application data sent over network	Only fully AES-encrypted pixels are sent over the network
SIPR hardware token support	Supports secure SIPR authentication mandated by DoD
Full control of USB device authorization may be disabled	USB devices or certain classes of USB devices
802.1x network authentication	Allows network devices to be authenticated before use
Fiber support (100BASE-FX)	Fiber option to further secure endpoints on network
IPv6 support	Ready for government mandates for IPv6 deployments
Support for CAC/PIV smart cards	Supports a variety of CAC/PIV smart cards required by federal and government agencies

More on SmartCard support: https://www.teradici.com/web-help/pcoip_zero_client/tera2/20.01/ref_smart_cards/#tested-smartcard-models



PCoIP Zero Client connections



FIPS 140-2 certification timeline update

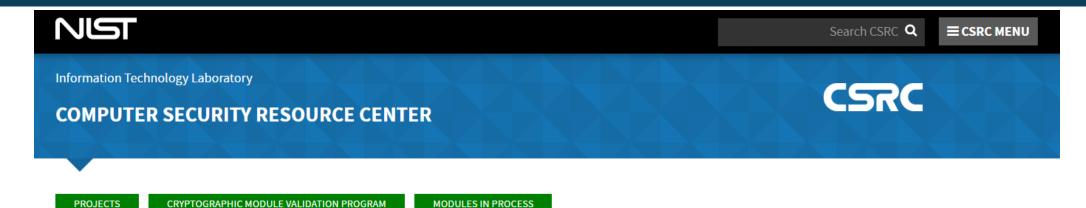
- Jan 2020: IUT Listing / submission to test lab
- May 2020: Submission to CMVP
- Sep-Dec 2020: FIPS 140-2 Certification



Where to find the IUT listing?

https://csrc.nist.gov/Projects/Cryptographic-Module-Validation-Program/Modules-In-Process/IUT-List

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Cryptographic Module Validation Program

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Implementation Under Test List

The IUT list is provided as a marketing service for vendors who have a viable contract with an accredited laboratory for the testing of a cryptographic module. The CMVP does not have detailed information about the specific cryptographic module or when the test report will be submitted to the CMVP for validation. When the lab submits the test report to the CMVP, the module will transition from the IUT list to the MIP list. If you would like more information about a specific cryptographic module or its schedule, please contact the vendor.

Last Updated: 1/29/2020		
Module Name	Vendor Name	IUT Date
Tera2 PCoIP Zero Client Processors	Teradici Corporation	1/28/2020

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Validated Modules	
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Modules In Process	
Modules In Process List	
Implementation Under Test List	
Standards	

Teradici Management Console Enterprise – Key Capabilities

Manages your whole	 Manages up to 20,000 PCoIP Zero Clients and PCoIP Remote
deployment	Workstation Cards Provides multiple administrators with full capabilities Supports System Admin, Admin and helpdesk user roles Active Directory support for secure management of users
Administer devices in one place	 Saves time and resources with remote control from a single console Maintains consistency and enables fast problem resolution across multiple devices
Quickly provisions	 Simple remote configuration and deployment Available as OVA (VMware), RPM (Redhat Package Manager), or
endpoints	AMI (Amazon) instance Set up is under five minutes Dashboard provides at-a-glance view
Includes new features	 All Access Subscriptions include access to PCoIP Management Console, including maintenance and support for Management Console, Tera2 PCoIP Zero Client firmware updates, and PCoIP Remote Workstation Card firmware and host software updates

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Standalone desktop clients





Customer Use Cases



Government Contractor

Low-cost, secure and resilient desktop disaster recovery solution

CUSTOMER STORY

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About

The contractor has an exclusive contract with a large U.S. federal government agency.

Challenges

The government customer requires that the contractor meet its data security and disaster recovery requirements. Previously the contractor's employees had to remove or lock up their hard drives when they were away from their desk.

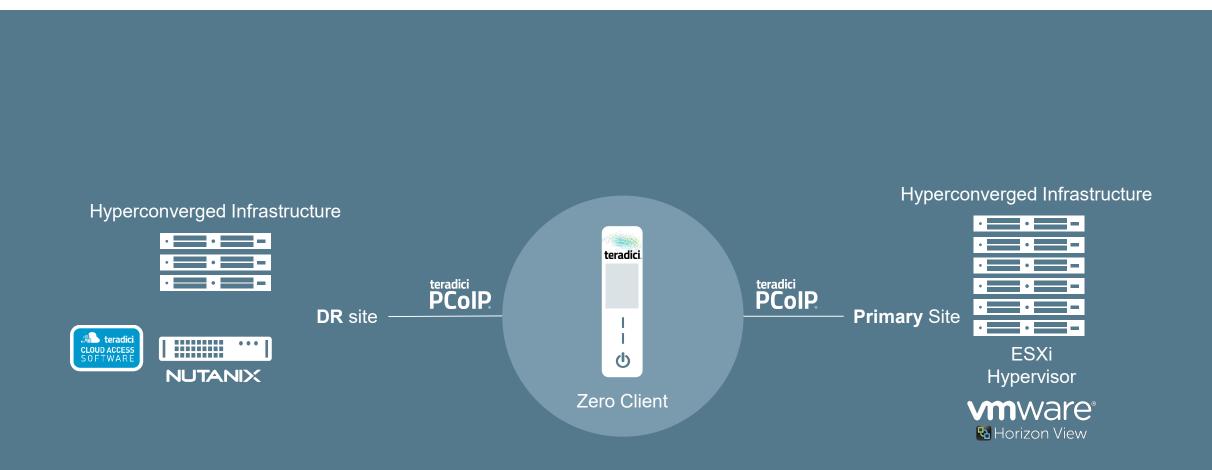
Solution

The contractor replaced physical desktops with onsite virtual desktop infrastructure (VDI). Employees now access their desktops over the network from ultra-secure PCoIP Zero Clients. The desktops reside in an on-premises virtual desktop environment which simplifies desktop maintenance and eliminate the burden and risks of locking up hard drives.

Results

Now employees don't have to lock their doors and lock up their hard drives: no actual data ever resides on the PCoIP Zero Client. The contractor also met its customers' DR requirements at low cost.







Bell

Complex 3D simulations from zero clients and laptops

CUSTOMER STORY

clients

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About

Headquartered in Ft. Worth, Texas, Bell is an industry-leading producer of commercial and military vertical-lift aircraft sold in more than 120 countries.

Challenges

Bell's stress analysts for rotor and drive systems use demanding applications to conduct 3D simulations—to measure wear, for instance. As models grew to over 1 TB, the company could no longer lease under-the-desk workstations with sufficient CPU and GPU power.

Solution

Bell deployed powerful Dell workstations in the data center, with Teradici PCoIP Remote Workstation Cards and NVIDIA Quadro GPUs. Stress analysts access their workstations from PCoIP Zero Clients by Dell Wyse or laptops with Teradici Cloud Access Client Software.

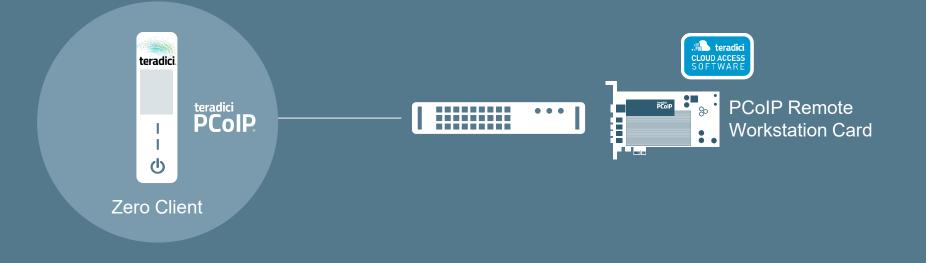
Results

Same great experience: The experience is indistinguishable from being in front of a local workstation—including support for the USB mouse that analysts use to navigate through their models. Image loading feels instantaneous, and analysts can see finer details and zoom in better compared to other protocol Bell has tried.

Increased productivity: Analysts can conduct more tests in the same time because they don't have to wait for large data sets to travel between their desktops and high-performance compute (HPC) clusters in the data center.

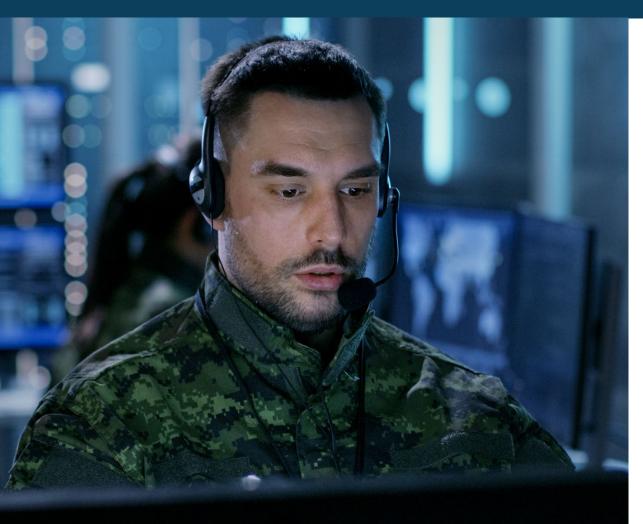
Security: PCoIP technology complies with stringent data security requirements for U.S. Department of Defense contractors.

PCoIP Remote Workstation Card



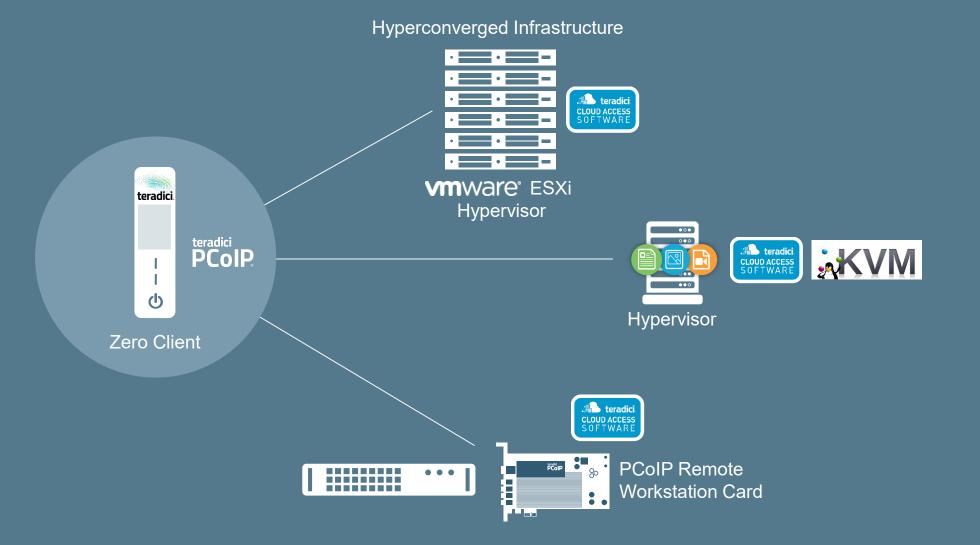
Use Case: Isolate high-classification environments

Teradici Cloud Access Software – Standard / Graphics Edition



- Virtual machines installed with Cloud Access Software reside in a high-classification zone
- Only AES-265 encrypted pixels are transmitted across the "airgap" to external endpoints (via the PCoIP protocol)
- NSA suite B used from Zero client to workstation card .
- Data and applications remain secure within the highclassification zone
- The endpoint stores no application data it is invulnerable to security breaches
- Tracking of sensitive data in distributed storage devices is completely eliminated
- The end-to-end solution of Cloud Access Software with PCoIP Zero Clients supports customers in meeting critical security mandates, such as:
 - Secure on-premises or hybrid deployments
 - Government-compliant cloud deployments
 - 1000BASE-FX fiber endpoint connectivity

Cloud Access Software / PCoIP Remote Workstation Card

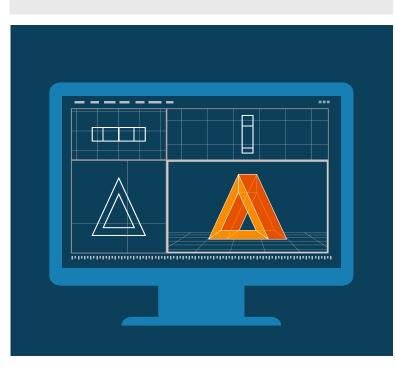


USE CASE: Data Visualization and Simulation

Teradici Cloud Access Software – Graphics Edition

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Secure remote access and collaboration of corporate IP and data



Situation

Product designers and engineers in Ship systems, Automotive, Aerospace and other graphics intensive industries work together to design, build and validate large data sets & simulations. They remotely access and collaborate on Graphic design systems across geographically dispersed teams including external suppliers and contractors via a secure approved connection.

Key Challenges

- Server and storage is often located off site in R&D facility so large data sets must be downloaded by Performance Development Team for analysis
- Production development with dispersed teams copying data can take hours
- Process for preparing workloads, scheduling, maintaining and retrieving data is cumbersome and in some cases a manual process
- Difficult to collaborate across geographically dispersed teams, suppliers and contractors with large data sets
- · Secure remote access to proprietary designs and data

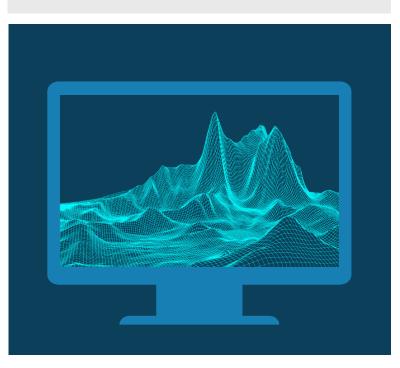
- Securely collaborate with contractors and suppliers while protecting corporate IP and keeping confidential/customized data secure in one location
- Ability to access to data and applications from any secure site makes it possible to retain talent and also recruit non-local talent
- · System flexibility and scalability enables diverse work flows
- Faster time to value with centralized solution with anywhere access
- · Better human capital utilization across locations

USE CASE: Geospatial Visualization

Teradici Cloud Access Software – Graphics Edition

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High fidelity access to geospatial visualization data from remote locations



Situation

Engineers, scientists, Military strategists and other professionals who rely on real-time geospatial data and imagery as a key part of their big data analysis leveraging powerful visualization applications. They require secure remote anywhere access from field locations to their applications and geospatial data to visualize, analyze and make critical decisions to meet key mission deliverables.

Key Challenges

- Poor user experience accessing and interacting with geospatial visualization data and related applications
- Real-time visualization by teams on single set of geo-application data from remote locations
- Mobility to work from anywhere and access geospatial and GIS driven applications from any field location
- Provisioning users for temporary field projects in locations with centralized access to GIS without heavy infrastructural cost
- High latency from forward operations

- Superior user experience & performance while accessing interactive graphical applications
- Real-time visualization on same GIS data across remote teams and projects in far flung field locations
- Flexibility to work from anywhere on any device & access geospatial and GIS applications from anywhere
- Easily create and remove workspaces for users to meet mission roles and requirements.
- Centralized solution provides secure access to data from anywhere

USE CASE: Linux Workspaces Teradici Cloud Access Software – Standard Edition / Graphics Edition

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Deliver Linux Developer Desktops from the Cloud Access Software



Situation

Secure Government Labs need to provide secure access to GUI Linux Workspaces and Graphical IDEs to their Linux developers and users while meeting high standards of performance, security and scalability they need access to workspaces and graphical development tools/ IDEs.

Key Challenges

- Provide exceptional user experience and productivity for developers to access centralized Linux desktops and/or Graphical needs
- Protection of Enterprise IP with secure centralized Linux workspaces
- Efficient management of distributed enterprise Linux developer workstation and desktops
- Security for developers to access secure Linux workspaces from HCI cluster

- Superior User Experience and Performance for access from anywhere to centralized Linux workspaces and/or Graphical IDEs
- · Developers securely collaborate while enterprises protect corporate IP
- · Easily and efficiently scale up to more powerful Linux workspaces as required
- Faster time to value with centralized solution with anywhere access
- Efficient maintainability of Linux developer end points with savings on Linux developer hardware

USE CASE: Education, Training and Testing

Teradici Cloud Access Software – Standard Edition

Deliver Secure Education Training and Testing Services from the Cloud



Situation

Government training and professional certification centers deliver training and testing modules across the world. These centralized assets need to be delivered securely and provide test takers a seamless experience that match physical desktops.

Key Challenges

- · Migrating mainstream test and training applications for centralized location delivery without re-writes
- Provide exceptional user experience and performance where the highest level of interactivity are involved for fixed time duration in training and testing
- · Protect training IP through centralized delivery without data leakage and theft
- Controlling the training user experience due to downloads of software on non standardized hardware
- Inefficient processes and disproportionate resource to set up standardized training labs

- Superior User Experience and Performance for controlled access to highly interactive training and testing modules
- Training and testing centers can protect their training and testing IP with centralized access
- Easily and efficiently scale up or down depending on the needs of the training class
- Faster time to value with centralized solution with anywhere access using broker technology
- Efficient maintainability and delivery of training and testing assets with the Zero client

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Work From Home Options

GET STARTED

News

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Enable Your Virtual Workforce Today

Cloud Access Software empowers employees to work from home

Learn How

https://www.teradici.com/remote-work/

- Work-from-home Rapid Response Guide
- Cloud Deployment Guides
- Technical Guides
- How-to videos
- Webinars
- Blogs



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Teradici is offering special 3-month Cloud Access subscriptions to support remote work and business continuity requirements

This temporary offer is available through June 30, 2020

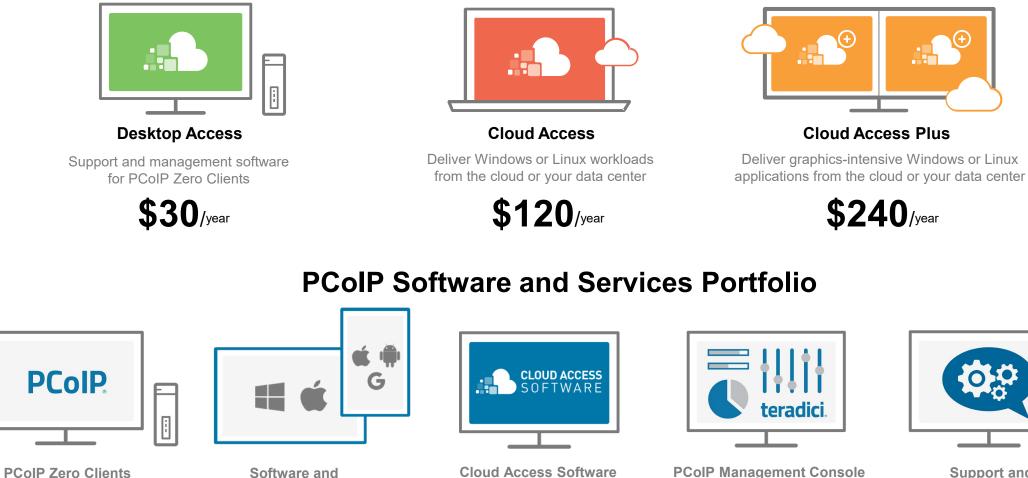
Contact us to inquire about this offer



All Access Subscription Plans

Mobile Clients

Subscribers get a complete set of remoting solutions for knowledge workers and power users, enabling lower IT costs and administrative time and the flexibility to work any way they need to.



Support and Professional Services

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LEARN MORE:

teradici.com/remote-work

Customer Success Stories teradici.com/resource-center/customer-stories

Teradici Cloud Access Software

<u>Cloud Access Software product page</u> <u>Cloud Access Software datasheet</u> <u>Cloud Access Manager datasheet</u> <u>Release Notes, Admin Guide and more</u>

PCoIP Zero Clients Zero Client product page Product finder

Request to try Cloud Access Software: <u>connect.teradici.com/cas-demo</u>

PCoIP Community Forum communities.teradici.com

Or email us today! sales@teradici.com



Q & A Session

Learn more at teradici.com



