

## Accelerator workshops

### What is an Accelerator Workshop?

Interactive, strategic session with business and IT leadership

Align cross-organizational priorities and gain consensus

Deliver actionable roadmap with recommendations to achieve desired results

### Dell Technologies Differentiators

As-Is/ To-Be methodology rapidly assess environment and implements plan

IT expertise to architect solutions and operationalize technology

Completed over 10,000 transformation projects and 1,000+ strategic workshops

## The Dell AI Factory

Dell's approach to embracing and implementing AI



## AI Use Cases

<b>Finance</b> <ul style="list-style-type: none"> <li>Financial analytics</li> <li>High frequency trading</li> <li>Fraud detection</li> </ul>	<b>Healthcare &amp; Life Sciences</b> <ul style="list-style-type: none"> <li>Drug design</li> <li>Genomics</li> <li>Bio informatics</li> </ul>
<b>Research</b> <ul style="list-style-type: none"> <li>Particle physics</li> <li>Life sciences</li> <li>Humanities</li> <li>Climate modeling</li> </ul>	<b>Classified</b> <ul style="list-style-type: none"> <li>Homeland security</li> <li>Defense</li> <li>Nuclear safety</li> </ul>
<b>Modern Soldier</b> <ul style="list-style-type: none"> <li>Positional analysis</li> <li>Field dynamics</li> <li>Health analysis</li> <li>Impact modeling</li> </ul>	<b>Advanced Modeling</b> <ul style="list-style-type: none"> <li>Seismic</li> <li>Reservoir modeling</li> </ul>

Dell Model	CPU	RAM	Video/CPU	Capacity	Promo Pricing
<b>Portable AI in a BOX Dell Max Pro</b>	Intel i9	64GB RAM	RTX5000 16GB	8TB	<b>\$10,300</b>
<b>Bronze AI in a BOX PowerEdge R770</b>	96 Cores	2TB RAM	Quad NVIDIA L4 24GB	15TB	<b>\$160,000</b>
<b>Gold AI in a BOX R760xa</b>	128 Cores	512GB RAM	Quad NVIDIA L40S 192GB	15TB	<b>\$240,000</b>
<b>@Edge AI in a Box R7620</b>	48 Cores	256GB RAM	Single NVIDIA L4 24GB	10TB	<b>\$65,000</b>

These Dell PowerEdge pre-configured solutions allow customers to begin to harness AI within their agency. Starting small, evaluating multiple AI(s), and growing on demand by serving as a building block for the mission's continuous AI needs. These solutions are designed for the most common use cases, ranging from investigating AI to deploying the LLM of choice. Please review the specifications and reach out to your strategic partner or Dell Technologies account team if there are any further questions. All solutions have been designed with the following capabilities:

- Intel Multi-Core CPU
- Integrated Hardware RAID
- Trusted Platform Module
- 10/25GbE Networking / NVIDIA ConnectX(servers)