

OpenAI Government Solution Offer to US Federal Government Purchase

To receive pricing and/or to schedule an overview reach out to: OpenAI@carahsoft.com or call (571) 590-6020

In alignment with the OneGov initiative, OpenAI’s Core ChatGPT Enterprise for Government delivers secure, AI-powered capabilities designed to transform how federal agencies achieve their missions. Built to operate within rigorous federal compliance frameworks, Core ChatGPT enables agencies to analyze complex data, generate high-quality content, and surface insights in seconds—empowering the workforce to focus on high-value, mission-critical work.

Through a strategic agreement with GSA, Core ChatGPT offers U.S.-only data residency, granular administrative controls, and the ability to tailor model behavior to agency objectives. These capabilities help reduce operational bottlenecks, accelerate policy and program execution, and improve interagency collaboration. By combining advanced generative AI with secure, government-ready infrastructure, Core ChatGPT gives federal teams the tools to work smarter, respond faster, and deliver greater impact to the citizens they serve.

Core ChatGPT Enterprise Technology Included in the Bundle: Efficiency value gains and benefits

Technology Included in the Bundle	Efficiency	Value Gains	Benefits
Core ChatGPT Enterprise for Government	<ul style="list-style-type: none"> Automates routine document drafting, summarization, and research tasks Rapid analysis of complex datasets Seamless integration with agency workflows 	<ul style="list-style-type: none"> Increased workforce productivity Reduced time-to-decision Modernized mission delivery 	<ul style="list-style-type: none"> Secure, FedRAMP-authorized AI platform U.S.-only data residency Customizable outputs aligned to agency policy
Add-On #1: Advanced Model Unit (AMU) Packs	<ul style="list-style-type: none"> Unlimited (100M) AMUs for first 60 days Scalable credit packages sized to usage Overage controls prevent unplanned costs 	<ul style="list-style-type: none"> Predictable budgeting for AI usage Flexibility to adopt new models/features Supports scaling from pilot to enterprise 	<ul style="list-style-type: none"> Ensures uninterrupted access to advanced features Volume discounts for large-scale deployments
Add-On #2: Gov Success Bundle	<ul style="list-style-type: none"> Dedicated OpenAI Engagement Manager Structured training: ChatGPT 101/102 + Train the Trainer Adoption tracking and launch workshops 	<ul style="list-style-type: none"> Faster adoption across the workforce Reduced learning curve More consistent usage outcomes 	<ul style="list-style-type: none"> 24/7 enhanced support with strict SLAs Communication strategy & champions network playbook Tiered pricing for 1K–50K users
Add-On #3: Extended Customer Success Packages	<ul style="list-style-type: none"> Partner-led enablement by Slalom & BCG Four tiers from 5 weeks to 1 year of support 	<ul style="list-style-type: none"> Continuous value realization Strategic alignment of AI to agency goals Long-term process improvement 	<ul style="list-style-type: none"> Advanced training and embedded support Scalable approach to workforce enablement Drives sustained mission impact

Where to Purchase: The bundle is available exclusively on the GSA Schedule.

Frequently Asked Questions:

Who is eligible for the promotion?

- Federal Government - any department, agency, independent establishment, board, office, commission, or other body of the United States Federal Government.

What is the Contract Period?

- 8/14/2025 - 9/30/2026 (no matter the customer's start date, the end date is 9/30/2026)

How Can I Purchase?

- Purchase must be made on GSA Schedule contract
- Promo SKU available on contract: CHATGPTENTBASE-FED

How is the True Up schedule structured for our licensing agreement?

- These customers will not be trued up

How is pricing determined for additional add-ons?

- Pricing is based on tiers, and tiers are determined by the number of users.

What Product Add Ons are available for purchase?

- Advanced Model Unit (Credit) Packs (co-termed to contract period above) (SKU: CHATGPTAMU)
- Gov Success & Support Bundle - OpenAI led (multiple SKUs)
 - The Gov Success and Support Bundle offers 5 triers, determined by the number of users. SKUs correspond to the tier selected.
- Extended Customer Success Packages - Partner led (multiple SKUs)
 - The Extended Customer Success Package offers four tiers, determined by the number of users. SKUs correspond to the tier selected

Will my subscription renew automatically?

- No

Please reach out today to learn more OpenAI@carahsoft.com or call (571) 590-6020