Internet2 NET+ Palo Alto Networks Program Overview

Thank you for considering the NET+ Palo Alto Networks program! This overview will help you understand the high-level program features and benefits. The NET+ Palo Alto Networks program was developed in 2020/2021 by the University of Nebraska - Lincoln (Sponsor), Drexel University, Duquesne University, University of Kansas, Rice University, University of Kentucky, and Villanova University. During service evaluation, the campuses reviewed the features, functionality, and security of Palo Alto along with developing a higher education focused NET+ Palo Alto Networks contract available through 22+ resellers managed by our partner Carahsoft.

The NET+ Palo Alto Networks program brings a next-generation approach to campus-wide and beyond cybersecurity, filling legacy solution gaps, simplifying interfaces, and providing more seamless automated threat detection and response. This program provides the following benefits:

- Pre-negotiated contract customized for higher education including terms for FERPA, etc.
- Discounted pricing for Internet2 members (non-member pricing is an additional 10%)
- Dedicated NET+ Palo Alto Networks service advisory group in development

By leveraging the program, you will also have access to NET+ Palo Alto Networks community resources, events and FAQs. Updated information can be accessed via:

- https://internet2.edu/services/palo-alto-networks/
- https://spaces.at.internet2.edu/x/q4FECg

    There is a Procurement Analysis Worksheet available upon request outlining the NET+ Palo Alto Networks negotiated provisions in the contract.

The NET+ Palo Alto Networks program was designed with the unique requirements of higher education and research environments and includes the following features;

• Lifecycle-focused solution bundles built to safeguard remote access, secure applications on campus or in the cloud, protect against emerging threats, and accelerate the pace of security modernization

 • Designed for maximum choice and minimum overhead: any app, any user, any device, any network, any cloud

• Integrates easily to work along with other core NET+ services and higher education platforms.

Through the service evaluation, the team was able to negotiate modifications that, because of the size and scope of the Internet2 community, are not available in direct agreements with Palo Alto Networks. By joining the NET+ Palo Alto Networks community, your institution will benefit from this thorough contract negotiation process available through the NET+ Palo Alto Networks program. As a result of this effort, the Internet2 NET+ Palo Alto Networks terms are pre-negotiated for all subscribers and cannot be further modified outside of state law.

The Internet2, Carahsoft and Palo Alto Networks teams are happy to provide additional information, as well as to connect you with the NET+ Palo Alto Networks program manager to discuss these community benefits. Ask us any further questions through netplus@internet2.edu.

By joining the NET+ Palo Alto Networks program, you will join a community to share best practices and engage with your peers! We hope to see you at future community events!