Lower Your Terminal Emulator Costs

A checklist to successfully reduce TCO

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Rocket software

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Your terminal emulator (TE) is an essential IT tool, but not all terminal emulators are the same and most come with hefty price tags. When asked to cut department costs, should you overlook all the terminal emulator features you wish were improved? Have you experienced unexpected fees, restrictive licensing models, or a non-responsive vendor?

Is your company getting its money's worth?

Review the checklist below to see how your terminal emulator and vendor measure up.

01

Licensing model
Does the current licensing model for your terminal emulator application fit your company's needs? Fine-tuning license agreements can be a great way to lower costs without losing resources.

Tip: Check for flexible licensing models, associated fees, and pricing transparency.

02

Security
Can you set up TLS 1.3 or other proxy security servers? Can you enable MFA?

Tip: If your terminal emulator isn't adequately secured, neither is your host system.

03

Administrative requirements
Does your terminal emulator feature a modern, intuitive administrative console?

Tip: If your admin experience is all about the command line, you might have a more intuitive administrative console that can be found in maintenance-only mode.

04

Web and mobile access
Can host access for your terminal emulator be available and delivered anytime, anywhere?

Tip: Look for modern delivery options and a robust road map to avoid maintenance-only status.

05

Migration process
Can your terminal emulator vendor migrate macros and scripts without business disruption?

Tip: A leading terminal emulator vendor has solid tools and processes to make migration fast and painless.

If any listed item went unchecked, it might be time to explore other options.

Rocket® Terminal Emulator is a feature-rich solution that provides a cost-effective alternative to your current emulator, including:

- Lower total cost of ownership
- Flexible licensing with no hidden fees
- A variety of security features, such as TLS v1.3 and MFA
- A robust admin experience with an intuitive console, no dependency on Java, and auditing capabilities
- Remote access from any web or mobile device

At Rocket Software, you are our first priority and we develop products that center your needs. Learn more about Rocket Terminal Emulator and our other available services.

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