

Salesforce Defense Solutions

Enhance Mission Readiness with Salesforce

The missions of defense agencies are complex, but the business processes and systems driving them don't have to be. The Salesforce platform - which includes Government Cloud that received a **Provisional Authorization (PA)** for Impact Level 4 (IL4) from the Defense Information Systems Agency (DISA)* - delivers security, availability, scalability, automation, mobility and transparency. Salesforce enables defense organizations to provide a streamlined, transformed customer experience to department leaders, mission owners, and service members for critical business mission areas such as logistics, human capital management, healthcare and financial management.

Bringing Business Capabilities and the Operational Mission Together

The Salesforce platform helps customers break down silos, reduce technical debt and complement existing enterprise resource planning (ERP) systems. Provide an intuitive customer experience for service members, while giving mission owners and department leaders a shared view of relevant data for self-service analytics and informed decision making.



To reduce complexity, the platform can be configured to meet the specific business mission area needs of an organization, enforce business process automation/reengineering and enable application rationalization through digital transformation. Our solutions include, but are not limited to:

- ERP convergence and integration
- Business process automation, re-engineering, and workflow automation
- Asset management, logistics and installation management automation
- Industry engagement and community of practice enablement
- Defense health services
- · Service member and staff engagement
- Mobile enablement

^{*} Government Cloud maintains a FedRAMP Moderate Agency Authority to Operate (ATO), along with Department of Defense (DoD) impact level (IL) 4 Provisional Authorization (PA).



Unified Solutions for Agility and Responsiveness

LOGISTICS AND SUSTAINMENT

Improve logistics alignment across the organization by deploying a future-ready platform with logistics visibility, data accessibility, and intelligence for reduced lifecycle sustainment costs, accurate planning and decision-making.

INDUSTRY ENGAGEMENT

Align partnerships with mission needs and performance standards by automating processes that scale for strategic sourcing, supply chain management, relationship tracking, compliance, and risk analysis.

DEFENSE HEALTH

Obtain a 360-degree view of interactions, relationships, and benefits with a service member-centric application. Engage on patient-preferred devices with social collaboration, real-time assistance, and mobility.

SERVICE MEMBER AND STAFF ENGAGEMENT

Transform human capital management with personalized programs and services while utilizing advanced analytics and intelligence to recruit the next generation of service members.

BETTER TOGETHER - SALESFORCE, MULESOFT AND TABLEAU





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Salesforce, MuleSoft and Tableau's shared mission is to transform the way defense agencies meet the unique demands of today, while preparing for the mission of tomorrow. By combining the innovation of the Salesforce platform, Mulesoft's integration and API platform and Tableau's end-to-end analytics platform, we help modernize legacy applications for better end-user experiences and reduced costs, and enable service members to visualize and understand data for better decision making.

See how Salesforce helps defense organizations transform.

To learn more about Salesforce Defense Solutions contact your account executive, call 1-844-463-0828 or visit salesforce.com/Defense today.





Thank you for downloading this Salesforce brief! Carahsoft is the master aggregator and distributor for Salesforce's Citizen Experience solutions available via GSA, NASPO, NASA SEWP V, and other contract vehicles.

To learn how to take the next step toward acquiring Salesforce's solutions, please check out the following resources and information:

For additional resources: carah.io/SFResources

For upcoming events: carah.io/SFEvents

For additional Zoom solutions: carah.io/SFSolutions

For additional solutions:
carah.io/CitizenExperience

To set up a meeting:
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To purchase, check out the contract vehicles available for procurement: carah.io/SFContracts

