





Case Study

Decision Lens Seeks a New Alternative to Tradition ATO Pathways

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CASE STUDY

Decision Lens Seeks a New Alternative to Tradition ATO Pathways

OVERVIEW

Decision Lens develops integrated planning software which modernizes how the government prioritizes, plans, and funds. Customers include several agencies in the Department of Defense (DoD) and Intelligence Community (IC). Although Decision Lens has reached government customers before by obtaining an Authority to Operate (ATO) on secure government networks via FedRAMP, consistently efficiently obtaining an ATO proved to be a significant barrier to market entry and operating at scale.

Traditional ATO pathways can be expensive and cumbersome, as founders Dan and John Saaty have learned over a decade and a half working in the market, which led them to explore alternative solutions. This search culminated in a decision to adopt Second Front Systems' Game Warden, a first of its kind DevSecOps platform delivering commercial SaaS to the U.S. Government with inheritable accreditation and security controls to keep applications available and operating securely for users. Explore the full story on the next page.



“Providing customers access to our application without waiting on this lengthy process is a critical part of making them successful.”

Daniel Saaty

CSO and Co-Founder of Decision Lens

ABOUT

In 2005, Decision Lens founders, John and Dan Saaty, launched their father, Dr. Thomas Saaty's world-renowned decision framework as powerful software to revolutionize the way the public sector approaches planning. Since inception, the software has provided great utility for the DoD from informing Program Objective Memorandum (POM) cycles for Air Force Special Operations Command and the Defense Health Agency, to helping thousands of users in the U.S. Army Training and Doctrine Command (TRADOC) determine mission requirements, prioritization, and financial management.

PAIN POINTS

As a seasoned partner of the U.S. Government since the 1990s, CSO and Co-Founder of Decision Lens Dan Saaty understands firsthand the difficulty of deploying software inside the U.S. Government through traditional ATO processes.

Challenges can include:

- Extensive security control requirements
- Fragmented environment for application hosting across U.S. Government networks
- Lengthy security review process
- High setup and maintenance costs

“ This Game Warden partnership is a good way to jointly pursue innovation that makes the government work better. That's our mission really, to help support the government in being better and more efficient in their planning. ”

Daniel Saaty

CSO and Co-Founder of Decision Lens

SOLUTIONS

Decision Lens realized they had a lot of value to bring to the DoD and IC, but they wanted a more consistent and transparent alternative to FedRAMP. They chose Game Warden because Second Front Systems shares a common goal with Decision Lens in bettering the DoD in all aspects from day-to-day operations to important decision making. Decision Lens recognized that the Game Warden team has a clear understanding of the problems it seeks to address, and is willing to do what it takes to solve them.

Game Warden's streamlined approach to accrediting SaaS software for U.S. Government use provides companies with:

- **Security scanning and assessments**
- **Fully managed application production environment**
- **Fully configured and managed development environment with DoD approved CI/CD tooling**
- **Advanced security tools to assess security posture**

Even for DoD partners as experienced in traditional ATO processes as Decision Lens, the appeal of Game Warden is clear. Companies like Decision Lens choose Game Warden because it's an innovative, accredited commercial solution for securing an ATO with a team dedicated to making the best commercial software solutions available for the benefit of the DoD and IC.

Learn more about Decision Lens
www.decisionlens.com