



# Easily Send and Sign Agreements with Docusign eSignature

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# Easily Send and Sign Agreements with Docusign eSignature

Agreements are everywhere, from sales contracts and offer letters to account openings and invoices. Manual paper-based agreement processes reduce employee productivity, delay business outcomes and create legal and compliance risks. Organizations need a modern way to transact business that is digital, reliable and safe. That's where we come in.

eSignature is now part of Docusign IAM, our complete portfolio for Intelligent Agreement Management. Bring your agreements to life by combining the power of the world's #1 way to sign with other IAM capabilities. With IAM, you can transform the way you create, commit to and manage agreements to accelerate revenue, reduce risks and unlock hidden business value.

## Provide an intuitive signing experience across any device

Whether on phones, tablets, or desktops, Docusign eSignature enables signers to work in the way they prefer - so business can keep moving forward from anywhere.

- Send documents for signature, track progress and get real-time updates via the web or Docusign's top-rated mobile app
- Automatically adapt the document viewing experience based on the signer's device type with responsive signing
- Ensure signers receive and complete documents quickly with real-time SMS or WhatsApp agreement notifications\*
- Leverage enhanced signer verification methods for high value agreements, with the Docusign Identify platform\*
- Make it easy for your customers to pay during the signing step with our integrated payment feature\*

## Eliminate manual tasks with configurable and automated workflows

Moving business forward quickly can be challenging when using manual processes. With eSignature you can automate both simple and complex workflows so you can keep up with the pace of business.

- Define workflows, with clicks not code, that automatically route documents to the right people with routing rules
- Reduce agreement preparation time with reusable agreement templates and Document Generation
- Generate an on-demand, interactive form-filling and signing experience with Web Forms
- Send one agreement to many signers at the same time with bulk send
- Get deeper visibility into document activity using robust reporting and data visualizations

## Results

# 1.6 million

Docusign customers

# 76%

Agreements completed in less than 24 hours

# 41%

Of agreements completed in less than 15 minutes

# Millions of transactions per day

# 1 billion+

transactions across 180+ countries

# 44 languages

supported by the signing experience

# 14 languages

supported by the sending experience

## Seamlessly connect eSignature with 400+ integrations and leading APIs

Integrate and connect eSignature with the systems and tools you already use. Award-winning APIs let you further customize the signing experience, monitor signing events as they happen and integrate eSignature into your own web apps and bespoke backend systems.

- Plug eSignature into the tools teams use—for example, Salesforce, Workday, SAP, Oracle, Microsoft, Box and hundreds more
- Easily embed eSignature into your web and mobile apps and customize display for seamless signing experiences

## Mitigate risk with enterprise-grade security and compliance controls

Your business runs on agreements. That's why protecting your data is our top priority. Our security, privacy and data-protection features give you the control and flexibility you need.

- Work towards meeting some of the most stringent security and privacy standards (e.g. FedRAMP, HIPAA, SOC 2, etc.) as well as data residency and GDPR requirements
- Protect data at rest and data in transit with AES 256-bit encryption
- Support your efforts to comply with digital signature laws around the world\*
- Manage multiple Docusign accounts across business units from a centralized administrative user interface\*
- Use eSignature with your organization's SSO (single sign-on) infrastructure\*
- Protect agreements with round-the-clock activity tracking with Monitor\*

(\*) Additional fees may apply.

## Integrate with the apps where work gets done.

**Docusign has implemented rigorous policies, processes and training to meet or exceed some of the world's most stringent [privacy and security certifications](#).**

Agreements are the foundation of business, and they are everywhere.

## Use case examples

### Sales

Account opening forms  
Lean application forms  
Credit card applications  
Direct deposit forms

### Legal

Account opening forms  
Lean application forms  
Credit card applications  
Direct deposit forms

### Services

Account change  
Service orders  
Terms change  
Self-service requests  
Compliance  
New policy applications  
EFT authorization

### IT/Operations

Asset tracking  
Change requests  
Requirements sign-off  
Access managements  
Incident reporting  
Production change authorization

### Human Resources

Account opening forms  
Lean application forms  
Credit card applications  
Direct deposit forms

### Procurement

Account opening forms  
Lean application forms  
Credit card applications  
Direct deposit forms

### Finance

Invoices  
Expenses  
Audit sign-off  
Inventory sign-off  
Consumer account opening  
Asset transfer/retirement

### Facilities

Front desk sign-in  
Work orders  
Lease agreements  
Equipment loan agreements  
Building permits

## About Docusign

Docusign brings agreements to life. Over 1.5 million customers and more than a billion people in over 180 countries use Docusign solutions to accelerate the process of doing business and simplify people's lives. With intelligent agreement management, Docusign unleashes business-critical data that is trapped inside of documents. Until now, these were disconnected from business systems of record, costing businesses time, money, and opportunity. Using Docusign IAM, companies can create, commit, and manage agreements with solutions created by the #1 company in e-signature and contract lifecycle management (CLM).

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