

Carahsoft Technology Corporation
DIR-CPO-4444
Appendix C, Pricing Index

Brand	Product Description- Software	DIR Discount
Acquia	Acquia Software	5.00%
Appsian	Appsian Software	5.00%
Arista	Arista Software	3.00%
AWS	AWS Software	1.00%
BeyondTrust Licenses	BeyondTrust Licenses	9.50%
BeyondTrust Appliances	BeyondTrust Appliances	5.25%
BlackBerry	BlackBerry Software	4.00%
Box	Box Software	18.39%
ClearCube	ClearCube Software	2.00%
CloudSafe	CloudSafe Software	50.00%
Cylance	Cylance Software	1.75%
Databricks	Databricks Software	1.74%
Denodo	Denodo Software	1.70%
DocuSign	DocuSign Software	4.00%
EnterpriseDB	EnterpriseDB Software	5.00%
ExtraHop	ExtraHop Software	5.00%
FireEye	FireEye Software	2.00%
FireEye	FireEye Hardware	5.00%
FireEye	FireEye Management Software	35.00%
Gigamon	Gigamon Software	4.00%
HYCU	HYCU Software	7.00%
HyTrust	HyTrust Software	6.00%
imperva	imperva Software	2.50%
imprivata	imprivata Software	3.12%
Infoblox	Infoblox Software	3.00%
ITAD	ITAD Software	15.00%
ivanti	ivanti Software	3.00%
Kofax	Kofax Software	10.00%
Liquidware	Liquidware Software	9.32%
MacAfee	MacAfee Software	5.00%
Micro Focus	Micro Focus Software	4.60%
New Relic	New Relic Software	3.00%
Nlyte	Nlyte Software	5.00%
Nutanix	Nutanix Software	8.75%
Okta	Okta Software	1.50%
Palo Alto Networks	Palo Alto Networks Software	10.00%
Puppet	Puppet Software	6.00%
Red Hat	Red Hat Enterprise Linux Platform	20.48%
Red Hat	Red Hat Enterprise Linux Middleware	20.48%
Red Hat	Red Hat Cloud Solutions	16.00%
Red Hat	Red Hat Enterprise Virtualization	20.48%
Red Hat	Red Hat Network Satellite and Related Network	20.48%
Red Hat	Red Hat Gluster Storage	16.00%
Red Hat	Red Hat CEPH Storage	16.00%
Red Hat	Red Hat Mobile Application Platform	1.00%
Red Hat	Red Hat Ansible Software	1.00%
Red Hat	Red Hat Technical Account Managers	1.00%
RSA	RSA Software	8.00%

Rubrik	Rubrik Software	7.00%
SecureWorks	SecureWorks Software	1.39%
SolarWinds	SolarWinds Software (New License/Maint. & Renewals/New Subscriptions)	20.00%
Symantec	Symantec Software	9.50%
Teradici	Teradici Software	3.75%
Thales	Thales Software	1.00%
UiPath	UiPath Software	2.00%
Veritas	Veritas Software	15.64%
VMware Government	VMware Government Software	3.50%
VMware Academic	VMware Academic Software	43.50%
zScaler	zScaler Software	20.40%

Brand	Product Description - Services	DIR Discount
Acquia	Acquia Services	4.80%
Appsian	Appsian Services	5.00%
Arista	Arista Services	3.00%
AWS	AWS Services	1.00%
BeyondTrust Licenses	BeyondTrust Licenses Services	9.50%
BeyondTrust Appliances	BeyondTrust Appliances Services	5.25%
BlackBerry	BlackBerry Services	5.00%
Box	Box Services	5.00%
ClearCube	ClearCube Services	2.00%
CloudSafe	CloudSafe Services	50.00%
Cylance	Cylance Services	1.75%
Databricks	Databricks Services	1.74%
Denodo	Denodo Services	1.70%
DocuSign	DocuSign Services	3.00%
EnterpriseDB	EnterpriseDB Services	5.00%
ExtraHop	ExtraHop Services	5.00%
FireEye	FireEye Services	1.00%
Gigamon	Gigamon Services	7.00%
Go Planet	Go Planet Services	3.00%
HYCU	HYCU Services	6.00%
HyTrust	HyTrust Services	5.65%
imperva	imperva Services	2.50%
imprivata	imprivata Services	3.12%
Infoblox	Infoblox Services	3.00%
ITAD	ITAD Services	15.00%
ivanti	ivanti Services	2.50%
Kofax	Kofax Services	5.00%
Liquidware	Liquidware Services	9.00%
MacAfee	MacAfee Services	5.00%
Micro Focus	Micro Focus Services	2.00%
New Relic	New Relic Services	3.00%
Nlyte	Nlyte Services	5.00%
Nutanix	Nutanix Services	5.00%
Okta	Okta Services	1.50%
Palo Alto Networks	Palo Alto Networks Services	5.00%
Puppet	Puppet Services	6.00%
Red Hat	Red Hat Enterprise Linux Platform Services	1.00%
Red Hat	Red Hat Enterprise Linux Middleware Services	1.00%
Red Hat	Red Hat Cloud Solutions Services	1.00%
Red Hat	Red Hat Enterprise Virtualization Services	1.00%

Red Hat	Red Hat Network Satellite and Related Network Services	1.00%
Red Hat	Red Hat Gluster Storage Services	1.00%
Red Hat	Red Hat CEPH Storage Services	1.00%
Red Hat	Red Hat Mobile Application Platform Services	1.00%
Red Hat	Red Hat Ansible Software Services	1.00%
Red Hat	Red Hat Technical Account Managers Services	1.00%
RSA	RSA Services	1.00%
Rubrik	Rubrik Services	7.00%
SecureWorks	SecureWorks Services	1.39%
SolarWinds	SolarWinds Services	10.00%
Symantec	Symantec Services	9.50%
Teradici	Teradici Services	5.75%
Thales	Thales Services	1.00%
UiPath	UiPath Services	2.00%
Veritas	Veritas Services	4.50%
VMware Government	VMware Government Services	3.50%
VMware Academic	VMware Academic Services	3.50%
zScaler	zScaler Services	5.00%
ClearCube	ClearCube Hardware	2.00%
SolarWinds	SolarWinds Subscription Renewals	10.00%