Public Sector Procurement Vehicles & Contracts

Carahsoft serves as the master government aggregator and distributor for Salesforce. Through this partnership, we provide public sector organizations with easy access to Salesforce’s comprehensive portfolio.

Carahsoft offers expertise in government procurement processes and practices, and holds numerous contracts that enable Salesforce to sell to:

- State Agencies
- Cities, Counties, and Local Government
- School Districts (K-12, and charter/private schools)
- Higher Education Institutions (universities, community and private colleges, and technical/vocational schools)

Salesforce’s solutions are available through the contracts and purchasing agreements highlighted below. Learn more about Salesforce solutions here: Carahsoft.com/salesforce

State and Local Government Contracts & Education Procurement Vehicles

Carahsoft holds state, city, county, and technology-specific contracts that accelerate procurement for government agencies and educational institutions. In addition, through GSA’s Cooperative Purchasing Program, state, local, and tribal governments can purchase through specific GSA Schedule contracts.

Carahsoft also partners with resellers who focus on states and regions throughout the country. Through these teaming arrangements, Carahsoft and Salesforce also have access to these vehicles.

California: City and County of San Francisco
Enterprise License Agreement
Contract Number: CCSF – ELA
Term: Through June 30, 2021

California Multiple Award Schedules (CMAS)
Contract Number: CMAS 3-12-70-2247E
Term: Through March 31, 2022

California Software Licensing Program (SLP)
Dept. of General Services, Procurement Division
Contract available via four Small Business Resellers

Colorado: City and County of Denver
Contract Number: 201419193
Term: Through December 31, 2024

County of Orange Master Agreement
Contract Number: MA-017-16010236
Term: Through May 31, 2021

Indiana State Contract
Contract Number: 0000000000000000000021430
Term: Through July 31, 2021

Iowa Office of the Chief Information Officer
Contract Number: 2015-BUS-004
Term: Through August 7, 2021

Maryland Department of Information Technology (DoIT)
Contract Number: 060B6400007
Term: Through August 28, 2021
## State and Local Government Contracts & Education Procurement Vehicles (cont.)

<table>
<thead>
<tr>
<th>State/Region</th>
<th>Contract Number</th>
<th>Term</th>
</tr>
</thead>
<tbody>
<tr>
<td>Michigan Department of Technology, Management, and Budget</td>
<td>071B6600108</td>
<td>Through July 21, 2026</td>
</tr>
<tr>
<td>NC DIT- Salesforce Services</td>
<td>DIT-400409</td>
<td>Through April 15, 2024</td>
</tr>
<tr>
<td>New Mexico State Contract</td>
<td>80-000-18-00002</td>
<td>Through August 1, 2021</td>
</tr>
<tr>
<td>New York OGS</td>
<td>22802</td>
<td>Through November 29, 2022</td>
</tr>
<tr>
<td>Ohio Master Cloud Service Agreement</td>
<td>Ohio MCSA0016</td>
<td>Through June 30, 2021</td>
</tr>
<tr>
<td>Oklahoma DIR-TSO-4288</td>
<td>SW1056A</td>
<td>Through February 21, 2025</td>
</tr>
<tr>
<td>Oregon Multnomah County Contract</td>
<td>5600001500</td>
<td>Through March 22, 2022</td>
</tr>
<tr>
<td>Pennsylvania Department of General Services</td>
<td>4400004253</td>
<td>Through December 19, 2021</td>
</tr>
<tr>
<td>Virginia Association of State College &amp; University Purchasing Professionals (VASCUPP)</td>
<td>UVA1482501</td>
<td>Through December 19, 2021</td>
</tr>
</tbody>
</table>

## Virginia: Fairfax County IT Hardware, Software, and Services
- Contract Number: 440000632
- Term: Through October 4, 2025

## Washington: City of Seattle
- Contract Number: 0000003265
- Term: Through December 19, 2021

## Cooperative Purchasing Contracts for State/Local Government & Education

<table>
<thead>
<tr>
<th>State/Region</th>
<th>Contract Number</th>
<th>Term</th>
</tr>
</thead>
<tbody>
<tr>
<td>Virginia: Fairfax County IT Hardware, Software, and Services</td>
<td>440000632</td>
<td>Through October 4, 2025</td>
</tr>
<tr>
<td>Washington: City of Seattle</td>
<td>0000003265</td>
<td>Through December 19, 2021</td>
</tr>
<tr>
<td>GSA Cooperative Purchasing Program</td>
<td>GS-35F-0119Y</td>
<td>Through December 19, 2021</td>
</tr>
<tr>
<td>NASPO ValuePoint (formerly WSCA-NASPO)</td>
<td>AR2472</td>
<td>Through September 15, 2026</td>
</tr>
</tbody>
</table>
  1. Alaska: #NVP-2018-CLOUD-0002
  2. Arizona: #CTR046098
  3. Arkansas: #4600040559
  4. California: #7-17-70-40-05
  5. Connecticut: #18PSX0210
  6. Delaware: #GSS17793-CLOUD_SOL
  7. Florida: #32300090-NASP9-16-ACS
  8. Georgia: #99999-SPD-T20190814-0001
  9. Hawaii: #17-18
    11. Indiana: #00000000000000000000021430
    12. Kansas: #00000000000000000043262
    13. Kentucky: #MA 758 1700001211
    14. Louisiana: #4400010663
    15. Maine: #AR2472
    16. Massachusetts: #ITS60
    17. Minnesota: #128340
    18. Miramar: #AR2472
    19. Missouri: #CT170457009
    20. Montana: #AR4272
    21. Nebraska: #78128 04
    22. Nevada: #AR2472
    23. New Hampshire: #AR2472
    24. New Jersey: #AR2472
    25. New Mexico: #80-000-18-00046AE
    26. Oklahoma: #SW1022C
SALESFORCE CONTRACT GUIDE
STATE & LOCAL
EDUCATION

Cooperative Purchasing Contracts for State/Local Government & Education (cont.)

<table>
<thead>
<tr>
<th>State</th>
<th>Contract Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>26. Oregon</td>
<td>#9412</td>
</tr>
<tr>
<td>27. Rhode Island</td>
<td>AR2472</td>
</tr>
<tr>
<td>28. South Dakota</td>
<td>#17360</td>
</tr>
<tr>
<td>29. Tennessee</td>
<td>#6955</td>
</tr>
<tr>
<td>30. Utah</td>
<td>AR2472</td>
</tr>
<tr>
<td>31. Vermont</td>
<td>#37451</td>
</tr>
<tr>
<td>32. Washington</td>
<td>#05116</td>
</tr>
<tr>
<td>33. Wisconsin</td>
<td>#505ENT-018-NASPO CLOUD-03</td>
</tr>
<tr>
<td>34. Wyoming</td>
<td>AR2472</td>
</tr>
</tbody>
</table>

Canada Purchasing Agreements

Social Media Monitoring RFSA
Contract Number: EN578-14-1760
Term: Through January 29, 2022

*Each expiration date includes the potential option years.

National Cooperative Purchasing Alliance (NCPA)
Contract Number: NCPA 01-86
Term: Through November 30, 2021

OMNIA Partners Educational Software Solutions & Services
Contract Number: R191902
Term: Through April 30, 2025

Texas Data Center Services (DCS)
Contract Number: TX DIR-TSO-4288
Term: Through August 31, 2023

Texas DIR TSO-4288
Contract Number: DIR TSO-4288
Term: Through February 22, 2023

Texas DIR TSO-4036
Contract Number: TSO-4036
Term: Through October 30, 2022

The Quilt
Contract Number: MSA - 05012019F Term: Through April 30, 2022

*Each expiration date includes the potential option years.

For More Information

Bethany Blackwell
Sales Director
bethany.blackwell@carahsoft.com
(703) 230-7435

Alex Cord
Contract Specialist
Alex.Cord@carahsoft.com
(703) 889-9734

ORDERING INFORMATION
Federal Taxpayer ID: 52-2189693
DUNS Number: 088365767
Shipping Point: FOB Destination
Terms: Net 30 on approved credit
contracts@carahsoft.com
888-66-CARAH (888-662-2724)