



**STATE OF NORTH CAROLINA  
DEPARTMENT OF INFORMATION TECHNOLOGY (DIT)  
STATEWIDE IT PROCUREMENT OFFICE**

NC Statewide IT Contract Number **208M** – Endpoint Protection

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Bid / Solicitation Number DIT- 400438

Contract Award Type Mandatory for Executive Branch State Agencies

Effective Dates September 21, 2020 through September 20, 2023  
**Two (2) one (1) year renewal options**

Administrator Allison Howard, IT Sourcing Specialist  
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**Scope**

This contract is for Native Cloud Endpoint Protection Services and Products which includes Anti-Virus/Malware/Adware Components, Encryption Components, or a Full Endpoint Product Suite (both AV/Malware/Adware and Encryption) available from the following licensors using their designated Resellers:

**SentinelOne**

**Trend Micro**

**Broadcom CA, Inc.**

**Cylance**

**Sophos**

**McAfee**

**CrowdStrike**

This is a **MANDATORY Statewide Term Contract** for use by **State Governmental Agencies** and a **Convenience Contract**, not mandatory, for use by **non-State Agencies**. Non-state Agencies include the **North Carolina University System** and its member campuses, **Instructional components of the Department of Public Instruction, Instructional components of the Department of Community Colleges**, as well as **Local** (Municipal and County) **Governments**.

State Agencies with the need to acquire subscription licenses not covered by this contract are required to follow the established purchasing procedures of the Department of Information Technology (DIT).

**Ordering and Vendor Contact Information**

Awarded Reseller	Licensor	Reseller Contact Information
<b>Carahsoft</b>	<b>Broadcom CA, Inc. (Symantec Products)</b>  <b>McAfee</b>	Mr. Alex Cord Contracts Manager  11493 Sunset Hills Road Ste 100, Reston, VA 20190  P: 703.889.9734 F: 703.871.8505 Email: <a href="mailto:sledcontracts@carahsoft.com">sledcontracts@carahsoft.com</a>
<b>CDW-G</b>	<b>Trend Micro</b>	<b>Nicole Tuzzolino</b> Executive Account Manager  Phone: 866.850.5223 Fax: 847.990.8124 Email: <a href="mailto:nicotuz@cdwg.com">nicotuz@cdwg.com</a>  <b>Kyle Irwin</b> Field Account Executive  Phone: 866-769-8287 Mobile: 919-272-6083 Fax: 847-990-8186 Email: <a href="mailto:kyleirw@cdw.com">kyleirw@cdw.com</a>
<b>DLT</b>	<b>CrowdStrike</b>	<b>Matthew Leibrock</b> Sr Account Manager I  2411 Dulles Corner Park, Suite 800 Herndon, VA 20171  Phone: 571-346-1887 Toll-Free: 800-262-4DLT (4358) Email: <a href="mailto:matthew.leibrock@dlt.com">matthew.leibrock@dlt.com</a>
<b>Presidio</b>	<b>SentinelOne</b>  <b>McAfee</b>  <b>Cisco</b>	<b>Nathan Zinteck</b> Account Manager  5444 Wade Park Boulevard Suite 150, Raleigh, NC 27607 919.323.8079 Email: <a href="mailto:nzinteck@presidio.com">nzinteck@presidio.com</a>

<b>SHI</b>	<b>SentinelOne</b>  <b>Sophos</b>  <b>Cylance</b>  <b>McAfee</b>  <b>CrowdStrike</b>	<b><u>Inside Sales – State and Local Governments, Education</u></b> SHI Carolina Team Email: <a href="mailto:carolinateam@shi.com">carolinateam@shi.com</a> Phone: 800-211-0831  <b><u>Outside Sales – State Government</u></b> Carly Higginbotham Email: <a href="mailto:Carly_Higginbotham@shi.com">Carly_Higginbotham@shi.com</a> Phone: 919-219-7355  <b><u>Outside Sales – State Government</u></b> Henry Veloza Email: <a href="mailto:Henry_Veloza@shi.com">Henry_Veloza@shi.com</a> Phone: 919-384-6020  <b><u>Outside Sales – Local Government (Charlotte Area)</u></b> Richard Treadway Email: <a href="mailto:richard_treadway@shi.com">richard_treadway@shi.com</a> Phone: 704-219-8933  <b><u>Outside Sales – Local Government (Raleigh Area)</u></b> Jackson Ling Email: <a href="mailto:Jackson_Ling@shi.com">Jackson_Ling@shi.com</a> Phone: 910-705-7183  <b><u>Sales – Higher Education</u></b> Matt Springett Email: <a href="mailto:Matt_Springett@shi.com">Matt_Springett@shi.com</a> Phone: 919-610-6774  <b><u>Sales – Higher Education</u></b> Jeff Mazev Email: <a href="mailto:jeff_mazev@shi.com">jeff_mazev@shi.com</a> Phone: 914-364-3577
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### **Transportation Charges (When Applicable)**

FOB – Destination

Freight, handling and distribution charges shall be included in the total price of each item listed.

### **Delivery**

Most deliverables will be downloads via the Internet or license key activated after Vendor's receipt of the Purchase Order.

### **Warranty**

Licensors' warranties will apply pursuant to each Licensors' negotiated Master License Agreements.

### **Taxes**

Prices do not include North Carolina sales or use taxes.

### **Value-Added Services**

Additional value-added services may be provided under this contract including implementation, training, support, and consulting services.

Please reference the price list for professional services rates

Professional Services rates include travel expenses.

The terms and conditions of State Term Contract 208M shall govern all Value-Added Services.

### **Return of Merchandise (When Applicable)**

Please see the Delivery Section above.