



Datadog for State & Local Government

Real-Time Insights to Move Your Mission Forward

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Introduction

EMPOWERING IT LEADERS WITH MODERN OBSERVABILITY & SECURITY

State and local IT leaders power the digital services that keep communities running—ensuring critical systems remain available, secure, and efficient while navigating tight budgets, aging infrastructure, and an increasingly complex cyber threat landscape.

Datadog's modern observability and security platform provides full-stack visibility, AI-powered automation, and real-time security insights, enabling IT teams to proactively monitor, protect, and optimize their digital environments—so they can focus on serving their communities, not troubleshooting IT issues.

Why Datadog?

TRUSTED BY GOVERNMENT AGENCIES NATIONWIDE

Public sector leaders across the country count on Datadog to ensure reliable digital services—securing infrastructure, maintaining uptime, and supporting critical operations in cities, transit systems, and statewide programs.

SIMPLIFY OPERATIONS, STRENGTHEN SECURITY, AND ENHANCE CITIZEN SERVICES

Datadog equips government IT teams with real-time visibility across hybrid environments—enabling faster response times, stronger defenses, and better digital experiences for the public.

WITH REAL-TIME MONITORING, AI-POWERED INSIGHTS, AND AUTOMATED ALERTS, GOVERNMENT IT TEAMS CAN:

- Detect and resolve issues before they impact public services with proactive monitoring and intelligent alerting.
- Strengthen cybersecurity and ensure compliance by identifying threats in real time and meeting regulatory mandates.
- Optimize IT resources and spending with AI-driven insights that eliminate inefficiencies and reduce costs.

A SMARTER APPROACH TO GOVERNMENT IT MANAGEMENT

Whether managing a city's critical infrastructure, a state's health services, or public safety networks, IT leaders need proactive observability to ensure service continuity and operational resilience.

DATADOG PROVIDES

- Built-in compliance support and FedRAMP® authorization to help agencies meet government security mandates.
- **900+ seamless integrations** across cloud and on-prem environments for unified monitoring and full visibility.
- Automated monitoring and security insights to reduce risk and improve efficiency.

5 Ways State & Local Governments Use Datadog

1. TO ENSURE ALWAYS-ON PUBLIC SERVICES

Downtime isn't an option for mission-critical government operations. Datadog provides real-time visibility into infrastructure, applications, and networks, helping IT teams detect anomalies, resolve incidents faster, and prevent outages before they impact citizens. Datadog ensures uninterrupted digital services for mission-critical systems such as utility grids, transportation networks, or emergency response systems.

2. TO STRENGTHEN CYBERSECURITY & COMPLIANCE

State and local agencies handle sensitive citizen data and must comply with strict security mandates like FISMA, CJIS, HIPAA, and Zero Trust guidelines. Datadog's security monitoring and threat detection help IT leaders spot vulnerabilities, respond to cyber threats in real time, and meet compliance standards effortlessly—all while integrating with existing security frameworks.

3. TO MAXIMIZE IT RESOURCES & BUDGETS

Public sector IT teams often operate with tight budgets and lean staff. Datadog's cost optimization insights and AI-driven automation help agencies eliminate wasteful spending, right-size infrastructure, and optimize application performance—ensuring every dollar is well spent.

4. TO SUPPORT CLOUD & LEGACY MODERNIZATION

Many agencies are balancing legacy systems with cloud migration efforts, often struggling to understand how applications and services interact across environments. Datadog provides end-to-end observability across hybrid, on-prem, and multi-cloud environments, giving IT teams the ability to map application dependencies in real time. By automatically detecting service relationships and data flows, Datadog helps agencies eliminate blind spots, troubleshoot faster, and plan migrations with confidence—ensuring a smooth transition with minimal risk.

5. TO EMPOWER IT TEAMS WITH AI-DRIVEN INSIGHTS

Datadog helps small and stretched IT teams do more with less by automating issue detection, troubleshooting, and response. With AI-powered alerts and intelligent dashboards, government IT leaders can anticipate problems before they impact operations, reducing manual workloads and improving service reliability.

Meet Your Security & Compliance Requirements

Datadog enables agencies to maintain compliance with continuous security monitoring, automated compliance tracking, and built-in reporting aligned with key regulatory frameworks and security policies. It also offers the flexibility to create custom rule sets to meet specific agency requirements. Out of the box, Datadog supports compliance with major security and regulatory standards, including:



- Federal Risk and Authorization Management Program (FedRAMP®) High (In-Process)
- GovRAMP High Authorization (In-Process)
- National Institute of Standards and Technology (NIST) Cybersecurity Framework (CSF)
- Zero Trust Architecture: NIST Special Publication (SP) 800-207
- Health Insurance Portability and Accountability Act (HIPAA)
- Payment Card Industry Data Security Standard (PCI DSS)
- State-Specific Cyber & Privacy Laws

How to Buy Datadog for Government

Carahsoft is Datadog's trusted public sector distributor, enabling secure and compliant procurement through established contract vehicles—including **FedRAMP®-authorized offerings**.

Public sector organizations can purchase Datadog's observability and security solutions through the contracts listed on www.carahsoft.com/datadog/contracts, including:

- **NASPO ValuePoint**
Contract Number: AR2472
- **Software Solutions and Services - OMNIA Partners, Public Sector**
Contract Number: R240303
- **Cobb County, GA Technology Products, Solutions and Related Services**
Contract Number: 23-6692-01

To learn more, contact Datadog's State and Local Sales team at sled@datadoghq.com.

What the Analysts Are Saying

Datadog has been recognized as a leader in analyst reports published by Gartner® and Forrester®.

- **2024 Gartner® Magic Quadrant™ for Observability Platforms:** Datadog named a Leader in the 2024 Gartner® Magic Quadrant™ for Observability Platforms for the fourth consecutive year.
- **2024 Gartner® Magic Quadrant™ for Digital Experience Monitoring:** In the inaugural 2024 Gartner® Magic Quadrant™ for Digital Experience Monitoring, Datadog was positioned as a Leader, achieving the highest placement for its Ability to Execute.
- **The Forrester® Wave™:** Datadog named a Leader in the Forrester Wave™: AIOps Platforms, Q2 2025.

Our Partners & Alliances




We partner with leading Cloud Service Providers (CSPs) to deliver end-to-end observability to US government agencies at federal, state, and local levels.



Our extensive Partner Network includes Managed Service Providers, System Integrators, Resellers and Referral Partners, as well as Technology Partners who build custom solutions on the Datadog platform. For more information about the Datadog Partner Network, including details on how to join, please visit: partners.datadog.com.

Let's Connect

Datadog has helped thousands of customers achieve observability across their technology stacks by unifying full-stack telemetry from on-premises, hybrid, and cloud-based systems into a single source of truth. Contact us to learn more about how we can help advance your mission.

-  Contact our SLED Sales team at sled@datadoghq.com
-  Open a trial account at app.ddog-gov.com/signup
-  Learn more about Datadog for Government at datadog.com/gov

