

Smartsheet Promotional Offer to US Federal

To receive pricing and/or to schedule an overview reach out to:
Smartsheet@carahsoft.com or call 571-591-6100

Smartsheet is a secure, cloud-based work management platform that enables federal agencies to streamline project tracking, enhance cross-agency collaboration, and ensure compliance with government standards through automated workflows and real-time visibility.

This offer includes Smartsheet licenses as well as unlimited usage of key premium applications that drive increased efficiency and modernization of Smartsheet hosted applications at a 90%+ discount. Data Shuttle and Dynamic View are the most widely used premium applications used by Smartsheet users. They significantly increase productivity by facilitating data exchange with other systems, enhancing collaboration, user experience and security.

Details:

- Currently there is no Smartsheet GOV CLIN that offers **unlimited usage** of premium applications
- Available in Increments of **50 users only for \$50k**
- **Unlimited** Data Shuttle and Dynamic View Usage
- Offered to new and existing Smartsheet customers (Available through **Sept 30, 2026**)

Smartsheet Products offered as part of the Promotion: 50/50 Bundle

Administration Alignment:

Implementation of the current administration's agenda will rely on successful execution of thousands of new projects over the next few years. Currently the federal government relies on outdated, legacy PM tools; continuing to use these tools is a threat to execution of the administration's priorities. The real-time executive visibility into project health, employee performance and priority alignment available in Smartsheet assures the alignment of agency strategy with work that's happening on a day-to-day basis.

FedRAMP Moderate and IL4:

Smartsheet is currently the only Collaborative Work Management solution with security accreditations to run on Civilian and DOD networks. Other CWM solutions like Airtable, Trello, Monday.com, and Asana are not accredited to run on federal government networks.

Complimentary Offers:

- As customers take advantage of the Google Workspace OneGov proposal to migrate off of Microsoft Office they will have a need for a project management tool to replace Microsoft Project. Existing Google Workspace customers, like GSA and NOAA, selected Smartsheet to fill this need.
- Combination of Smartsheet licenses and unlimited access Data Shuttle and Dynamic View maximizes the value customers can expect. Currently unlimited access to these premium applications is not available to Federal customers.
- Smartsheet GOV allows non-licensed users or collaborators to utilize and gain value from using the solution. On average in the federal market the ratio of non-licensed users to licensed users on Smartsheet is 5:1

Frequently Asked Questions:**Who is eligible for the promotion?**

- All U.S. federal government agencies
- New and existing Smartsheet customers through September 30, 2026

How can I purchase?

- Purchase must be made on GSA Schedule contract
- Promo SKUs available on contract: 47QSWA18D008F
(Teaming Agreements and Dealer Agreements also eligible)

What can I do with a license?

- As a licensed user of Smartsheet, you can:
- Create new objects – such as sheets, reports, and dashboards.
- Configure objects – including adding columns to sheets, creating forms, setting up or editing filters, and modifying dashboard widgets.
- Create workflows – to automate alerts, reminders, update requests, approval requests, and proofing requests.
- Monitor activity history – to track who has viewed, edited, or shared your content.
- Manage access – by sharing content with collaborators both inside and outside your organization.
- Leverage add-ons and connectors – to access additional features and integrate with external systems

What can a free user do?

Free collaborators (at no cost, whether internal or external to the company) can: view and/or edit data, view attachments, participate in conversations, fill out forms, respond to notifications and requests, share content with other collaborators (depending on sharing permissions), and use the mobile ap.

Item	Quantity	OneGov Price	Discount
Smartsheet Licenses	50	\$50,000	93.81%
Smartsheet GOV – Data Shuttle up to 50 workflows	Unlimited		
Smartsheet GOV – Dynamic View up to 500 configurations	Unlimited		

**Pricing valid through September 30, 2026*

Who can help me with an initial value assessment?

Please reach out to Smartsheet@carahsoft.com for an introduction meeting.