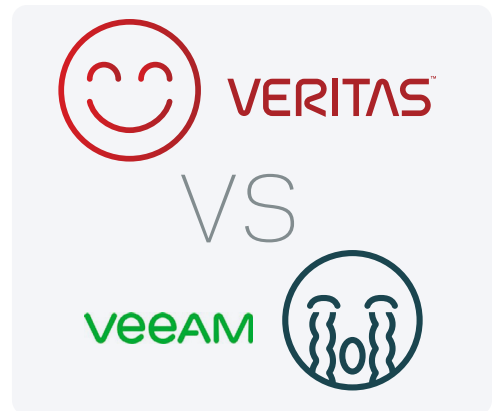


NetBackup vs Veeam It's No Contest

NetBackup's All-Inclusive Solution Knocks Out Veeam's Low Cost, Modular Offering

NetBackup's all-inclusive, seamless solution takes a unified approach to data backup and recovery, eliminating the extra costs and complexity of point products while keeping your data secure, compliant and available – everywhere.

While Veeam's lower cost entry provides some protection, it requires customers to purchase various 3rd party licenses, product-specific upgrades, and additional infrastructure just to achieve what NetBackup offers on Day 1.



Key Differences:	NetBackup All-Inclusive Solution	Veeam Modular Solution
SQL Server License	Not required	SQL Server License required along with resources needed to deploy and manage
Windows Server License(s)	Non-Windows deployments supported	Eight of Veeam's 14 backup infrastructure components require Windows Server Licenses
Application-Consistent Restores in the Cloud	No temporary cloud instances needed	Temporary cloud instances required
Accommodates Private, Public, Hybrid or Multicloud Environments	Single solution	Must be deployed and managed for each cloud separately
Disaster Recovery Orchestration	Included	Requires the additional purchase of the Veeam® Availability Suite™
Kubernetes support for Modern Apps	Included	Requires an additional fee and must be managed separately via Kasten, a Kubernetes-native backup tool recently acquired by Veeam
Supports Other Operating Systems (e.g., IBM AIX, Solaris)	Included	Requires the purchase of additional license(s)



Key Differences:	NetBackup All-Inclusive Solution	Veeam Modular Solution
Deduplication in VM environments	Yes, dedupes data across all VMs — everywhere	Dedupes per VM backup job only
Deduplication of Workloads	Supports 800+ types of workloads at any size and any scale	Does not dedupe any workload other than VMware
Dedicated Storage for Immutable Backups	Included	Linux server required
Back Up to Tape	Included	Windows OS license needed for tape server
Visibility and Functionality for Backup & Recovery Management	Enables many B&R operations across multi-cloud hybrid workloads in three clicks or less as well as unified monitoring	Requires the additional purchase of the Veeam® Availability Suite™ for unified monitoring and reporting across on premises and cloud to ensure ALL your data is protected
Licensing Model	Simple purchasing process with flat, predictable pricing	Highly complex and dependent upon many variables — types of workloads, number of processors, amount of data, etc.

The Real Difference Between Veritas NetBackup and Veeam

With NetBackup, you get what you pay for.
 With Veeam, it's actually not the price that matters
 - it's the *fine print*.



NetBackup for VMware 2-for-1 Competitive Offer

For a limited time only, replace your current solution with NetBackup and **save 50%**, while closing data protection gaps and reducing complexity.

To learn more, contact your Veritas Sales Representative.