

## Ivanti U.S. Federal Promotional Offer

## To receive pricing and/or to schedule an overview reach out to: ivanti@carahsoft.com or (888) 662-2724

As the federal fiscal year draws to a close, it's the perfect time to enhance your agency's IT security and efficiency with Ivanti's leading Mobile Device Management (MDM) and Patch Management solutions. For a limited time, federal customers can take advantage of exclusive year-end pricing and bundled discounts—ensuring compliance, reducing vulnerabilities, and simplifying device management across your organization.

Ivanti's MDM platform empowers you to manage and secure all your mobile devices from a single, easy-to-use interface—fully compliant with federal security standards. Combined with Ivanti Patch Management, you can automate and streamline updates across your endpoints, dramatically reducing the risk of cyber threats while supporting FISMA and FedRAMP requirements.

Partners taking advantage of the promotion must register their opportunities before the end of **September 2025** to receive a discount of **40%.** Details regarding the promotion are summarized below.

### Ivanti Products offered as part of the Promotion: Efficiency value gains and benefits

Program Name	Ivanti Federal End of Fiscal Year Promotion
Eligibility Requirements	<ul> <li>Must be nominated by Carahsoft USA and approved by Ivanti USA Partner Sales.</li> <li>Must execute Ivanti's standard Partner Program Terms &amp; Conditions.</li> <li>Must show interest and willingness to get enabled, position, and register opportunities tied to Ivanti Neurons Solutions.</li> <li>Must leverage enablement tools and resources in the Ivanti Partner Portal associated with qualifying SKUs.</li> <li>Must work with Carahsoft &amp; Ivanti Partner Sales to actively pursue opportunities and close them before September 30, 2026.</li> <li>Must deal register opportunities with Carahsoft for net new Ivanti customers.</li> </ul>
Incentive Elements (Product Offering Structure)	<ul> <li>Discount: Up to 40% for qualifying customers &amp; SKUs.</li> <li>Applies to all partners, regardless of partner Tier.</li> <li>Inclusive of other discounts (e.g., Partner Tier and Deal Registration).</li> <li>All discounts are upfront to accelerate Federal year-end close.</li> </ul>



### **Frequently Asked Questions:**

#### How do partners register deals?

- Partners must use the Deal Registration tile in the Ivanti Partner Portal.
- Registrations must be tied to Neurons for ITSM opportunities.
- Carahsoft will help partners submit and process registrations.

#### **Qualifying SKUs**

SKU	Material Description
MI-UEM-D-1YMC-D	Ivanti Neurons for MDM per Device Cloud Subscription, Direct Support
MI-UEMP-D-1YMC-D	Ivanti Neurons for MDM Premium per Device Cloud Subscription, Direct Support
ISEC-P-WS-S1	Ivanti Security Controls Patch for Server Subscription
ISEC-P-SV-S1	Ivanti Security Controls Patch for Server Subscription
IN-PATCH-MEM-C	Ivanti Neurons Patch for Intune Cloud Subscription
S-PMEM-S-F	U.S. Federal Ivanti Patch for Configuration Manager Subscription

#### When does the promotion run?

• The promotion begins August 1, 2025 and ends September 30, 2025 (Q3 of FY25).

#### Who is eligible to participate?

- Only Carahsoft nominated and Ivanti USA Partner Sales, approved resellers qualify
- Partners must have an active Ivanti indirect reseller agreement in place

#### What discount is available?

- The total discount on qualifying SKUs is up to 40%
- This discount includes system-applied Deal Registration and Partner Tier discounts. If those combined discounts are less than 40%, Carahsoft sellers may request an additional discretionary discount to bring the total to 40%.
  - Example: If Deal Registration + Partner Tier discount = 30%, Carahsoft may request an additional 10%.

#### Are there restrictions on discounts?

- Total discount (programmatic + discretionary) cannot exceed 40%
- No other discounts or rebates can be stacked on top of this promotion

#### What type of deals qualify?

- Net new customers only (end customers who have never purchased Ivanti).
- Minimum purchase of 50 licenses are required for eligibility
- Volume and renewal opportunities do not qualify for this offer

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#### What about rebates?

- Only nominated and approved deals qualify
- Standard program Deal Registration and Partner Tier discounts apply
- Other rebates and promotions do not apply