

Snowflake Offer to US Federal Government Purchase Guide

To receive pricing and/or to schedule an overview reach out to:

snowflake@carahsoft.com or (888) 662-2724

Snowflake enables federal agencies to securely modernize their data ecosystems by consolidating siloed data into a single, scalable cloud platform that supports advanced analytics, AI, and secure data sharing. With its FedRAMP-authorized environments, built-in governance, and separation of storage and compute, agencies can meet stringent security and compliance requirements while improving performance, flexibility, and cost efficiency.

Snowflake is providing the OneGov IT Transformation Program Offer to eligible customers purchasing the Snowflake Data Cloud Service pursuant to Carahsoft’s General Services Administration (GSA) Multiple Award Schedule (MAS). This promotion will give federal agencies additional discounts on compute and storage within the Snowflake Data Cloud Service.

Products	Capabilities	Discount
Snowflake Compute	Snowflake’s compute capabilities are built on independent, elastic virtual warehouses that allow organizations to scale processing power up or down on demand. By separating compute from storage, Snowflake enables multiple workloads—such as data ingestion, analytics, BI, data science, and AI—to run concurrently without performance impact.	Up to 50%
Snowflake Storage	Snowflake storage is a fully managed, cloud-native data storage layer that automatically and securely stores all data in a compressed, columnar format. It scales seamlessly as data volumes grow and supports structured and semi-structured data without requiring users to manage infrastructure, files, or capacity.	Up to 40%

Frequently Asked Questions

Where to Purchase:

GSA Multiple Award Schedule Contract (MAS)
47QSWA18D008F
Aug 22, 2018- Aug 21, 2028

Additional Resources

[Snowflake Microsite](#)

Who is eligible for the promotion?

All U.S. federal government agencies who are purchasing Snowflake for the first time.

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