

# Making Secondary Storage Invisible Nutanix Mine with HYCU

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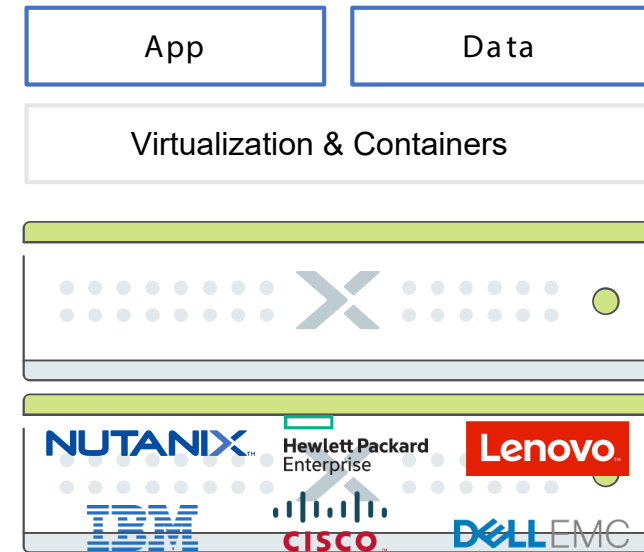
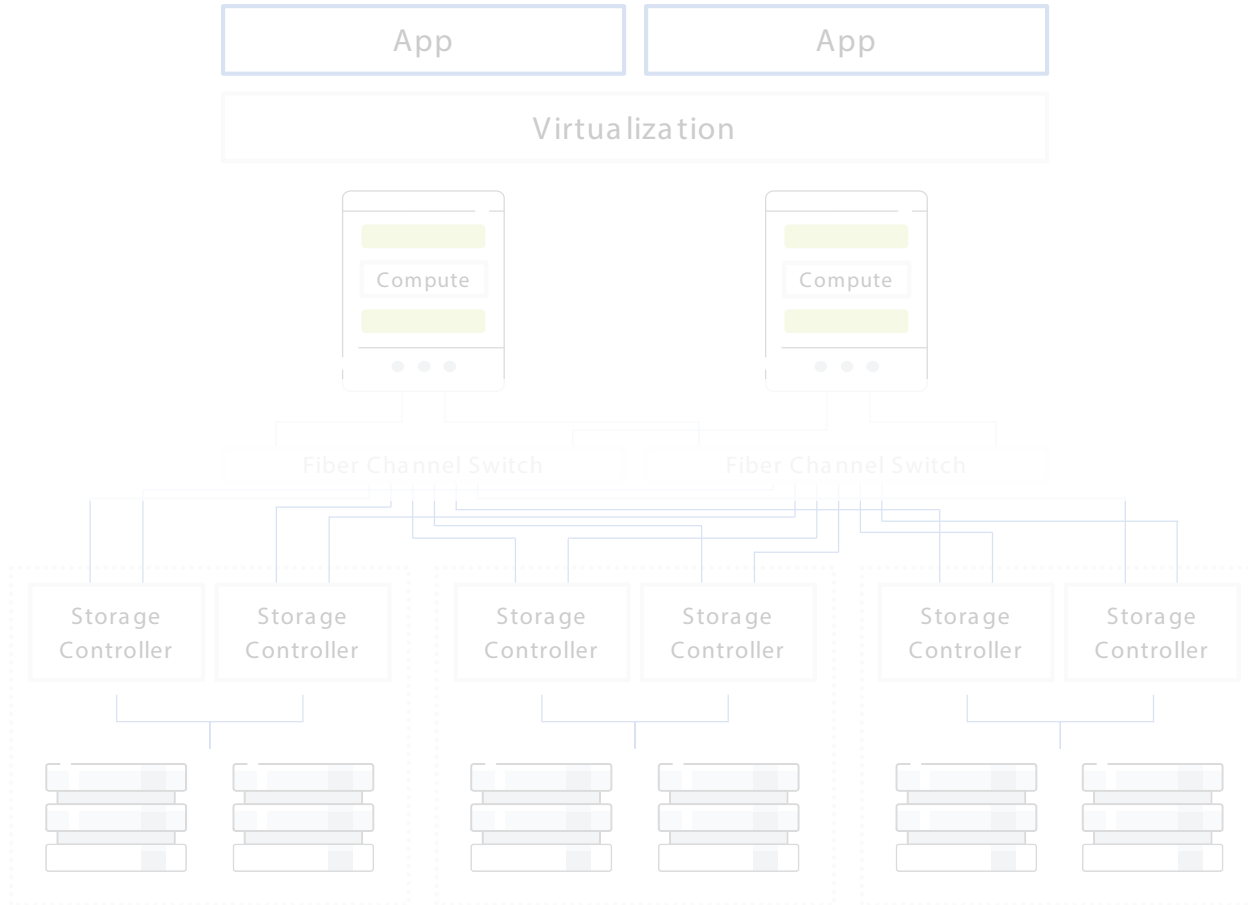
NUTANIX™

 HYCU

# Agenda

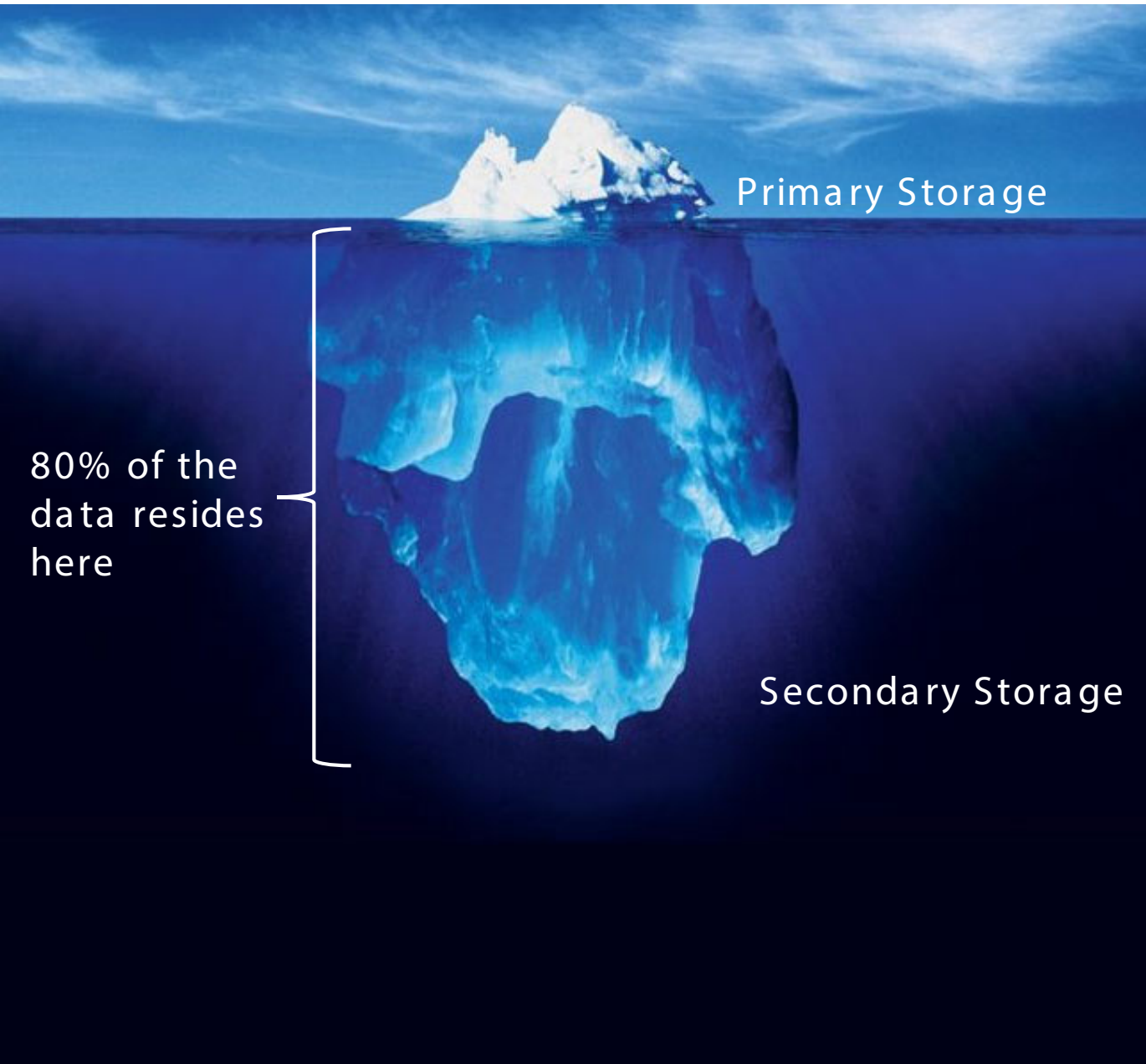
01 | Tech talk

# Nutanix: Re-Platforming the Enterprise Datacenter



Integrated compute, storage, virtualization, network, and security

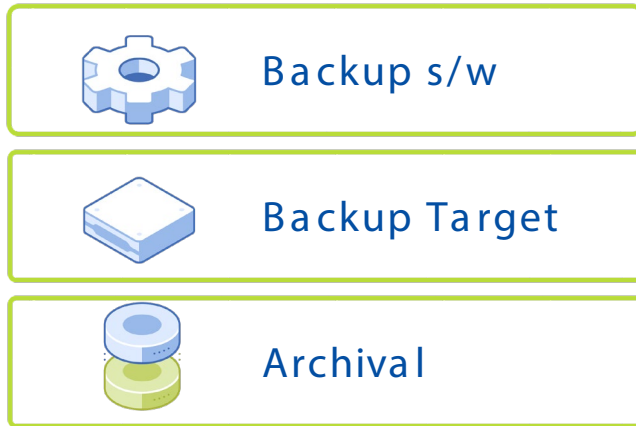
# Tapping into the Secondary Storage



- Too complex to manage – 41%
- Cost is too high – 45%
- Backup up Speed is too slow – 37%
- Restore Speed is too slow – 44%
- Backup success rate below 90% - (14%)

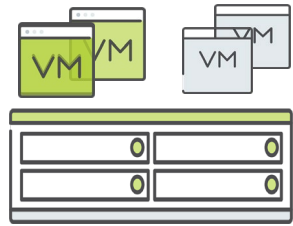
\*Gartner IT Infrastructure, Operations Management & Data Center Conference 2016

# Traditional Backup Environments Are Complex

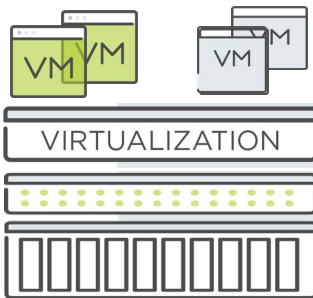


Legacy Backup Infrastructure

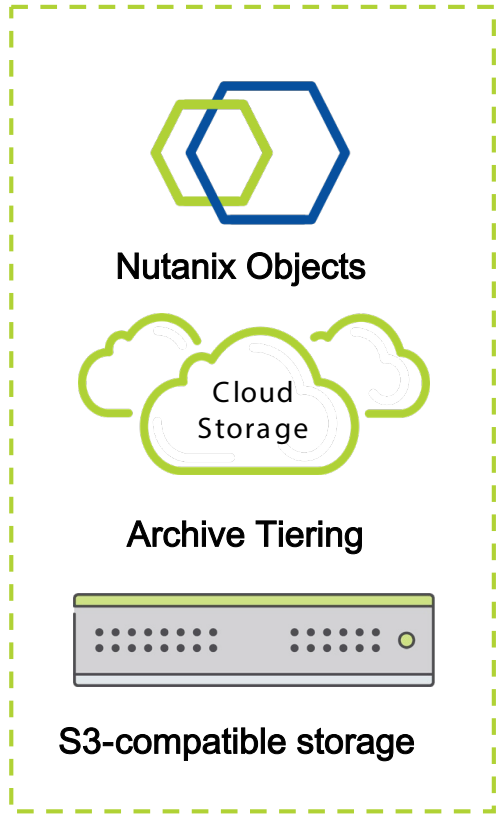
# Nutanix Mine: Comprehensive Data Protection & Management



Nutanix Primary



Legacy Three Tier

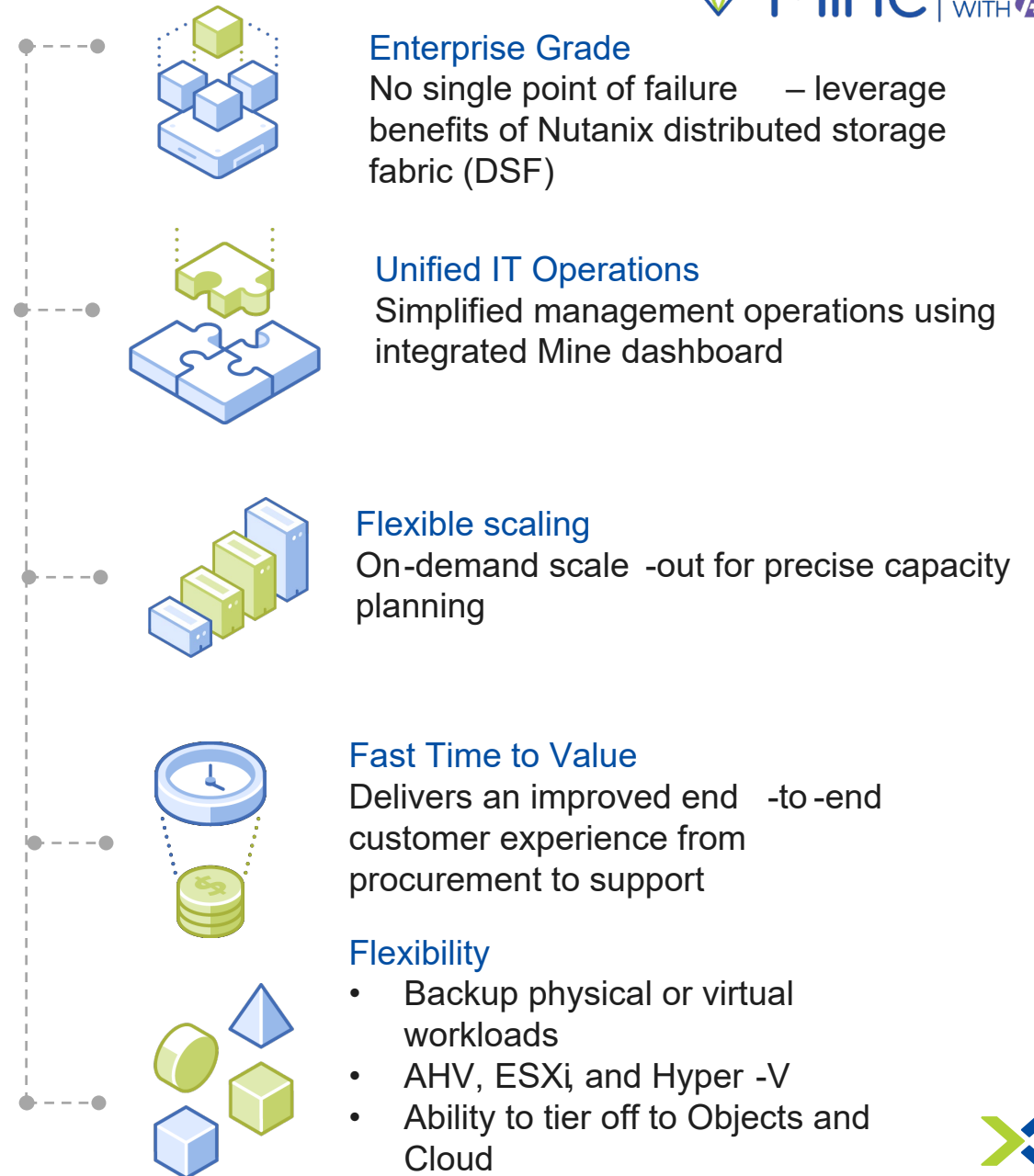


- One-click data protection & archival
- Use industry-leading data protection partners



# Making Secondary Storage Invisible

Unify your primary and secondary data protection operations, enable cloud-like scalability, and deliver one-click simplicity for all your backup needs with Nutanix Mine.



A blurred, purple-tinted photograph of a modern office hallway. Several people in business attire are walking away from the camera. The hallway has large windows on the left and a high ceiling with recessed lights. The overall atmosphere is professional and dynamic.

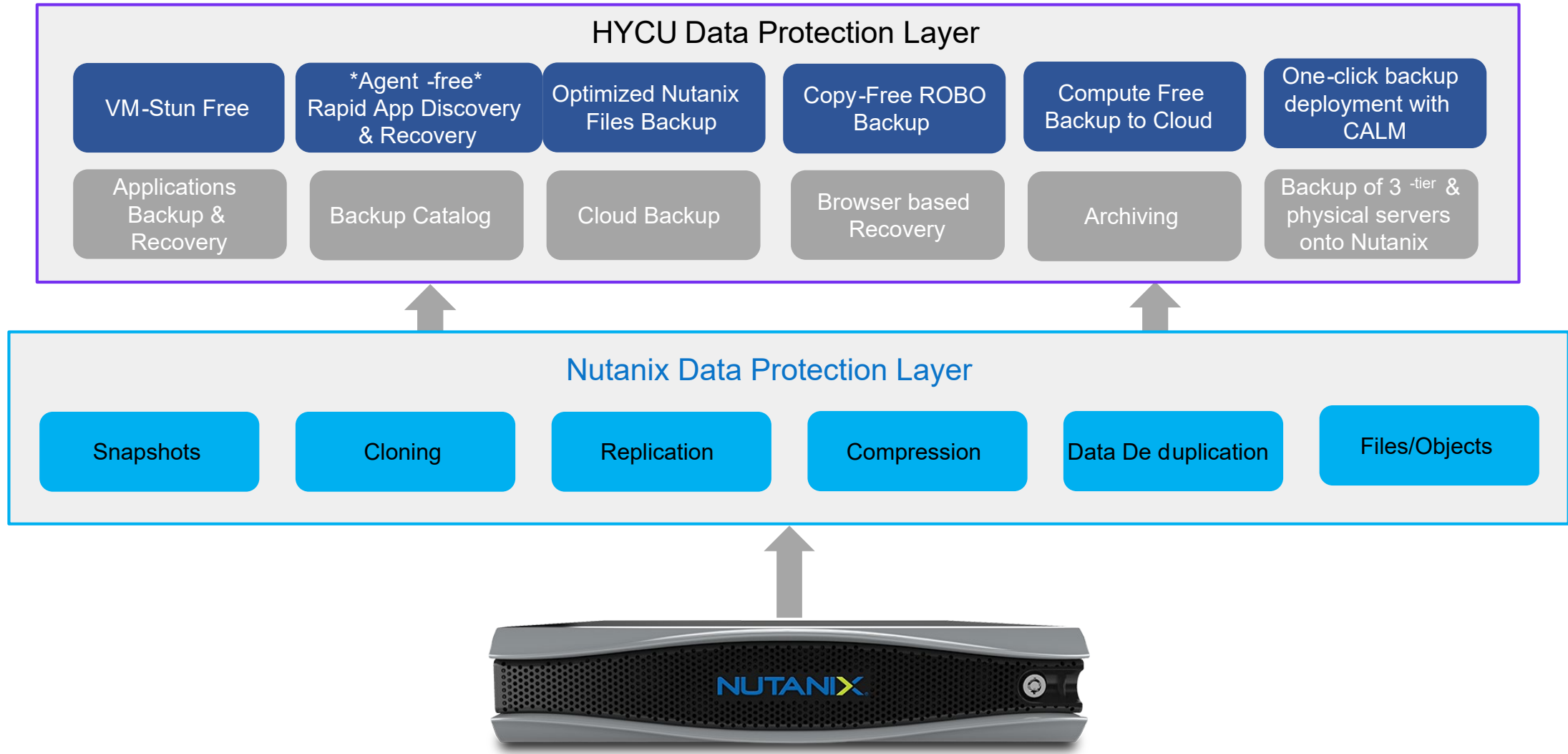
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# HYCU for Nutanix Product Overview

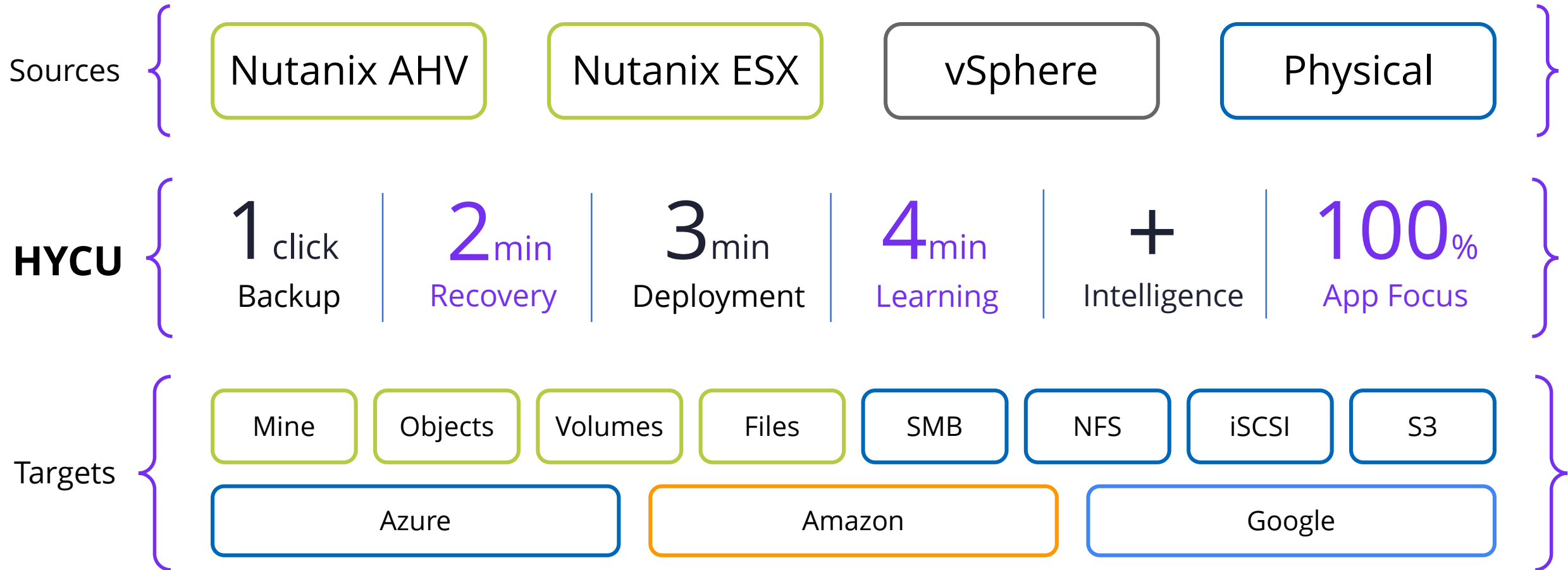
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# A Perfect Complement



# HYCU for Nutanix - An Overview

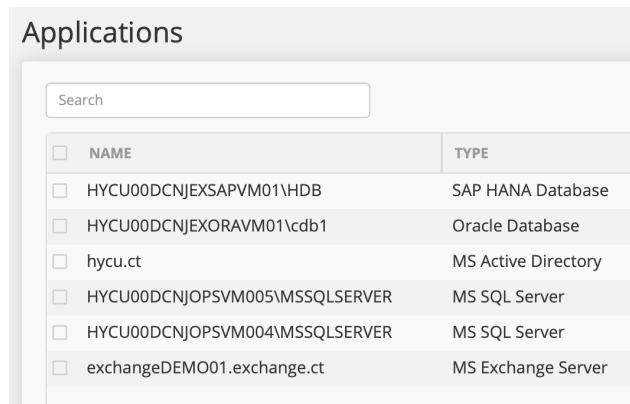


# HYCU for Nutanix - Intelligence

## 01 | Applications It's all about Application data

*Example*

**Patented Application auto-discovery** and auto-config



NAME	TYPE
<input type="checkbox"/> HYCU00DCNJEXSAPVM01\HDB	SAP HANA Database
<input type="checkbox"/> HYCU00DCNJEXORAVM01\cdb1	Oracle Database
<input type="checkbox"/> hycu.ct	MS Active Directory
<input type="checkbox"/> HYCU00DCNJOPSV005\MSSQLSERVER	MS SQL Server
<input type="checkbox"/> HYCU00DCNJOPSV004\MSSQLSERVER	MS SQL Server
<input type="checkbox"/> exchangeDEMO01.exchange.ct	MS Exchange Server

## 02 | Simplicity Intelligent Automate

*Example*

**RTO-based logic**

- Key parameter of the backup policies
- Auto-selection of targets based on estimated RTO
- Auto-tuned in case of source or target environment changes

## 03 | Integration Leverage your platform

*Example*

**CBT/CFT performance**

- Ability to maximize the throughput based on the platform guidelines and limitations

**Copy from replica**

- 0-impact backup

**AHV-ESX NearSync**

- Cross-platform replication

# HYCU for Nutanix - 2min Recovery

- 01 | Automation**  
Automated recovery workflows and prechecked relevant configuration eliminates human errors.
- 02 | Recovery from snapshots**  
Only backup product to leverage snapshots for recovery – resulting in fastest production ready recovery time..
- 03 | Granular recovery**  
Recover VMs, disks or single files to various locations and also cross-platform
- 04 | Application recovery**  
Patented Auto discovery enables complete automation of application instance recovery
- 05 | Point-in-time recovery**  
Single-click point-in-time recovery for databases.
- 06 | Self-service**  
Active Directory integrated Self-service empowers rapid self-service recovery for end user. Configurable and managed by backup admin.

# Mine with HYCU - Firsts and Only



Agent-less App Backup



Automated discovery of applications



Assures Application Recovery Time (RTO)



Software Only



To deliver VM-Stun free ESX backups on Nutanix



Backup from replica, recover to source (ROBO)



Efficient and impact free backup for SAP HANA on AOS



Efficient, scalable backup solution for Nutanix Files



Snapshot-based Volumes backup

*2017 AHV Innovator of the Year | 2017 & 2018 Elevate Partner of the Year | 2019 Customer Experience Partner of the Year*



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**Nutanix Mine with HYCU  
Architecture**

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# Models

Nutanix Mine with HYCU – eXtra Small



**2U**

form factor

**48** TB  
storage

Nutanix Mine with HYCU – Small



**2U**

form factor

**96** TB  
storage

Nutanix Mine with HYCU – Medium

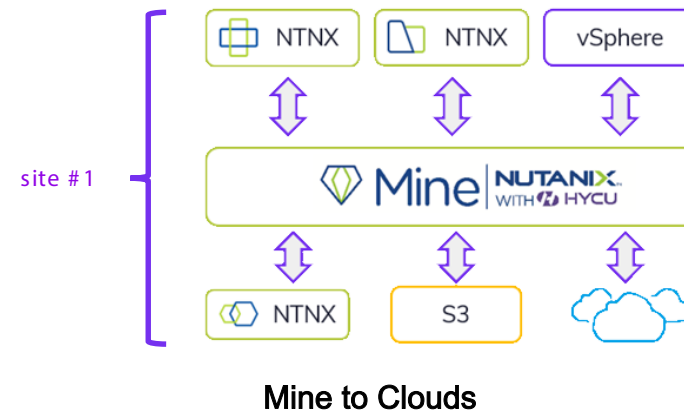
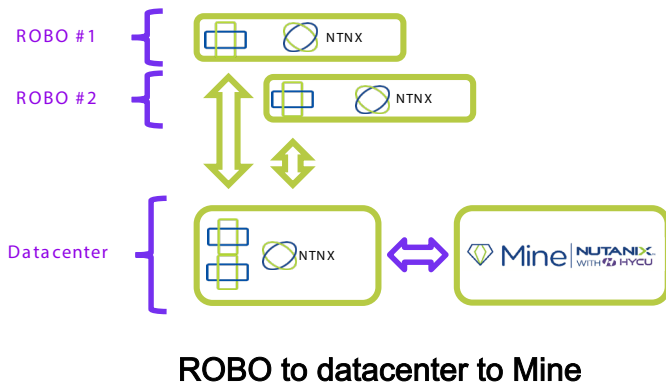
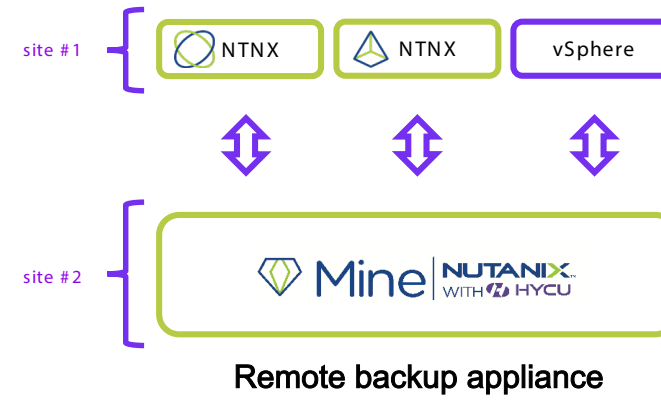
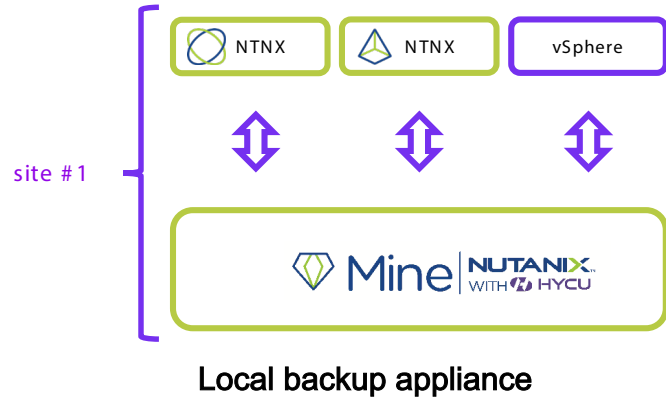


**4U**

form factor

**192** TB  
storage

# Architectures Overview







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**Nutanix Mine with HYCU  
Live demo**

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# Nutanix Mine with HYCU Summary

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# Nutanix Mine with HYCU

## *In Summary*

### 01 | **Ease of Management**

- One Integrated UI, no switching
- Zero extra licenses or management
- 100% Agent-less

### 02 | **Modular Scalability**

- Grow as your organization grows
- Same UI for 1 or 10
- Leverage cloud for extra redundancy

### 03 | **Built-in Self-Service**

- Built-in self-service functionality
- Rest APIs for IT Ops Automation
- 4-min Learning

### 04 | **Intelligence Protection**

- Patented Config Free Application Discovery
- Automated App & Core Infrastructure backup
- Efficient & Scalable backup of filesystems

### 05 | **Power of Nutanix Platform**

- Snapshots for both backup and recovery
- WAN-Free backup via Native replication Integration
- Supports Change Block & Change File Tracking

## Receive a \$25 Amazon Gift Card

Just try HYCU before end of day Apr 15<sup>th</sup>

[www.tryhycu.com](http://www.tryhycu.com)

It's simple!

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Thank you

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