

Nuance[®] Open License Program

Benefit with enhanced volume purchasing.

The Nuance Open License Program (OLP) is a convenient, easy-to-use volume purchasing program designed to help enterprise customers maximize their savings potential, while being easier to track and understand. This licensing program is available for Dragon[®] Group editions and makes it easy for customers to purchase Dragon products from Nuance.

Nuance Open License orders are fulfilled through select resellers and distributors. For more information, please visit our [volume licensing web page](#), or call Nuance Sales at 1-866-748-9536.

We have recently enhanced the program to create increased benefits for both our existing corporate customers and new customers, including discount tiers now based on lifetime corporate cumulative purchases.

The OLP allows companies to license software for use rather than purchasing “boxed” products. For enterprises that anticipate having volume deployment requirements of any size initially or in the future, participating in the OLP is the right choice.

Program benefits

As a tiered purchasing program, the OLP offers organizations many benefits:

- Reduces the costs to organizations when purchasing volume licenses, upgrade assurance, and technical support
- Simplified purchasing with no contract required
- A company can use a single electronic download and a single serial number for faster installation
- Low starting point with as little as one unit
- Discount tiers are based on lifetime corporate cumulative purchases, allowing organizations to accumulate purchases at any time and move up in discount tiers regardless of when the purchases are made. Current customers benefit as pricing tiers are determined retroactively, while new customers can easily enter with a low starting point and move up in tiers as their needs grow.

- Program policies are easy to administer and understand. Follows industry standard volume license programs.
- Requires no commitment beyond the first purchase

Program changes

- The point system is eliminated – tiers are based solely on unit volume
- Purchasing is now cumulative over the customer lifetime, instead of time limit based
- Purchase tiers include both Dragon Professional Group and Dragon Legal Group
- Lower starting point: customers can buy as little as one unit
- Some modifications to discount levels and tiers. For existing customers, please contact your Nuance representative.

Eligible products

- Dragon Professional Group
- Dragon Legal Group

You must purchase one license for every individual who will be using the software.

Sample tiers*

Level	Units
AA	1 to 4
A	5 to 25
B	26 to 125
C	126 to 250
D	251 to 625
E	626 to 999
F	1000 and above

* For U.S. commercial accounts

Please contact your Nuance representative for more information.

About Nuance Communications, Inc.

Nuance Communications is reinventing the relationship between people and technology. Through its voice and language offerings, the company is creating a more human conversation with the many systems, devices, electronics, apps and services around us. Every day, millions of people and thousands of businesses experience Nuance through intelligent systems that can listen, understand, learn and adapt to your life and your work. For more information, please visit nuance.com.

