

# Carahsoft Google Marketplace Buyer's Guide



Carahsoft's Google Marketplace allows for seamless acquisition of third-party ISV software tools verified to run on Google Cloud architecture. Purchase tools to improve your business operations through a single pane of glass leveraging your Google Cloud billing accounts.

## Benefits

- Access to a robust listing of ISV tools verified to run on GCP.
- Consolidated purchasing and billing via Google Cloud billing account.
- Retire Google Cloud credits including Pay as you Go and Enterprise Agreements.
- Bundled workloads at a fixed monthly price leveraging subscription agreements.

## Purchasing Paths

- Variety of public sector contract vehicles.
- Purchase through your preferred resell partner under an existing GCP account.
- Retire 25% of Enterprise Agreements committed spend.
- Bundled workloads at fixed monthly price leveraging 10% cap on subscription agreements.

## Carahsoft Marketplace Vendor Portfolio

paloalto <sup>®</sup>	BROADCOM <sup>®</sup>	COMMVAULT <sup>®</sup>	CROWDSTRIKE	databricks <sup>®</sup>	WIZ <sup>+</sup>
Palantir	splunk <sup>&gt;</sup>	ForgeRock <sup>®</sup>	NVIDIA.	Liferay	Red Hat
AtlasAI	CART	exabeam	moove.ai	TRIFACTA <sup>®</sup>	AODOCS
Material	itopia	zscaler <sup>™</sup>	tomorrow.io	virtru	elastic
SDL   MUNICIPAL MANAGEMENT SOFTWARE SPATIAL DATA LOGIC	Botcopy	NASUNI	SYNTASA <sup>®</sup>	NETEXRICH	PANTHEON <sup>®</sup>

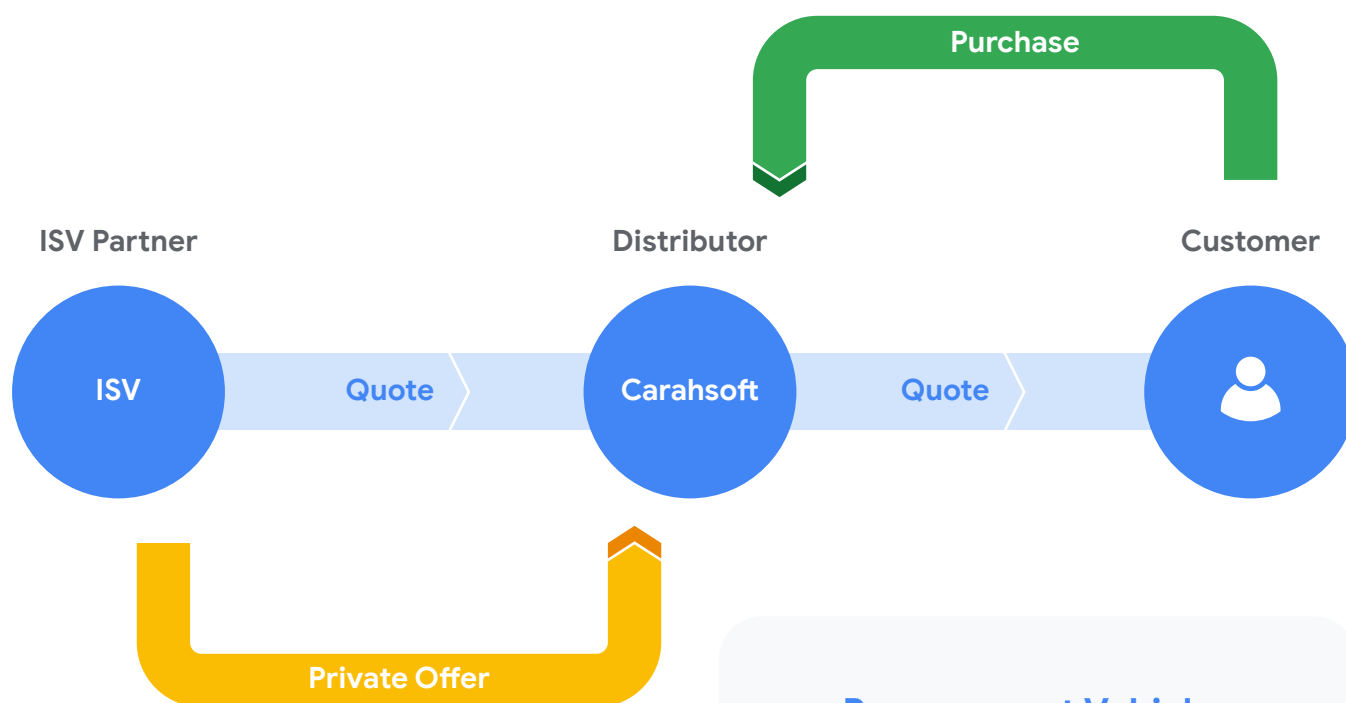
Click here to view our Google Marketplace Store Catalog

Contact [GoogleMarketplace@Carahsoft.com](mailto:GoogleMarketplace@Carahsoft.com) today to learn more or request pricing.

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## Process Flow

- 1 View available products on Carahsoft's line card.
- 2 Request a demo or quote for products you're interested in by contacting [GoogleMarketplace@Carahsoft.com](mailto:GoogleMarketplace@Carahsoft.com).
- 3 Confirm the Google Cloud billing account you would like to purchase under.
- 4 Billing account must be owned by Carahsoft as a distributor, resell partners can be leveraged as prime contractors.
- 5 Carahsoft works with your selected vendor to produce a quote.
- 6 Finalize procurement path leveraging contract vehicle of choice.
- 7 Private offer matching quotation is sent to Google Cloud billing account for acceptance.
- 8 Product billing flows through monthly Google consumption reports.



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## Procurement Vehicles

- NASPO Cloud Solutions
- GSA MAS
- NASA SEWP V
- OMNIA
- NY OGS
- TX DIR
- and More!

Customers can also leverage one of our 1,000s of channel ecosystem partners.

Google Cloud

carahsoft.