



VMware Team Organizational Chart

FEDERAL DOD - FSI - IC SALES TEAM				
Chris Hiebert DOD, FSI, and IC Sales Director 703.871.8565				
ARMY			DOJ - DHS	
Steve Kachel 703.230.7407	Julia Stucky 571.662.4576	Nicholas Fisch 571.662.4570	Dan Lockbaum 703.871.8538	
AIR FORCE	COCOMS		NAVY	
Almohannad Benali 571.662.4619	Shannon Naquin 571.662.458	Daniela Fiore 703.871.8535	William Graessle 703.230.7538	Jacqueline Phass 571.662.4597
INTEL		FSI	PURPLE	
Michelle Carl 703.871.8666	Andrew Offen 703.889.9754	Mitch Tumolo 703.673.3522	Matt Modica 703.581.6723	Nicholas Palombi 571.662.4563
FEDERAL CIVILIAN SALES TEAM				
Jenny Ryals Civilian Sales Lead 703.871.8682				
Financials - DOE West		DOL - DOT - GSA - SSA		Commerce - Courts
Mason Jolly 703.889.9751		Matt Modica 703.581.6723		Paige Keeney 703.871.8551
HHS - DOE East - Interior - Legislative		DOS - USAID - NASA		Business Development
Carter Bibb 703.581.6609		Quinn Mullen 703.889.9895		Tyler Bradley 571.662.4562
STATE & LOCAL GOVERNMENT - EDUCATION - HEALTHCARE SALES TEAM				
Tim Boltz Sales Director 703.230.7402				
SLED EAST				
Jason Cayanong 703.889.9771	Matthew Curry 571.662.3014	Andrew Vu 571.662.4604	Madeleine Tate 571.662.4629	Michael Vu 571.663.4560
SLED WEST				
Ryan Schaffstall 703.230.7486	Angela Villatoro 703.230.7426	Aaron Fisher 571.662.4642	Sarah Qayyum 571.662.4606	
SLED CENTRAL				
Collin Dewberry 703.889.9763	Mark Davis 703.230.7483	Mike Marcinek 703.230.7469	Rimma Heverly 571.662.4586	Matthew Keller 571.662.4573
PROGRAM MANAGEMENT TEAM				
Catie Saylor 703.230.7589	Lauren Lombardo 703.230.7431		Katherine Buruca 571.662.4599	
Martin Gavin 703.673.3518	Areeba Arif 703.581.6765		Cyntya Ramirez 571.662.4641	

HEALTHCARE SALES TEAMAllen McClain
703.673.3523Alex Ramsay
703.673.3561Kristen Lucas
571.662.4569**VMWARE PARTNER TECHNICAL SUPPORT TEAM**Corey Rooney
Partner Business Development Director
703.871.8590Sarah Donnelly
703.889.9785Cameron Sickler
571.662.4614Haley Breidenfeld
571.662.4574Ethan Palmer
703.230.7542Olivia Yarosh
571.662.4645Nick Wager
703.581.6615Alex Sullivan
703.889.9776**CLOUD SERVICE PROVIDER TEAM**John Lee
VCP and Cloud Alliance Manager
703.871.8646Brandon Smyth
703.871.8587Ami Oza
571.662.4632Tanner Jones
571.662.4623Alex Vance
571.662.4568**DESKTOP & COMPLEMENTARY VIRTUALIZATION VENDORS**Evan Slack
Desktop & Complementary Team Director
703.871.8665James Briar
703.889.9728John Rentz
703.871.8683Jonathan Garner
703.889.9749Braden Voorhies
703.889.9884Casey Swartz
703.871.8584Candace Hartman
703.889.9873Hamzah Ibrahim
703.581.6678Nick Shuart
703.889.9869Alana Dyer
571.662.4637Nick Lang
571.662.4636Richard Krauss
703.673.3616Ayanna Leonard
703.889.9748Tyler Hancock
571.662.4588Ally Sammarco
571.662.4616Jordan Jones
571.662.4627Isaiah Hamilton
571.662.4628Mason Smith
571.662.4582Jayme Torres
571.662.4585Mark Anspach
571.662.4649Kevin Froelich
571.662.4292Natalie Wilson
571.662.4567Tina Chiao
Sales Director
703.871.8579Serina Khan
571.662.4640Iqra Aslam
703.581.6661Mark Kramer
571.662.4633Ian Edgington
571.662.4584Nikki Phan
571.662.4635Deja McKnight
571.662.4594Sophia Benevento
571.662.4575Adam Sherzai
571.662.4615**CHANNEL PARTNER BUSINESS DEVELOPMENT**Sehar Wahla
703.889.9824Nathaniel Thompson
703.889.9885Clara Carter
571.662.4603**PROGRAM MANAGEMENT TEAM**Catie Saylor
703.230.7589Christena Boktor
703.581.6743Sophia Plekavich
571.662.4598Allen Morrissette
571.662.4566

PARTNER TECHNICAL SUPPORT TEAMJohn Sneed
703.921.4192Sam Alpher
703.851.6562Oliver La Roche
571.662.4593**MARKETPLACE**Amanda Smith
703.230.7576Adam Mahn
571.662.4571**RENEWALS UPSELL TEAM**Harrison Smyth
Renewals Team Director
703.871.8668**DOD - FSI - IC**Cristyn Stark
703.871.8636Nour Kelly
703.889.9729James Moran
571.662.7634Patricia Ottofaro
703.889.9757Jackie Ziner
571.662.4578Trisha Coleman
703.581.6801Kayla Hewitt
571.662.4608Teresa Zabatta
571.662.4644Jamie Sweatman
703.889.9735Brittani Foote
571.662.4630Natalie Lopez
571.662.4577**FBI, OPM, VA****HHS - Independents - Legislative****DHA -DHS - DOJ**Evan Lyons
703.889.9787Holly Devilleneuve
703.581.6798Scott Bryant
703.230.7590**DOE - TVA - NASA - DOL - SSA - USDA - USPS - DOT - GSA - DOS - USAID - US Courts - DOC - DOI - Financials**Shannon Thurber
703.673.3667Valerie Boaz
571.662.4643Megan Settle
571.662.4625Taylor Wells
571.662.4626Becky Brunkow
703.889.4647Kathleen Brady
703.889.9867David Brown
703.871-8530Megan Martin
571.662.4561**HEALTHCARE**Evan Lyons
703.889.9787Megan Finchman
571.662.4646Sasha Rivera
703.581.6563Neil Menke
703.889.9863**STATE, LOCAL, EDUCATION**Heather Bean
703.889.9857Kaitlin Moran
703.581.6802Ramona Mulandi
703.581.6645Rory Mclure
703.571.6655Sarah Fiorenza
703.889.9795Danielle Wood
571.662.4638Molly Evans
571.662.4617Dalton Emery
571.662.4618LaCrisha Eide
571.662.4611Doug Grayson
571.662.4607Veronica Howell
703.889.9834Linda McEwen
571.662Nancy Backus
571.662.4609Christy Bork
703.581.6705Lauren Lindsay
703.581.6571Tonya Murphy
703.230.7409Kimberly Wright
703.871.8624Samantha Garrett
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703.889.4580Heather Searfoss
703.871.8555Deanna Armstrong
571.662.4600Savannah Bollinger
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Jennifer Greene 571.662.4622	Alexander Robertson 571.662.4595	Aimee Grugan 571.662.4596	Anthony Nottingham 571.662.4592	Lacey Fuller 571.662.4590
Jillian Curtiss 571.662.4612	Jan Diana 571.662.4579	Linsay Tyler 571.662.4620	Pamela Shaffer 571.662.4564	Jordyn Johnson 571.662.4565

TRAINING & SALES OPERATIONS TEAM

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