



[HashiCorp's](#) software stack enables the rapid, automated, secure, **provisioning, securing, connecting,** and **running** of apps and the infrastructure to support them. We enable the successful adoption of hybrid/multi-cloud by [Unlocking the Cloud Operating Model](#) for every organization across any platform and enable their digital transformation strategies to succeed

- [HashiCorp](#) was founded in 2012 (NASDAQ: HCP)
- Significant state and local government and education (SLED) investment in HashiCorp products
- Customers include States of California, New York, Florida, Georgia, Oregon, Hawaii, and Utah, UCLA Health, Texas A&M, and other cities, universities, and healthcare organizations.

Brief Summary:

SLED organizations are moving rapidly from on-premises and mixed cloud infrastructures to consolidated, hybrid, multi-cloud environments. The broader availability of tools and platforms that enable hybrid/multi-cloud migration creates the opportunity to transform application development cycles and speed up service deployment timelines. This transformation will require new skills and thoughtful planning as SLED organizations choose from a myriad of providers and service offerings.

HashiCorp, the industry leader in hybrid/multi-cloud automation solutions, is committed to supporting SLED organizations on their hybrid/multi-cloud journey to enable the rapid, automated, and secure delivery of the dynamic infrastructure necessary for successful application delivery across any platform. Key practices for rapid and effective hybrid/multi-cloud adoption include:

- Standards and automation across a platform-agnostic environment
- Adopt and deploy effective [Zero Trust Security](#)
- Shift to platform teams with a platform mindset that pragmatically addresses vendor lock-in
- Equip enterprise teams with best-in-class hybrid/multi-cloud solutions and tools

The adoption of hybrid/multi-cloud means SLED organizations are rethinking how to secure their applications and infrastructure. Security in the cloud is being recast from static and IP-based – defined by a perimeter – to dynamic and identity-based – with no clear perimeter. This approach is known as zero trust security. Zero trust security is predicated on securing everything based on trusted identities. With HashiCorp's [Zero Trust Security](#) model, SLED organizations can manage their adoption of hybrid/multi-cloud while maintaining the level of security required, one that trusts nothing and authenticates and authorizes everything.

For additional information on [HashiCorp solutions and offerings](#), including Zero Trust enablement, please visit HashiCorp's Public Sector solutions portal at <https://www.hashicorp.com/industries/public-sector>.

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