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Carahsoft Cloud Purchasing Program



Program Guide

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Cloud Purchasing Program

At a Glance

Carahsoft's Cloud Purchasing Program (CPP) offers a flexible way to acquire cloud products and services from either a single or multiple vendors in the form of CarahPoints. CarahPoints are denominated in Carahsoft transacting currencies and deposited as a Fund Balance within your CPP Portal Account. Using this self-service dashboard, you can redeem your available CarahPoints for any cloud products or services listed in the CPP Eligibility Matrix. Your CPP Fund Balance can also be used to pay for renewals or recurring costs for your services.

You have the option of purchasing your CarahPoints through prepaid or monthly commitment options. Select the monthly option if you prefer to receive a monthly invoice in-arrears for you actual CarahPoint usage. Select the prepaid option to purchase discounted CarahPoints up-front and burndown as used.

CPP provides a flexible and cost-effective option to redeem CarahPoints for cloud products and services through a single SKU while paying for what is used or consumed. Whether you are making smaller, transactional purchases or larger, strategically planned investments, the program is capable of fitting your needs.

Program Features

- **Two ways to buy:** Select the prepaid option to purchase discounted CarahPoints up front and burndown as used. Select the monthly option if you prefer to receive a monthly billing invoice.
- **Self-service dashboard:** Submit on-demand redemption requests for cloud products and services through your CPP Portal Account.
- **Centralized or decentralized management:** Allowing you to allocate CarahPoints to different departments, projects, and users.
- **Scale with ease:** Easily purchase CarahPoints at any time to meet the changing needs of your organization.
- **Flexible spending:** Redeem CarahPoints to pay for recurring usage and consumption costs, add-ons and renewals for existing consumptions, or new cloud products or services.
- **Price transparency:** Easily track the MSRP costs of cloud products or services against your currency-denominated fund balance.

Program Benefits

- **Access to the latest technology:** Flexibility in evaluating, buying and consuming cloud products and services from leading vendors through a centralized purchasing program.
- **Streamlined funding:** Use available balance to rapidly acquire new cloud products and services and to cover the recurring costs of your services – all without the hassle of procuring monthly purchase orders.
- **Future-proofed value:** Redeem CarahPoints for any cloud products or services listed on the CPP Eligibility Matrix, including cloud products and services as they become available.
- **Monthly reporting:** Carahsoft will track monthly usage from the various vendor's cloud products and services as they are consumed and provide a monthly remaining balance summary.
- **Rollover unused balances:** Remaining CarahPoints carry over from month to month and do not expire – merely consume your remaining balance as required, helping to reduce any potential waste of funds.
- **Valuable discounts:** Leverage your enterprise-wide buying power and receive volume discounts from your partner of choice based on the actual quantity and duration of the cloud products and services you consumed.

How to Get Started

Before acquiring CarahPoints, you should:

- **Review the CPP Guide:** Your participation in the Cloud Purchasing Program is subject to the CPP Guide located at www.carahsoft.com/CPP.
- **Register into the program:** Visit the Cloud Purchasing Programs page to enroll in CPP. After completing your enrollment forms, you will receive a Cloud Purchasing Program membership number that identifies you as a CPP Fund Owner.
- **Estimate demand:** Use the appropriate vendor Point Estimator or work with your Account Executive to calculate the number of CarahPoints needed to fund the vendor cloud products or services under the prepaid or monthly billing options. Each eligible cloud products or services have a currency-denominated point value.
- **Purchase CarahPoints:** Contact a Carahsoft Offering Partner or a Carahsoft Sales Team to purchase the CarahPoints you need to meet estimated demand. Include your Cloud Purchasing Program membership number, CPP Portal Account number, and CPP Fund Owner on the PO.

After purchasing CarahPoints, you can:

- **Access Cloud products or services:** Carahsoft will submit orders for and ensure access to the new cloud products or services, add-ons, and renewals.
- **Log in to CPP Portal Account:** Explore CPP pages within the CPP Portal to view and manage your CPP Fund Balance.
- **Conduct monthly review:** Carahsoft will conduct customer review of monthly reporting and usage burndown of your cloud products or services.

For More Information

To find out more about CPP, visit the Cloud Purchasing Program page at www.carahsoft.com/CPP.

Eligibility restrictions apply to U.S. Public Sector end-user customers, including but not limited to federal, state and local, academic, and other public sector customers. Execution of an agreement to purchase CarahPoints by an end-user customer constitutes a certification that a usage-based purchase and pre-payment is allowed by applicable law and regulations.

This Program Guide sets forth the terms and conditions of CPP. Carahsoft reserves the right to modify this Program Guide at any time in its sole discretion, and any such modifications will apply to purchase of CarahPoints and Fund Balances after the effective date of such change.

Basic CPP Definitions

Burndown: Beginning with the Initial CPP Order, the number of CarahPoints available for use by the customer shall be reduced each month by the points consumed based on actual usage of cloud products and services, as documented in the corresponding vendor usage report.

Cloud Purchasing Program Membership: To make purchases under the CPP, you must first enroll as a CPP member. Upon successful enrollment, you will receive a CPP membership number.

CarahPoint: A unit of value denominated in Carahsoft transacted local currencies that can be purchased by a CPP customer. CarahPoints that have not been designated to a specific vendor are considered "Open" and available to be dedicated at a later date for a specific vendor service. Open CarahPoints are shown in the Open Fund Balance. CarahPoints must be designated to a specific vendor before being redeemed for a service. CarahPoints that have been designated to a specific vendor service are shown in the Vendor Fund Balance.

CPP Prepaid: CarahPoints purchased under this option are prepaid and do not expire.

CPP Monthly: CPP Fund Balances under the CPP Monthly option represents a monthly commitment to purchase CarahPoints for the CPP Monthly Term. Customers choose their monthly commitment, which is listed in the initial CPP Monthly CarahPoints order. During the CPP Monthly Term, the CPP Fund Balance will reflect a deposit each month for the same monthly commitment. Customers are billed for that commitment amount each month and must make payments per their agreement with Carahsoft.

Monthly Commitment: Under the CPP Monthly option, the monthly commitment represents the minimum amount that is automatically deposited into your CPP Fund each month and for which you are billed for the duration of your commitment term.

Fund Owner: An individual who has the authority to receive and redeem CarahPoints in the CPP Portal. The Fund Owner is either the person who enrolled in CPP or was designated by a Partner during enrollment. Fund Owners can allocate CarahPoints to any named Fund User and can also manage multiple CPP Funds.

Fund User: An individual designated by a Fund Owner as an authorized user of a Fund Balance. Fund Users can redeem CarahPoints using the CPP Portal.

Fund Balance: Denominated in a Carahsoft transacted currency; a Fund Balance represents the amount of open CarahPoints you can redeem for cloud products or services. A Fund Balance may consist of multiple CarahPoints purchases. CPP customers can allocate points to multiple Vendor Fund Balances.

Vendor Fund Balance: A Fund Balance dedicated to a specific vendor's cloud products or services. Once CarahPoints are deposited in a Vendor Fund Balance, they cannot be redeemed for a different vendor and are subject to the vendor's usage guidelines.

Fund: An online repository of a CPP customer's purchased CarahPoints. Funds are denominated in Carahsoft transacted local currencies and represented MSRP value.

CPP Service Term: Carahsoft cloud products or services have terms ranging from on-demand to three years. The start date of your service term is the day the service is provisioned by the vendor, not the day you place a redemption order for the product or service.

Initial CPP Order: To participate in CPP, the customer must purchase CarahPoints in what is known as the Initial CPP Order. To place the Initial CPP Order, you must use the CPP SKU. Purchased CarahPoints are reflected in your Carahsoft account as a Fund Balance denominated in a Carahsoft transacted local currencies.

Top-Off Order: A customer may increase their CPP Fund Balance at any time and by any quantity within the CPP Service Term, by purchasing additional CarahPoints. Additional CarahPoints purchases will always increase an existing CPP Fund Balance if the Fund Owner, Entitlement Account number, and transacting currency are the same. If any of the three criteria are different, the CarahPoint order will result in the creation of a new Fund Balance. Top-off orders representing an increase in the CPP Monthly commitment level do not create a new Fund Balance.

Billing Date: The day of the month when you are billed for a service or your CPP Monthly commitment amount.

Redeemed Services: Services purchased using your CPP Fund Balance. Eligible services are listed in the CPP Eligibility Matrix.

CPP Eligibility Matrix: Represents a subset of generally available cloud products or services for which you can redeem your CPP Fund Balance. The CPP Eligibility Matrix is updated monthly to reflect the addition of new services and removal of discontinued services. The CPP Eligibility Matrix can be found at www.carahsoft.com/CPP.

Program Rules

Enrollment

To enroll in CPP, visit the Cloud Purchasing Program homepage at www.carahsoft.com/CPP. During enrollment, you will designate yourself as the CPP Fund Owner. A Carahsoft authorized partner can also enroll their customers as CPP Fund Owners. You can enroll as net-new or add CPP status to your existing CPP membership. If your organization is an affiliate of an existing CPP membership holder, you can request to join the parent CPP membership and also apply to be a CPP Fund Owner. An affiliate must receive approval from the parent company's Primary Membership Administrator (PMA) before submitting a CPP purchase order.

Customers who enroll net-new to CPP will receive a membership number to use for future CPP purchase orders.

Each CPP membership may have multiple CPP Fund Owners (a many-to-one relationship), but each CPP Fund and resulting Fund Balance will only have one Fund Owner (a one-to-one relationship).

Initial Purchase

CPP Fund Owners can obtain CarahPoints by submitting a purchase order to Carahsoft with the CarahPoints SKU. A single unit of the CarahPoints SKU represents a corresponding value that is based on the applicable price list for the purchase. A single unit of the CarahPoints SKU represents $1 USD MSRP. All prices are MSRP. You can order the CarahPoints SKU in multiple quantities to accommodate your specific needs and budget.

Example:

A CPP Fund Owner requiring available CPP cloud products or services with a value of $36,000 USD (MSRP) over 12 months can submit a CPP Prepaid PO for 36,000 units of the CarahPoints SKU. This results in a Fund Balance of $36,000 USD ($1 x 36,000 = $36,000 CarahPoints). Under the CPP Monthly option, the same customer would commit to purchasing $3,000 in CarahPoints each month for 12 months by submitting an initial order for 3,000 CarahPoints. After a CPP PO is booked, the My Funds page of the Carahsoft portal will automatically populate with the appropriate CPP Fund Balance. The Fund Owner will receive an email with instructions for accessing the Carahsoft portal to manage and redeem purchased CarahPoints.

CPP Prepaid

Under the CPP Prepaid option, you pay upfront for CarahPoints that can be redeemed over time for any available cloud products or services listed in the Eligibility Matrix. Once CarahPoints are deposited in a Vendor Fund Balance, they cannot be redeemed for a different vendor and are subject to the vendor's usage guidelines.

CPP Monthly

Under the CPP Monthly option, you commit to spending a minimum monthly amount for a specific product or service. The number of monthly CarahPoints available for use by customer shall be invoiced each month by the greater of: (i) the CPP Monthly commitment (even if actual usage reported is lower than that amount); and (ii) the points consumed by customer based on actual usage of cloud products or services, as documented in the corresponding vendor usage reports.

For example, if you intend to spend $12,000 USD on a specific product or service over 12 months, your CPP Monthly commitment level would be $1,000 per month for 12 months. To initiate the CPP Monthly plan, you would obligate $12,000 USD (MSRP) of CarahPoints in a purchase order. Each month after that, Carahsoft would invoice $1,000 USD (MSRP) or an amount greater equal to the actual usage. Carahsoft invoices monthly in-arrears to you or your authorized partner for the CPP Monthly usage. CPP Monthly Fund Balances that are not consumed are automatically rolled over at the end of each month. The final rollover occurs at the end of the last month of your CPP Monthly commitment term to be available in the next term.

Example:

A customer selects a CPP Monthly commitment level of 1,000 CarahPoints per month for 12 months for a specific product or service. The table below shows the Vendor Fund Balance at the beginning of each month:

MNTH	VENDOR FUND BALANCE	MINIMUM COMMIT	POINTS CONSUME	POINTS CHARGE
Jan	12,000	1,000	1,000	1,000
Feb	11,000	1,000	500	1,000
Mar	10,000	1,000	1,500	1,500
Apr	8,500	1,000	900	1,000
May	7,500	1,000	2,000	2,000
Jun	5,500	1,000	1,500	1,500
Jul	4,000	1,000	2,000	2,000
Aug	2,000	1,000	2,000	2,000
Sep	10,000*	1,000	2,000	2,000
Oct	8,000	1,000	2,500	2,500
Nov	6,500	1,000	2,500	2,500
Dec	4,000	1,000	2,000	2,000

As shown above, in September, the customer can commit additional funds to a Top-off Order. In the example, the customer consumed all of its initial order by the end of August; a Top-off Order was placed before September. The final rollover occurs at the end of December. Any remaining Fund Balance at the end of December will be available in the following term.

CPP Monthly Renewal

Customers have the option to renew their current cloud products and services at the end of the CPP Monthly Term for the then-current commitment level and term. Before renewal, you can increase or decrease your CPP Monthly commitment, change the CPP Monthly Term, or cancel your CPP Monthly plan. These changes will take effect upon renewal. If you submit multiple changes to your CPP Monthly plan, your renewal will be based on the most recently submitted change.

CPP Prepaid vs. CPP Monthly

	CPP Prepaid	CPP Monthly
Payment Term and CarahPoints	One-time upfront	Monthly in-arrears
CarahPoints Allocation to a Specific Vendor	By end-user direction based on Fund Balance	One-time upfront
Rollover	Yes, points never expire	Yes, during customer defined period of performance
CPP Service Term	N/A	Based on the service selected
Overage	Only incur overage through charges for recurring bills, usage-based items, and OnDemand services	Incur overage by signing up for new Cloud products or services or Add-ons with an insufficient Fund Balance
Discounts	Based on the purchased volume discount	Based on the vendor's volume discount
Billing	Billed each time you purchase CarahPoints	Billed monthly for commitment or actual usage

End of Life (EOL)

Periodically, certain cloud products and services will be designated by the vendor for end of life (EOL). A product or service that has reached EOL is no longer available for sale on Carahsoft's published price lists and, therefore, is no longer available for redemption in CPP. You may still redeem CPP Credits for EOL services in advance of the EOL date set by the vendor.

Eligible Products and Futures

Fund Owners/Users may redeem CarahPoints for a broad range of cloud products and services. For a full list of cloud products and services eligible through CPP, please refer to the CPP Eligibility Matrix. Carahsoft will continuously add to the list of eligible cloud products and services soon after new services become generally available. To obtain these additional services, you must redeem CarahPoints from active CPP Funds. Future additions to the list of eligible products will include:

- Cloud products and services that are made generally available and are included in CPP.
- Generally, services that are excluded from future eligibility for CPP redemption include:
  - Cloud products and services that are subject to third-party restrictions that prohibit distribution in CPP.
  - Cloud products or services released by a non-participating vendor or that participating vendors otherwise acquire by merger, acquisition, or asset purchase.
  - Cloud products and services that Carahsoft specifically identifies as being ineligible for CPP redemption.
  - Cloud products or services excluded from CPP as required by law.

Designating Open CarahPoints to a Vendor Fund Balance

To designate CarahPoints, a Fund Owner/User must log into the Carahsoft portal, access the My Funds page, and select the "Designate CarahPoints" button to assign open CarahPoints to a specific Vendor Fund Balance.

Cloud products or services Redemption

To redeem CarahPoints, a Fund Owner/User must log into the Carahsoft portal, access a specific Vendor Funds page, and select the "Redeem for Services" button and use the redemption form to choose the available vendor cloud products and services. After you place a redemption order, your Vendor Fund Balance will decrease by an amount equal to the redemption value. When your Vendor Fund Balance is insufficient to pay for a cloud products or services, you are required to purchase additional CarahPoints through a top-off or new order.

When you redeem CarahPoints for a specific cloud products or services with a recurring billing type, you are obligated to maintain a sufficient Vendor Fund Balance to cover the recurring charges for that service.

Example:

If a customer redeems CarahPoints for a product or service with a 24-month term and a monthly billing type, the monthly value of the service will be debited from the Vendor Fund Balance at the time of redemption and then each month after that. If the same service is purchased with a prepaid billing type, then the prepaid cost of a non-metered service will be debited from the Vendor Fund Balance at the time of redemption. Metered services will be burned down monthly from the Vendor Fund Balance. Please see below for an example of a Vendor Fund Balance using a prepaid metered service.

VCPP License Rental Fund Balance

DATE	DESCRIPTION	TYPE	TRANSACTION ID	MINIMUM COMMIT	POINTS CONSUME	TRANSACTION AMOUNT	BALANCE
09/24/2019	From Open Fund Balance of Prepaid Points for VCPP License Rental Points	Points Transfer	1532713-01	N/A	N/A	2,400,000	2,400,000
11/15/2019	October 2019 Usage Charge for VCPP License Rental	Points Debit	8743873	400,000	443,000	443,000	1,957,000
12/15/2019	November 2019 Usage Charge for VCPP License Rental	Points Debit	886351	400,000	739,000	739,000	1,218,000
01/15/2020	December 2019 Usage Charge for VCPP License Rental	Points Debit	9265432	400,000	683,000	683,000	535,000
02/01/2020	From Open Fund Balance of Prepaid Points for VCPP License Rental Points	Points Transfer	1532713-02	N/A	N/A	2,000,000	2,535,000

Discounts

You may receive discounts on your purchase of CarahPoints. Regardless of the purchase price of your CarahPoints, your Fund Balance will always reflect the MSRP value of your credits in Carahsoft transacted currencies. Additional discounts are available when CarahPoints are redeemed for a vendor-specific product or service with a multi-year term or with a higher minimum monthly commitment. These discounts are in the form of lower redemption values for the product or service when compared to the same service with a 1-month term that is paid monthly. For example, the monthly cost of a service with a 12-month term is usually lower than the monthly cost of the same service with a 1-month term. Similarly, the monthly cost of a 12-month service that is prepaid is usually less than the monthly cost of a 12-month service with a monthly billing type.

Service Provisioning

Once you submit a redemption order, Carahsoft will process the order to the vendor who will provision the product or service in accordance with the terms of service (TOS) posted at http://www.carahsoft.com/CPP/TOS. The Service Start date is based on the day the service is provisioned, and not the day you submit your redemption order. Your right to use each redeemed product or service is subject to the TOS.

Terms of Service

Your use of each redeemed product or service is subject to the terms of the service (TOS) for that particular service and the CPP Program Guide. Visit www.carahsoft.com/CPP/TOS to access the TOS.

Subscription Services Billing

CPP customers are not required to submit monthly POs to cover new product or service provisioning requests, add-ons, renewals, monthly recurring bills, or usage. Under the CPP Monthly option, customers or authorized partners may submit monthly POs or use open POs to cover the monthly commitment level and overages. At the time of redemption, the value of the product or service is automatically debited from your available Fund Balance based on the billing type selected (monthly, annually, or prepaid). Monthly and annual recurring charges are debited from your Fund Balance in advance. Any metered usage components are debited from your Fund Balance in-arrears.

You are required to maintain a Vendor Fund Balance that is sufficient to cover the recurring costs of your redeemed services. Customers are required to submit a top-off or new order before consuming their Vendor Fund Balance to ensure that there is no disruption in service. For more information, refer to the TOS posted at http://www.carahsoft.com/CPP/TOS.

Monthly or Prepaid Billing

If you select a monthly or prepaid billing type during redemption, Carahsoft will automatically debit CarahPoints from your Vendor Fund Balance to cover the actual usage costs of your product or service. Monthly usage charges are debited from your Vendor Fund Balance in-arrears. Prepaid usage charges are debited from your Vendor Fund Balance upfront. Any metered usage components are debited from the Vendor Fund Balance in-arrears. Services are billed according to the vendors' terms of service. The billing event, or invoice payment, represents a debit from your Vendor Fund Balance and does not require an individual, monthly PO. You may have multiple Vendor Funds, each with its own billing date. The only time you must issue a new PO is when you purchase additional CarahPoints.

Fund Balance Management in Carahsoft Portal

CPP Fund Owners/Users can log Into the Carahsoft portal to access the My Funds dashboard page. From the dashboard, you can view your CPP Open Fund Balance and designate open CarahPoints to specific Vendor Fund Balances. Each newly created Vendor Fund Balance is preloaded with the MSRP value of your purchased CarahPoints denominated in Carahsoft transacted currencies. Carahsoft will add any additional vendor discounts when designating open funds to a Vendor Fund Balance. Each time a CPP Fund Owner/User redeems CarahPoints for cloud products or services, the redemption cost is debited from the Vendor Fund Balance. Carahsoft automatically debits the cost of monthly or annually recurring bills and usage from the Vendor Fund Balance.

Product and Service Renewals

You can use your Vendor Fund Balance to renew existing cloud products or services that were redeemed using that Vendor Fund Balance. You can also use your Open Fund Balance to designate and move funds to a specific Vendor Fund Balance when it does not have adequate funds to renew services. PO-based renewal is available under CPP. All services you acquire using your Vendor Fund Balance are set to require a PO-based renewal by default.

For PO-based renewals, you should submit your PO at a minimum 30 days before the renewal date to avoid service disruption. You can make multiple changes to your renewal configurations within the above-mentioned modification windows. Vendors will process the last saved configuration on the renewal date.

Redemption Reports

The My Funds dashboard page within the Carahsoft portal features robust reporting functionality, including a Redemption Report containing the services redeemed, item quantity, order value, and order date. Both Fund Owners and Fund Users can access reports. Fund Users may only view their redemption activities. Fund Owners may view details about all redemptions associated with a CPP Fund.

Affiliates

A Fund Owner cannot give access or transfer a Vendor Fund Balance to affiliates, and affiliates of the same organization cannot aggregate their Vendor Fund Balances and purchase CarahPoints as a single entity. However, a customer can enroll as a Fund Owner of an approved affiliate company and then purchase their CarahPoints. To join an existing CPP membership, affiliates must satisfy all of the following criteria: 1) The affiliate is at least 50 percent owned by the parent. 2) The affiliate purchases cloud products or services through the parent company's purchasing department. 3) The affiliate does not publicly trade on any stock exchange under its stock ticker symbol.

Channel

Carahsoft channel partners must obtain advanced approval from Carahsoft to sell CarahPoints to customers. Channel partners are required to get approval from individual vendors to sell their services through CPP.

Policies

Pricing/Rate Cards

The My Funds dashboard page within the Carahsoft portal reflects the MSRP value of both the Open and Vendor Fund Balances in the Carahsoft transacted currency of purchase. When you redeem CarahPoints for a vendor's product or service, the associated rate card is based on the MSRP value of the service in the same currency as your Vendor Fund Balance. Vendor-specific volume tiering discounts and discounts for redeeming a specific product or service with longer terms or prepaid/annual billing types are reflected in the vendor rate card.

Example: The chart below shows a vendor's monthly cost of a product or service with a monthly or prepaid billing type. All prices are in USD (MSRP). Actual prices may vary.

Term Length	Billing Type	
	Monthly (Allocate funds, pay monthly in-arrears)	Prepaid (Pay upfront, burndown for metered service)
1 Month	1,289 points per month	N/A
12 Month	1,237 points per month	1,211 points per month
24 Month	1,186 points per month	1,160 points per month
36 Month	1,134 points per month	1,109 points per month

For additional details about pricing, refer to the applicable terms of service posted at www.carahsoft.com/CPP/TOS as well as any associated service description.

Financial Responsibility

Under the CPP Prepaid and Monthly option, you must maintain a positive Fund Balance to cover the costs of your redeemed cloud products or services by purchasing additional CarahPoints from Carahsoft or a Carahsoft authorized partner when necessary. Under the CPP Monthly plan, Carahsoft will invoice you for your actual usage monthly in-arrears. Insufficient fund balances and unpaid monthly invoices for a period greater than 30 days may result in the termination of your CPP Monthly commitment plan and associated cloud products or services. For more information, refer to the TOS posted at www.carahsoft.com/CPP/TOS.

Early Termination of Services

Within CPP, cloud products or services with a monthly billing type and an initial term of 12 months or more may be eligible for early termination. Early terminations may result in additional fees and are subject to the TOS posted at www.carahsoft.com/CPP/TOS. Any fees incurred will be deducted from available CPP Fund Balances or invoiced to the customer if those balances are insufficient. Prepaid Subscription Services are not eligible for early termination.

Multiple CPP Funds and Contracts

A CPP Fund Owner is permitted to own and manage multiple active Open and Vendor Fund Balances at the same time. However, Fund Owners and Fund Users cannot:

- Draw from multiple Vendor Fund Balances to purchase services.
- Transfer balances between two different Vendor Fund Balances.

Changing the Payment Method

When specific vendor cloud products or services are provisioned after a redemption order, the services will continue to consume your available Vendor Fund Balance for any monthly or annually recurring bills and usage. You may only change the payment method of a product or service from a Vendor Fund Balance to a monthly/annual PO during renewal. If you are already paying for a service with a purchase order, you can change the payment method to an available Vendor Fund Balance during renewal.

If you acquired a service directly from Carahsoft or a vendor outside of CPP, you can change the payment method to a Vendor Fund Balance at any time. The change takes effect following the completion of the subsequent monthly billing cycle.

Associating Partners with Services

Customers currently have the ability to associate a qualified partner with a service only during certain events such as redemption or renewal. Customers typically associate partners with services based on the relationship they have with that partner to assist in the management of their funds and or services. Associating a partner with a service in this manner will grant to the partner access to the service details and information about Fund Balances. Please contact CPP@Carahsoft.com for additional details.

Changing Partners in CPP Monthly

You may purchase CPP Monthly CarahPoints from Carahsoft authorized partners. During the CPP Service Term, you cannot change the authorized partner associated with your CPP Monthly plan. You can purchase CPP Monthly CarahPoints from multiple partners.

Returns & Exchanges:

Once purchased, CarahPoints cannot be returned or exchanged for other cloud products or services. Suspension, early termination, and full termination of vendor cloud products or services after provisioning are subject to the TOS posted at www.carahsoft.com/CPP/TOS.

End of CPP Service Term

Open Fund Balances that is not redeemed at the end of the CPP Service Term will rollover to the next CPP Service Term.

Eligible Cloud products and services

Under the Cloud Purchasing Program, customers may utilize the following cloud products and services from leading vendors. On a monthly basis, customers must report to Carahsoft all services used per program guidelines. Customers with valid vendor related agreements will have the services with point value listed below delivered in their vendor licenses portals automatically unless indicated otherwise.

Service Name	Point / Mth	Charged Per
Software as a Service		
Adobe Cloud Services	1	$1 MSRP Value
Agari Email Trust Platform	1	$1 MSRP Value
Anaplan Enterprise Planning Platform	1	$1 MSRP Value
Apptio Technology Business Management Platform	1	$1 MSRP Value
Aqua Container Security Platform	1	$1 MSRP Value
Autodesk Centralized Cloud Services	1	$1 MSRP Value
Avue Cloud-based Human Resource Services	1	$1 MSRP Value
Axway Enterprise File Sync & Share Solution	1	$1 MSRP Value
BasicGov Operations Management Platform	1	$1 MSRP Value
Blackberry Networked Crisis Communications Platform	1	$1 MSRP Value
Box Cloud Content Management Solution	1	$1 MSRP Value
Brightcove Video On-Demand Service	1	$1 MSRP Value
Celect Cloud-based Predictive Analytics platform	1	$1 MSRP Value
Connect Solutions Web Conferencing & Collaboration Solutions	1	$1 MSRP Value
Cybersonse Cyber Security Automation and Incident Response Platform	1	$1 MSRP Value
Darkowl Dark Net Search Service	1	$1 MSRP Value
Databricks Enterprise Hosted Apache Spark	1	$1 MSRP Value
Denodo Data CyOPs Platform	1	$1 MSRP Value
DocuSign Enterprise Signing Service	1	$1 MSRP Value
Druva Cloud Data Protection Services	1	$1 MSRP Value
FireEye Email Threat Prevention Service	1	$1 MSRP Value
Frame Run Any Software in a Browser	1	$1 MSRP Value
Gantech Managed Cloud Services	1	$1 MSRP Value
Gantech Professional Services	1	$1 MSRP Value
Genesys Cloud-base IVR & Contact Center Solutions	1	$1 MSRP Value
Geofeedia Location-based Intelligence Solution	1	$1 MSRP Value
Google Cloud Platform	1	$1 MSRP Value
Google Professional Services	1	$1 MSRP Value
Granicus Proprietary Network & Secure, Cloud-based Platform	1	$1 MSRP Value
Hootsuite Social Relationship Platform	1	$1 MSRP Value
Identity Verification Service	1	$1 MSRP Value
Jive Communication & Collaboration Services	1	$1 MSRP Value

LinkedIn Learning Talent Recruitment & Marketing Service	1	$1 MSRP Value
Lookout Mobile Threat Detection Service	1	$1 MSRP Value
Neustar Cybersecurity Platform	1	$1 MSRP Value
New Relic Cloud Migration Service	1	$1 MSRP Value
NS2 SAP SaaS for Federal Government	1	$1 MSRP Value
Okta Identify Access Management Platform	1	$1 MSRP Value
Outsystems Mobile & Web Apps Platform	1	$1 MSRP Value
Phishline Data and Insight Platform	1	$1 MSRP Value
ProofPoint Cloud-based Cyber Security Solutions	1	$1 MSRP Value
Qualtrics Data & Insight Platform	1	$1 MSRP Value
Qualys Could Security, Compliance & Related Services	1	$1 MSRP Value
Rubrick Managed Cloud Services	1	$1 MSRP Value
Saviynt Identity Governance Service	1	$1 MSRP Value
ServiceNow Service Automation Government Cloud	1	$1 MSRP Value
SkyHigh Cloud Security & Enablement Platform	1	$1 MSRP Value
Smartsheet Collaboration Platform	1	$1 MSRP Value
Socrata Open Data Platform	1	$1 MSRP Value
SpringCM Document Management Platform	1	$1 MSRP Value
TerraPixel Streamap Live	1	$1 MSRP Value
ThreatConnect Security Platform	1	$1 MSRP Value
Veracode App Scanning and Security Service	1	$1 MSRP Value
Veritone aiWARE for Government	1	$1 MSRP Value
Virtru Encryption & Data Security Solution	1	$1 MSRP Value
VMware AirWatch Cloud	1	$1 MSRP Value
VMware Horizon Cloud	1	$1 MSRP Value
Voyager Cloud Platform	1	$1 MSRP Value
Zscaler Public Access	1	$1 MSRP Value
Zscaler Internet Access	1	$1 MSRP Value
Platform as a Service		
AWS GovCloud	1	$1 MSRP Value
AWS US East/West	1	$1 MSRP Value
BlackMesh Web Hosting Solution	1	$1 MSRP Value
C3 Open and Unified Platform for IoT	1	$1 MSRP Value
CollabNet Software Development Platform	1	$1 MSRP Value
Hypori Virtual Mobile Infrastructure Platform	1	$1 MSRP Value
IBM Cloud for Government	1	$1 MSRP Value
OSIsoft Ai Platform	1	$1 MSRP Value
RGS FIPS-compliant Managed Services	1	$1 MSRP Value
Salesforce Enterprise Cloud Application Platform	1	$1 MSRP Value
SecureWorks Managed Security Services	1	$1 MSRP Value
Splunk Information and Event Management Platform	1	$1 MSRP Value
Infrastructure as a Service		
Akamai Content Delivery Platform	1	$1 MSRP Value
AWS GovCloud	1	$1 MSRP Value
AWS US East/West	1	$1 MSRP Value

IBM Cloud for Government	1	$1 MSRP Value
Micro Focus Security Assessments of Application Code and Website Testing	1	$1 MSRP Value
OVH Managed Cloud Services	1	$1 MSRP Value
Virtustream Secure, High-Performance Cloud Solution	1	$1 MSRP Value
VMware Cloud on AWS	1	$1 MSRP Value
Professional Services		
Agari Professional Services	1	$1 MSRP Value
Aqua Professional Services	1	$1 MSRP Value
AWS Professional Services	1	$1 MSRP Value
Carahsoft Professional Services	1	$1 MSRP Value
Druva Professional Services	1	$1 MSRP Value
GDT Managed Cloud Services	1	$1 MSRP Value
Jive Professional Services	1	$1 MSRP Value
Lookout Professional Services	1	$1 MSRP Value
Nutanix Professional Services	1	$1 MSRP Value
Okta Professional Services	1	$1 MSRP Value
RGS Professional Services	1	$1 MSRP Value
Rubrick Professional Services	1	$1 MSRP Value
Saviynt Professional Services	1	$1 MSRP Value
ServiceNow Professional Services	1	$1 MSRP Value
Teradici Professional Service	1	$1 MSRP Value
Veracode Professional Services	1	$1 MSRP Value
VMware Professional Services	1	$1 MSRP Value
Zscaler Professional Services	1	$1 MSRP Value
Cloud Enabling Technology		
Alfresco Enterprise Content Management Service	1	$1 MSRP Value
CipherCloud Secure Adoption of Cloud Applications	1	$1 MSRP Value
CloudBolt Next-Generation Cloud Management	1	$1 MSRP Value
Dell Storage Capacity On-Demand	1	$1 MSRP Value
GroundWork IT Monitoring & Network Management	1	$1 MSRP Value
HyTrust Virtualization Security and Compliance Solutions	1	$1 MSRP Value
Nutanix Go Program	1	$1 MSRP Value
OpenText Information Exchange Services	1	$1 MSRP Value
Red Hat Enterprise Open Source Platform	1	$1 MSRP Value
Solix Enterprise Data Managed Services	1	$1 MSRP Value
Symantec Enterprise Service Provider Program	1	$1 MSRP Value
Teradici Cloud Access	1	$1 MSRP Value
VMware Cloud Provider Program	1	$1 MSRP Value