Microsoft OneGov Portfolio Offers to US Federal Government

To receive pricing and/or to schedule an overview reach out to:
Microsoft@carahsoft.com or (844) 673-8468

Federal agencies are under increasing pressure to modernize legacy IT systems at scale and adopt AI across all federal operations. To address this need, GSA and Microsoft have partnered together to introduce the OneGov Portfolio Offers!

Through this strategic partnership, Microsoft will deliver significant cost reductions for Microsoft 365 Copilot, Azure cloud services, Microsoft Sentinel security products and a host of other advanced AI tools, valued at over $1B cost savings.

Microsoft OneGov Portfolio Offers: Efficiency, Value Gains and Benefits

Offer	Capabilities
M365 G5 + M365 Copilot Suite	**YEAR 2** • **25% discount on M365 G5 and 50% discount on M365 Copilot.** **YEAR 3** • **25% discount on M365 G5 and 25% discount on M365 Copilot.** **HOW TO MAXIMIZE IT** • Prioritize repeatable, high-volume workflows across procurement, finance, HR, legal, and mission support. • Use Year 2 to test real workflows and build reusable Copilot Agents for non-G5 users where applicable. • Drive adoption through role-based training, office hours, champions, and recurring use-case reviews. • Track active use, time saved, task completion, quality, and user feedback to create an executive value story. • Start Year 3 and renewal planning early. Use measured results to determine the long-term G5 and Copilot baseline.

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Entra ID Governance	**POST-OPT-IN FOCUS** • Move quickly from entitlement to production use before the limited offer period is consumed. • Prioritize identity lifecycle, access reviews, entitlement management, and separation-of-duties scenarios with clear compliance value. • Pilot a focused set of high-risk or high-volume user populations before expanding agency-wide. • Establish governance owners, approval paths, exception handling, and reporting expectations. • Measure reduced manual effort, review completion, stale-access removal, and audit readiness. • Use the results to determine which governance capabilities should remain part of the agency's long-term identity strategy.
Cybersecurity & Monitoring	**ACTIVE OFFER** • **50% off eligible Microsoft Sentinel, Azure Monitor, Log Analytics, and Data Retention purchases.** **HOW TO MAXIMIZE IT** • Expand visibility into priority workloads, systems, and data sources that are not fully monitored today. • Run pilots against defined outcomes such as detection coverage, response speed, analyst efficiency, telemetry visibility, and retention needs. • Review ingestion and retention patterns early to understand the expected operating model and future cost profile. • Compare results with existing security and monitoring tools to identify practical consolidation opportunities. • Document coverage gains and operational outcomes to support Year 2 and Year 3 adoption, expansion, and budget planning.
Dynamics 365	**POST-OPT-IN FOCUS** • Move from free entitlement to an active implementation plan with clear mission and operational use cases. • Prioritize the opted-in product family: Customer Service, Supply Chain Management, Contact Center, or Field Service. • Launch a narrow pilot with defined users, workflows, integrations, and success measures before broader rollout.

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	• Use the offer period to validate configuration, data readiness, adoption needs, and implementation support requirements. • Measure service levels, case handling, process efficiency, user adoption, and customer or citizen experience outcomes. • Build the Year 2 and Year 3 business case early so the agency has a funded path for the capabilities that prove value.

Year 2 and Year 3 OneGov benefits are available exclusively to agencies that opted in to Microsoft OneGov by September 30, 2026.

Customers that did not complete the opt-in process by September 30, 2026, are not eligible for these offers. Applicable discounts and benefits are applied according to each agency's enrollment anniversary date and program terms.

Available only to eligible U.S. Federal Government and Tribal entities. All offers exclude Air-Gapped Cloud environments (Secret and Top Secret).

Frequently Asked Questions

Who is eligible for the promotion?

- Existing Microsoft customers
- Federal Government and Tribal entities

How can I purchase?

- Purchase must be made on GSA Schedule contract
- Promo SKUs available on contract: 47QSWA18D008F (Teaming Agreements and Dealer Agreements also eligible)

What Clouds does the offer apply to?

- M365 G5 + M365 Copilot Suite valid for GCC/GCCH/DOD Clouds
- Entra, Cybersecurity and Monitoring, and Dynamics offers available on all GA Clouds

What if I need help with implementation or migration?

- Carahsoft can connect you with a trusted Microsoft Partner to assist with rapid deployment and implementation. Carahsoft will work with Microsoft and the partner to identify if End Customer Investment Funds (ECIF) are available to assist with engagements.

How long is the offer available?

- Discounts will be enabled when a customer opts in through September 30, 2026. Customers will have the option to renew at discounted rates for an additional 2 years.

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Additional Resources:

- Multi-Billion Dollar GSA OneGov Agreement with Microsoft Brings Steep Discounts for Microsoft 365, Copilot, and Azure Cloud Services
- Accelerating AI adoption for the US government Blog
- Microsoft OneGov Portfolio Federal Offering - One Pager
- What's Next for OneGov On-Demand Webinar
- Schedule a Demo
- Upcoming Microsoft Events
- Work Smarter with AI-Powered Copilot Webinar Recording
- Roadmap for Government AI Adoption Infographic
- Transforming government operations with agentic AI
- Microsoft Security Bytes Series Session 1 Highlights

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