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### **Box Sign**

Secure, seamless signatures where your content lives

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To learn how to take the next step toward acquiring Box's solutions, please check out the following resources and information:

- For additional resources: carah.io/BoxResources
- For upcoming events: carah.io/BoxEvents
- For additional Box solutions: carah.io/BoxSolutions
- For additional MultiCloud solutions: carah.io/MultiCloud
- To set up a meeting:
  BoxInc@carahsoft.com
  703-871-8548
- To purchase, check out the contract vehicles available for procurement: carah.io/BoxContracts

# **box** SIGN

### Secure, seamless signatures where your content lives

23%

growth from 2020 to 20251

expected e-signature market

1 out of 3

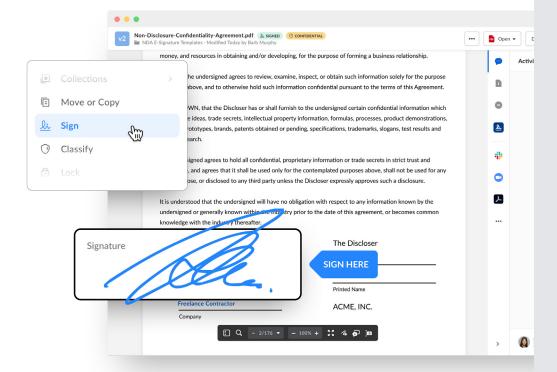
of organizations deploy multiple e-signature tools<sup>1</sup> 70%

employees don't have access to e-sign tools<sup>2</sup>

As companies settle into a remote and hybrid work models, the demand for e-signatures continues to grow. Organizations deploy standalone e-sign tools, and in some cases, multiple e-sign tools just to solve for what is one step of a larger business process. These point solutions create content silos, disjointed user experiences, and expose businesses to security and compliance risks. And if those repercussions don't break your budget, the price tag will. That's why we created Box Sign.

#### An entirely new e-sign experience

Our new, secure e-sign solution delivers a seamless and feature-rich e-signature experience that's unmistakably Box. That means no more content silos, no security gaps, no disconnected user experiences, and no hidden fees. Even better, every customer on the Box Business plan and above getsunlimited e-signatures from the Box web app. Further, Enterprise Plus customers get unlimited e-signatures via Box Sign third party integrations, all at no added cost.



## Benefits of natively integrated e-signatures:

- Empower your organization with the speed and convenience of built-in e-signatures
- Delight every user
   from customers and partners
   to employees, with a
   seamless experience
- Reduce business risk
   with secure, compliant e-signatures
   right where your content lives
- Gain a competitive edge
   with modern workflows that
   eliminate paper-based processes

<sup>&</sup>lt;sup>1</sup>IDC Market Forecast: Worldwide eSignature Software Forecast, 2021-2025, December 2021

<sup>&</sup>lt;sup>2</sup>Box customer and prospect survey, November 2020

#### **Box Sign capabilities**

#### Integrated e-signatures

Deliver a rich set of features to address every business need:

- Sign and/or request signatures on 40+ file formats with multiple document package support
- Anyone you request can sign, whether or not they have a Box account
- 13 standard fields to prepare documents and create reusable templates
- Customize signature requests to reflect your brand, including company name, logo, color, and more
- Track progress in real time, and send email reminders and deadline notifications
- Handle complex workflows with serial and parallel document routing
- Automate downstream actions post-signature with Box Relay
- Restrict signature requests on sensitive content with Box Shield
- Upload a spreadsheet of contacts and get documents signed by hundreds of recipients in one go
- Post documents online and share links for signers to access and sign at any time
- Keep documents secure with signer authentication and tamper-proofing controls
- Ensure signatures stay secure and compliant (Box Sign inherits the Box security and compliance profile, including HIPAA, SOC, ISO, FedRAMP, and more)

#### Off-the-shelf integrations

- Salesforce: Generate and send NDAs, contracts, and more for signature directly from Salesforce
- Appian: Integrate Appian documents with Box Sign for internal or external e-signatures
- UiPath: Accelerate complex enterprise work streams and e-signature processes
- Crooze: Automatically generate and send predefined documents for signature within Crooze Contracts Management
- Versafile's docuflow for SAP: Automate SAP signing and tasks with better tracking and visibility
- Certa: View, edit, and sign right from the Certa workflow automation platform
- mxHERO Mail2Sign: Initiate Box Sign signatures directly from email

#### Open APIs

Connect Box Sign to your preferred third-party and custom applications

#### Box Sign features in Box plans

The Box Sign feature set varies across Box's individual and business plans. Please refer to this article for a list of features by plan.

#### Built for the way you work

At Box, our mission is to power how the world works together. You can use Box Relay to automate downstream actions post-signature, and Box Shield policies to restrict signature requests on sensitive content. Box Sign in the Content Cloud is built for the way you work.



### Power signature-driven business processes with Box Sign



#### Sales

- Client contracts
- **NDAs**
- Change orders



- Offer letters
- Onboarding documents
- Promotions and internal transfers



- Pre-approved contract templates
- M&A/VC/equity agreements
- Regulatory compliance documents



#### Procurement

- Vendor agreements and amendments
- RFPs and bids
- Mutual NDAs



#### Marketing

- Agency contracts and SOWs
- Partner co-marketing agreements
- Speaker agreements

Learn more at box.com/sign