Contract Vitals:

Contract Holder: Carahsoft Technology Corp.
Contract Number: N66001-22-A-0082
Period of Performance: 10/27/20 - 07/14/2029
GSA Contract: 47QSWA18D008F | View GSA Contract Details ->
Awarded Products: Mirrors Carahsoft's OEM Offering on GSA Contract (47QSWA18D008F)
BPA Pricing: ESI Catalog Discount from GSA = 2.4%
Ordering Guide: https://www.esi.mil/contentview.aspx?id=1139&r=368

Note: All final pricing is negotiated "per Opportunity"

LICENSING CATEGORY	PORTFOLIO CATEGORY	PRODUCT LINE
Software License	Zero Trust, Zero Trust Network Access, Secure Access	Appgate Software Defined Perimeter (SDP) Users, Sites, Connectors, Lab
Hardware	Zero Trust, Zero Trust Network Access, Secure Access, SDP Appliances	Appgate Software Defined Perimeter (SDP) Hardware Appliance
Software Subscription (Appgate Threat Advisory Services (TAS))	Penetration Testing, Adversary Simulation, Malware Analysis, Consulting	CANVAS, SILICA, INNUENDO
Deployment	Endpoint deployment	INNUENDO
SaaS Cloud	Cloud-Related IT Professional Services	Zero Trust Platform
Term Installation	Immunity Vulnerability/Exploit Information	CANVAS

Contractor / Vendor Information

CONTRACTS MANAGER

POC: Rob Trimber | *Contracts Manager*
Phone: 703-673-3577
Email: rob.trimber@carahsoft.com

Address + Remit To: Carahsoft Technology Corp. 11493 Sunset Hills Rd., Suite 100 Reston, VA 20190
(703) 871-8500

SALES CONTACTS (REQUEST A QUOTE)

POC: Gabriella Serafin
Phone: 703 230 7577
Email: Gabriella.serafin@carahsoft.com

SALES CONTACTS (ALTERNATE)

POC: Nataliya Akhmedova
Phone: 571 662 4736
Email: Nataliya.akhmedova@carahsoft.com

CAGE: 1P3C5   **DUNS:** 08-836-5767   **TIN:** 52-2189693   **Business Size:** Other than Small

ESI Program Office Points of Contact

CONTRACTING OFFICE

PROCURING CONTRACTING OFFICER (CPO)

- **POC:** Jorge Ocegueda
- **Phone:** 619-553-7504
- **Email:** Jorge.l.ocegueda.civ@us.navy.mil

ALTERNATE POINT OF CONTACT

- **POC:** Becky Helm
- **Phone:** 619-776-7223
- **Email:** rebecca.l.helm2@us.navy.mil

SOFTWARE PRODUCT MANAGER (SPM)

SOFTWARE PRODUCT MANAGER (SPM)

- **POC:** Jasmin Dela Cruz
- **Phone:** 619-415-2739
- **Email:** jasmin.r.delacruz.civ@us.navy.mil

ALTERNATE POINT OF CONTACT

- **POC:** Nina Diep
- **Phone:** 619-553-1023
- **Email:** nina.n.diep.civ@us.navy.mil

AUTHORIZED DEALER	DEALER POC	PHONE	EMAIL	CAGE CODE	BUSINESS SIZE
Flywheel	Allison Procopio	703-895-3171	aprocopio@flywheeldata.com	6YBH6	
Guidepoint Security	Kori Hassler	877 889 0132 X7	kori.hassler@guidepointsecurity.com	6PFE2	
Optiv Federal	Linda Qualley	720 441 6786	linda.qualley@optiv.com	4L5U9	
StorageHawk	Carla McCall	(813) 787-3765	carla@storagehawk.com	557Z6	
CTG Federal	Tim Boyd	240-298-7209	tim.boyd@ctgfederal.com	7ZHE9	

Additional Information

ESI Value-Add:

1. The EA is open for ordering by the "DoD Departments and Agencies" on a world-wide basis. "Departments and Agencies" are defined by the 48 Code of Federal Regulations, Section 202.101. In addition, "DoD or Agencies" includes the Intelligence Community (IC) and the U.S. Coast Guard. For the purposes of this EA, a DoD component is defined as follows: The Office of the Secretary of Defense (OSD), the Military Departments, the Chairman of the Joint Chiefs of Staff, the Unified Combatant Commands, the Inspector General of the Department of Defense (DoD IG), the Defense Agencies, the DoD Field Activities, the U. S. Coast Guard, Intelligence Communities (IC) and Foreign Military Sales (FMS) with a Letter of Authorization. If this EA is co-branded with GSA and is an OMB Designated Best in Class vehicle, it is open to all United States Federal Agencies.

2. DFARS 208.74 requires authorized software buyers and requiring officials to review the DoD ESI website for DoD inventory or availability of an existing DoD ESI agreement before pursuing another acquisition method.

3. GSA-approved items may be added to a EA call/delivery order for quoting purposes and shall be clearly labeled on the Quote as "GSA". GSA items may be quoted without restriction, so long as they fall under the EA scope.

4. Open Market items (i.e. not in the EA catalog) may be added to a EA call/delivery order for quoting purposes and shall be clearly labeled on the Quote as "Open Market". The percentage of Open Market items sold to EA-approved items must follow the micro purchase threshold.

ESI General Ordering Process:

1. Customer looks for available offerings on ESI first before any other procurement vehicles;

2. Then, the customer adheres to their agency policies on whether they have to solicit competition for the opportunity amongst ESI contractors, or if they can justify a sole source
   - Note: if Carahsoft is the only contractor with the offerings on the BPA, they would purchase from us and it is justifiable.

3. Carahsoft will provide pricing and/or statement of work in response to the customer's requirement

4. Customer will evaluate proposal(s) and award after writing an ordering document with the respective agency KO.

DoD Components Authorized for ESI:

- Office of the Secretary of Defense (OSD)
- Military Components
- Chairman of the Joint Chiefs of Staff
- Unified Combatant Commands
- Inspector General of the Department of Defnese (DoD IG)
- Defense Agencies
- DoD Field Activities
- U.S. Coast Guard
- Intelligence Communities
- Foreign Military Sales (FMS) with a Letter of Authorization