



# F5 Partner Accreditation Program

The F5 Sales Accreditation, for sales and technical roles, is the first step in learning about F5 solutions and technologies, and how you, your company, and F5 can bring them to your customers. The accreditation is designed to help you:

- Learn how F5 helps connect businesses to their customers or to apps that help employees do their jobs, so that apps are always available and secure, anywhere.
- Gain a better understanding of F5 platforms, and how F5 technologies can future-proof customers' networks when placed in strategic control points of the customer's network.
- Reinforce the critical role you can play when you integrate F5 into major customer initiatives, such as Microsoft, VMware, and Oracle deployments, and help your customers achieve faster performance, more secure solutions, and increased application availability.
- Discover key resources F5 provides you to start having conversations with customers.

## THE ACCREDITATION CONSISTS OF THE FOLLOWING MODULES:

- **F5 Network: An Application Services Company:** Introduces the accreditation, provides a brief overview of F5, and describes the value of the F5 Unity Partner Program.
- **F5 Unity Partner Program:** Explains the value proposition of the F5 Unity Partner Program as well as high-level information on the program.
- **F5 Platforms and Technologies:** Introduces the range of platforms and technologies F5 offers as part of its overall set of solutions.
- **F5 Application Delivery Solutions:** F5 is a leader in solutions and technologies for connecting users to their applications. This module provides an overview of those solutions.
- **F5 Security Solutions:** F5 has always been in the business of delivering applications securely. This module introduces F5 security solutions.
- **F5 Cloud Solutions:** Provides an overview of F5 solutions and capabilities in private, public, and multi-cloud environments.

To complete this accreditation and get your certificate, you will need to pass a final assessment of 25 questions and receive a score of 80% or better.

Please note that there is an assessment for sales roles, and a different assessment for technical roles. Both roles review the same content modules listed above.

## F5 UNITY PARTNER PROGRAM AND YOU

The accreditation is just the beginning of training and enablement in F5 solutions. The F5 Partner organization provides live and recorded webinars, regional events, and additional programs to enable you in F5 solutions. Contact your Partner Account Manager for more information. For additional enablement material, visit F5 Partner Central, <https://partners.f5.com>.

**[GO TO UNIVERSITY.F5.COM TO TAKE THE NEW ACCREDITATION TODAY!](https://university.f5.com)**

**TO FIND OUT MORE, CONTACT YOUR CHANNEL ACCOUNT MANAGER TODAY.**

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