Public Sector Procurement Vehicles & Contracts

Carahsoft serves as the master government aggregator and distributor for Palo Alto Networks. Through this partnership, we provide public sector organizations with easy access to Palo Alto Networks actionable network intelligence platform to help enhance all aspects of management, security, agility and cost control.

Carahsoft offers expertise in government procurement processes and practices, and holds numerous contracts that enable Palo Alto Networks to sell to:

- State Agencies
- Cities, Counties, and Local Government
- School Districts (K-12, and charter/private schools)
- Higher Education Institutions (universities, community and private colleges, and technical/vocational schools)
- Federal Government Agencies/Organizations

Palo Alto Networks solutions are available through the contracts and purchasing agreements highlighted below.

State and Local Government Contracts & Education Procurement Vehicles

Carahsoft holds state, city, county, and technology-specific contracts that accelerate procurement for government agencies and educational institutions. In addition, through GSA's Cooperative Purchasing Program, state, local, and tribal governments can purchase through specific GSA Schedule contracts.

Carahsoft also partners with resellers who focus on states and regions throughout the country. Through these teaming arrangements, Carahsoft and Palo Alto Networks also have access to these vehicles.

**GSA Cooperative Purchasing Program**
Contract Number: GS-35F-0119Y
Term: Through December 19, 2021

**Maryland Commercial Off-the-Shelf Software (COTS)**
Contract Number: 060B2490021
Term: Through September 30, 2027

**Maryland Hardware**
Contract Number: 060B2490022-2015
Term: Through November 14, 2028

**Minnesota State Networking Equipment**
Contract Number: 147091 T-653(5)
Term: Through October 31, 2020

**Multnomah County Contract**
Contract Number: 5600001500
Term: Through March 22, 2022

**North Carolina Statewide IT Contract (NCDIT)**
Contract Number: 204X
Term: Through June 30, 2023
Federal Procurement Vehicles

GSA Schedule 70
Contract Number: GS-35F-0119Y
Term: Through December 19, 2021

NASA SEWP V
Group A Small: NNG15SC03B
Group D Other Than Small: NNG15SC27B
Term: Through April 30, 2020

*Each expiration date includes the potential option years.

State and Local Government
Contracts & Education Procurement Vehicles (cont.)

NJEDGE
Contract Number: 00278834
Term: Through June 30, 2020

Pennsylvania COSTARS - Hardware
Contract Number: COSTARS_003-451
Term: Through July 18, 2019

Pennsylvania COSTARS - Software
Contract Number: COSTARS-006-176
Term: Through August 31, 2019

Pennsylvania Department of General Services
Contract Number: 4400004253
Term: Through December 19, 2021

Oklahoma OMES
Contract Number: SW1056A
Term: Through June 21, 2025

Telecom; Network, Equip, Main
Contract Number: 147091 T-653(5)
Term: Through October 31, 2020

Texas Department of Information Resources (DIR)
Contract Number: DIR-TSO-4288
Term: Through February 22, 2023

Virginia Association of State College & University Purchasing Professionals (VASCUPP)
Contract Number: UVA1482501
Term: Through December 19, 2021

*Each expiration date includes the potential option years.
Cooperative Purchasing Contracts for State/Local Government and Education

NASPO ValuePoint (formerly WSCA-NASPO)
Contract Number: AR2472
Term: Through September 15, 2026

1. Alaska: #NVP-2018-CLOUD-0002
2. Arizona: #CTR046098
3. Arkansas: #4600040559
4. California: #7-17-70-40-05
5. District of Columbia: #101416
6. Delaware: #GSS17793-CLOUD_SOL
7. Florida: #43230090-NASP9-16-ACS
8. Hawaii: #17-18
10. Kansas: #0000000000000000000043262
11. Kentucky: #MA 758 1700001211
12. Louisiana: #4400010663
13. Massachusetts: #ITS60
14. Minnesota: #128340
15. Missouri: #AR2472
16. Montana: #AR2472
17. Nebraska: #78128 04
18. Nevada: #AR2472
19. New Mexico: #80-000-18-00046AE
20. Oklahoma: #SW1022C
21. Oregon: # 9412
22. Utah: #AR2472
23. Vermont: #37451
24. Virginia: #VA-170801-CARA
25. Washington: #05116
26. Wisconsin: #505ENT-018-NASPO CLOUD-03
27. Wyoming: #AR2472

The Quilt
Contract Number: #MSA-05022016F
Term: Through March 21, 2022

*Each expiration date includes the potential option years.

For More Information

Richard Maigue
Director of Palo Alto Networks Sales
richard.maigue@carahsoft.com 703-871-8578

Calvin Poe
Account Manager
Calvin.Poe@carahsoft.com 703-230-7428

Federal Taxpayer ID: 52-2189693
DUNS Number: 088365767
Shipping Point: FOB Destination
Terms: Net 30 on approved credit
contracts@carahsoft.com 888-66-CARAH (888-662-2724)

National Cooperative Purchasing Alliance (NCPA)
Contract Number: NCPA01-55
Term: Through April 30, 2021

National Intergovernmental Purchasing Alliance (National IPA)
Contract Number: R150402
Term: Through May 31, 2020